

# CALIBRATING INNOVATION AND SUCCESS

ANNUAL REPORT 2017





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We were the first company in Hong Kong to be appraised at the highest level (Level 5) of the CMMI-SW model in November 2003. This is a strong endorsement of our commitment to achieving best practice processes and maintaining high quality standards for our IT solutions and services. Under our IT services segment, we design and implement a broad range of IT software and systems, as well as develop and integrate various software programmes of IT systems to fulfill the outsourcing needs of our customers.

We also provide a vast spectrum of maintenance and support services. One of our milestone achievements is having won the first business outsourcing project from the Hong Kong Government – covering IT process, IT maintenance and support, as well as office operations and support services.

We have a solid track record of completing over 100 projects for more than 40 Government departments, as

well as over 20 projects for the private sector in Hong Kong. While our strength has traditionally been in the public sector, we continue to develop our business on the regional commercial front.

We have an experienced management team, supported by a core group of highly competent and skilled IT professionals. Together, we are committed to continuously engineer innovative IT solutions and deliver excellent IT services.

Our established quality assurance systems, working methodologies and processes allow for a seamless integration of operations across multiple locations. Our software development centres are based in the Philippines and China, where lower costs of operations in these countries enable us to maintain competitive pricing for our tenders, without compromising the quality of our work.

# CORPORATE INFORMATION

## Board Of Directors

**Mr Lee Wan Lik** (Managing Director)  
**Ms Lam Pui Wan** (Executive Director)  
**Mr Michael Yap Kiam Siew** (Lead Independent Director)  
**Mr Koji Miura** (Independent Director)  
**Mr Chan Ching Chuen** (Independent Director)

## Senior Management

**Mr Stephen Ma** (Vice President)  
**Mr Jerry Chua** (Director of Azeus Philippines)  
**Mr Rene Toling Lindio** (Chief Technology Officer)  
**Ms Mary Rose T. Tan** (President of Azeus Philippines)  
**Ms Peggy Sam** (Group Financial Controller)  
**Miss Eleanor Jim** (Vice President)

## Audit Committee

**Mr Koji Miura** (Chairman)  
**Mr Michael Yap Kiam Siew**  
**Mr Chan Ching Chuen**

## Remuneration Committee

**Mr Michael Yap Kiam Siew** (Chairman)  
**Mr Koji Miura**  
**Mr Chan Ching Chuen**

## Nominating Committee

**Mr Chan Ching Chuen** (Chairman)  
**Mr Michael Yap Kiam Siew**  
**Mr Lee Wan Lik**

## Company Secretary

**Mr Yap Wai Ming**

## Registered Office

Canon's Court  
22 Victoria Street  
Hamilton HM12  
Bermuda  
Tel: 441 295 1443  
Fax: 441 295 9216

## Principal Office

33/F, Cambridge House,  
Taikoo Place, 979 King's Road,  
Quarry Bay, Hong Kong

## Bermuda Share Registrar And Share Transfer Agent

**Estera Services (Bermuda) Limited**  
Canon's Court  
22 Victoria Street  
Hamilton 12  
Bermuda

## Singapore Share Transfer Agent

**Boardroom Corporate & Advisory Services Pte Ltd**  
50 Raffles Place  
#32-01 Singapore Land Tower  
Singapore 048623

## Auditors

**PricewaterhouseCoopers LLP**  
Public Accountants and Chartered Accountants  
8 Cross Street  
#17-00 PWC Building  
Singapore 048424

## Ms Charlotte Hsu

Partner-in-charge since financial year  
ended 31 March 2014

## Principal Bankers

**Hang Seng Bank Limited**  
83 Des Voeux Road Central  
Central, Hong Kong

## Dah Sing Bank Limited

34th Floor  
Dah Sing Financial Center  
108 Gloucester Road  
Hong Kong

## Principal Legal Adviser

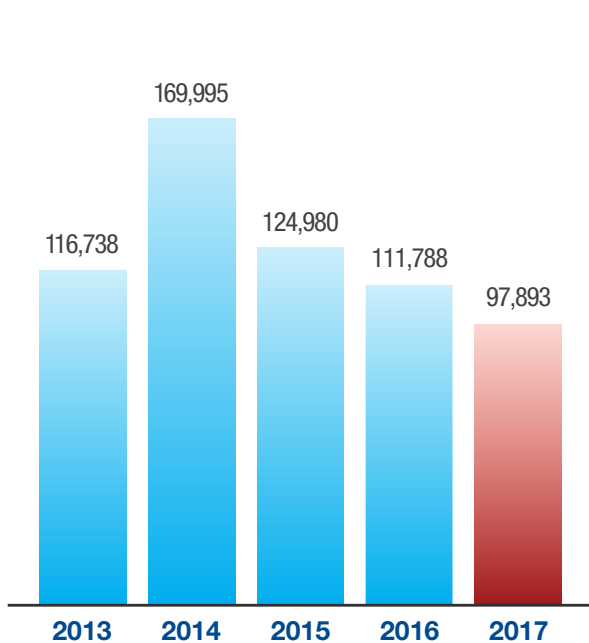
**Morgan Lewis Stamford LLC**  
10 Collyer Quay  
Ocean Financial Centre Level 27  
Singapore 049315

## Investor Relations Contact

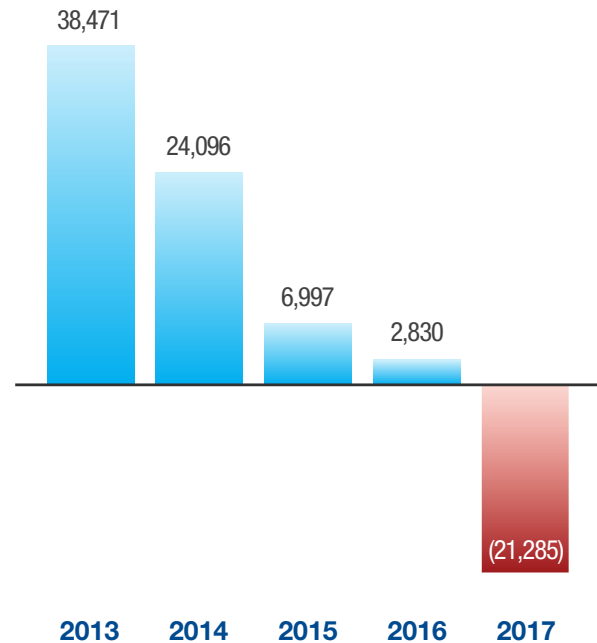
**Citigate Dewe Rogerson i.MAGE Pte Ltd**  
55 Market Place  
#02-01  
Singapore 048941  
Tel: (65) 6534 5122  
Fax: (65) 6534 4171

# FINANCIAL HIGHLIGHTS

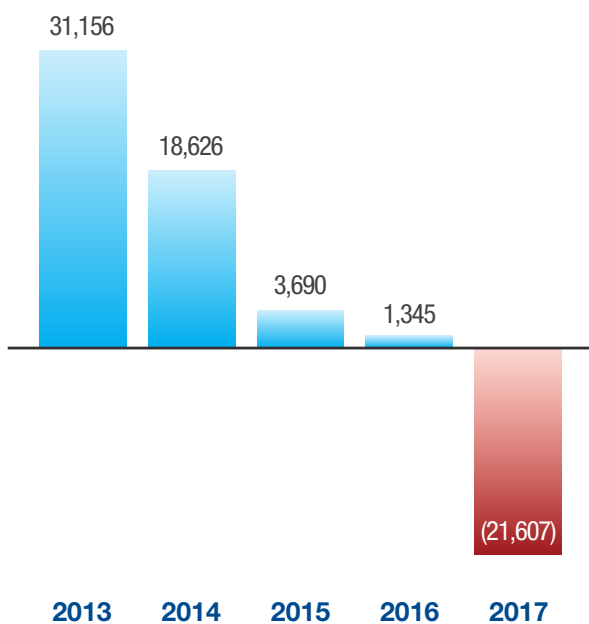
## REVENUE (HK \$'000)



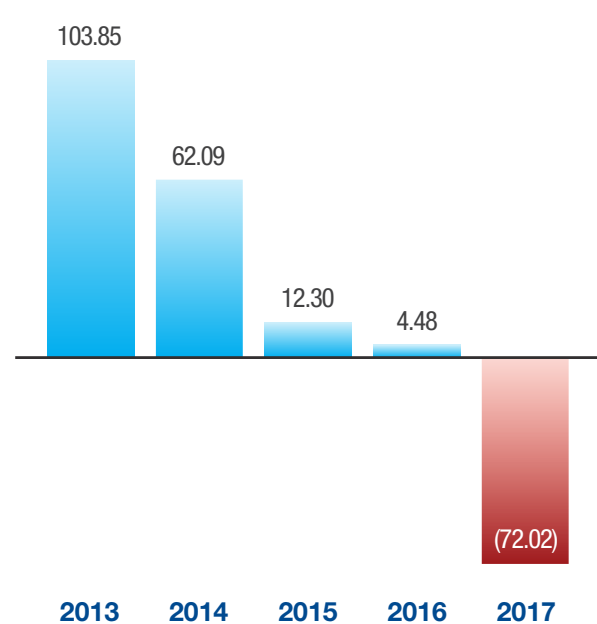
## PROFIT/(LOSS) BEFORE TAX (HK \$'000)



## NET PROFIT/(LOSS) (HK \$'000)



## EARNINGS/(LOSS) PER SHARE (HK Cents)





# OUR SERVICES

## IT CONSULTANCY SERVICES

Azeus offers clients with consultancy services in developing comprehensive business and technology strategies to ensure long-term business growth and success.

## MAINTENANCE & SUPPORT SERVICES

Our extensive scope of maintenance and support services includes software upgrades, problems resolution and bug fixing, disaster recovery planning and disaster recovery drill, and system technical support.



# OUR PRODUCTS

WITH OUR CORE GROUP OF HIGHLY SKILLED AND DRIVEN IT PROFESSIONALS, ALONG WITH OUR WORLD-CLASS SOFTWARE ENGINEERING PROCESSES, AZEUS DEVELOPS A NUMBER OF INNOVATIVE TECHNOLOGIES AND SOLUTIONS TO HELP YOU AUTOMATE YOUR ORGANISATION'S EXISTING OPERATIONS.



azeuscare

convene



# MANAGING DIRECTOR'S MESSAGE



**“Over the past 25 years, Azeus has built a strong reputation as a leading provider of IT consultancy services with a proven track record in delivering and maintaining complex IT solutions across the public and private sectors. We have built a strong organisation that will continue to deliver on this business.”**

**Dear Shareholders,**

**On behalf of the Board of Directors, I present to you our annual report for the financial year ended 31 March 2017 (“FY2017”).**

## **FY2017 Financial Review**

In the period under review, the Group registered its first annual loss in a decade, mainly due to material investments made in our software products to grow Azeus Products business.

The Group's bottomline in FY2017 was recorded on the back of a lower revenue of HK\$97.9 million for the period under review, compared to HK\$111.8 million in the previous year (“FY2016”). It was further impacted by several factors, which include the absence of a significant one-off legal fee compensation of HK\$8.8 million and a material third-party hardware and software sale income of HK\$6.2 million recorded in

FY2016. There was also a net foreign exchange loss of HK\$4.9 million in FY2017, particularly impacted by the Sterling Pound, which significantly weakened against the Hong Kong Dollar by 12.9%.

Selling and marketing expenses for the Group increased by 14.1% to HK\$16.2 million in FY2017 as compared to HK\$14.2 million in FY2016. This was in line with the Group's strategy to build up the Azeus Products business segment with the amount used to expand its global sales and marketing team. During the year, the Group reduced its administrative and other operating expenses by 9.0% to HK\$26.1 million.

Despite the challenges faced by the Group, we continue to maintain a healthy balance sheet, with a cash position of HK\$38.9 million, with neither debt nor bank borrowings, as at March 31, 2017.



# MANAGING DIRECTOR'S MESSAGE



## Review of Business Segments

While the IT market conditions in Hong Kong continue to remain difficult, Azeus' core business fundamentals in IT Services remain sound. We have cemented a strong foothold in the Hong Kong market, providing high-value and complex IT systems to the public sector, while also making good progress in extending our business to customers overseas.

In FY2017, we had continued to make material investments in growing our Azeus' Products business. We are heartened to see that our strategy is slowly beginning to pay off and the Products segment has shown good growth, registering an increase of 60.8% in revenue from HK\$7.4 million in FY2016 to HK\$11.9 million in FY2017. At present, the segment accounts for 12.1% of the total revenue, which is almost twice that in the preceding year (6.6% of the total revenue).

Our Maintenance and Support Services segment continues to be Azeus' largest revenue contributor, accounting for HK\$53.3 million or approximately 54.5% of the total Group revenue for FY2017. The segment registered a 15.0% drop in revenue from HK\$62.7 million in FY2016 due to the expiry of a major maintenance and support contract in the beginning of this financial year.

The IT Services segment, which accounted for approximately 33.4% of the total Group revenue for FY2017, recorded a lower revenue of HK\$32.7 million in FY2017, compared to HK\$41.7 million in FY2016, due to a decrease in sales of third-party hardware and software by HK\$11.3 million in FY2017. Excluding the third-party hardware and software sales, the Group was able to achieve an 8.0% increase in IT Services revenue.

## Building on Core Competencies

Over the past 25 years, Azeus has built a strong reputation as a leading provider of IT consultancy services with a proven track record in delivering and maintaining complex IT solutions across the public and private sectors. We have built a strong organisation that will continue to deliver on this business.

The Group has been making good progress in its product business. We will continue to invest in its growth by expanding on international sales and marketing activities, building brand awareness, attracting new customers and sponsoring more marketing events in order to boost its growth.

## Words of Appreciation

Finally, I would like to take this opportunity to express my heartfelt appreciation to all our employees, customers, shareholders and business partners for the invaluable support you have given us through the years.

We look forward to continue growing Azeus and delivering value to all of you.

Yours sincerely,

**LEE WAN LIK**

*Founder and Managing Director*

# BOARD OF DIRECTORS

## **MR LEE WAN LIK**

*Managing Director*

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Appointed to our Board on 12 May 2004, Mr Lee Wan Lik is responsible for overseeing the Group's overall management and operations, including project management and the provision of consultancy services.

Prior to founding Azeus in 1991, he was a Manager in Oracle Systems (Hong Kong) Limited. In 1990, Mr Lee was a Project Team Leader at the Versant Object Technology Corp.(now Versant Corporation). He was also a Researcher at the Microelectronics and Computer Technology Corporation in the United States from 1987 to 1990.

Mr Lee holds a Bachelor of Science in Computer Science and Engineering and a Bachelor of Science in Mathematics from the Massachusetts Institute of Technology (MIT). He also has a Master of Science in Computer Sciences from the University of Texas. Mr Lee is a fellow member of the Hong Kong Institution of Engineers and past Chairman of its IT division. He is also a Fellow of the British Computer Society and the Institution of Engineering and Technology.

## **MS LAM PUI WAN**

*Executive Director*

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Ms Lam Pui Wan was appointed to our Board on 12 May 2004. She is the Head of Human Resource and Administration and assists our Managing Director in managing Azeus Hong Kong as well as the Group's offshore development centres, Azeus Philippines and Azeus China. Prior to joining our Group, Ms Lam was a Teaching Assistant at the Chinese University of Hong Kong. She holds a Bachelor of Arts from the University of Minnesota.

## **MR MICHAEL YAP KIAM SIEW**

*Lead Independent Director*

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Mr Michael Yap Kiam Siew was appointed as an independent Director of Azeus on 14 September 2004. He is the Founder and Chairman of TNB Ventures Pte Ltd and The Co-Foundry Pte Ltd. Prior, he served as the Deputy Chief Executive Officer of the Media Development Authority of Singapore (MDA) until January 2013.

Prior to his position at MDA, Mr Yap was the Chief Executive Officer of Commerce Exchange Pte Ltd. Before that, he was the Chief Executive Officer of the National Computer Board and has served as a board member of various public organisations.

He was also on the board of directors of various companies including public listed ones in Singapore and Malaysia.

Mr Yap holds a Bachelor of Science and a Master of Science from the University of Maryland, College Park, United States. He has also completed the Stanford Executive Program from Stanford University. Mr Yap was named BusinessWeek's 50 Stars of Asia and by the World Economic Forum as one of the Top 100 Future Global Leaders.

## **MR KOJI MIURA**

*Independent Director*

Mr Koji Miura was appointed as an Independent Director of Azeus on 14 September 2004. He is currently the Founder and Managing Director of Miura & Associates Management Consultants Pte Ltd.

Prior to that, Mr Miura worked as a Japanese Consultant in the Japanese Practice Department of Peat Marwick between 1986 and 1989, where he was responsible for servicing and expanding the Japanese clientele base of the firm. He started his career with Sato Kogyo Co. Ltd, a company listed in Japan.

Mr Miura holds a degree in Business Administration from the University of Aoyama Gakuin, Tokyo, Japan.

## **MR CHAN CHING CHUEN**

*Independent Director*

Mr Chan Ching Chuen, joined Azeus Systems Holdings Board of Directors on 1 February 2008 as an Independent Director. Mr Chan is an Honorary Professor at Hong Kong University's Department of Electrical and Electronics Engineering. He was the head of the Department of Electrical and Electronics Engineering, University of Hong Kong from 1994 to 2000. He is the Founding President of World Electric Vehicle Association, Past President of Hong Kong Institution of Engineers. He co-founded the Institute of Sustainable Energy at the Chinese University of Mining and Technology in 2015. He was appointed by the Chief Executive of Macau Special Administrative Region as Advisor of the Science and Technology Committee.

He is a Fellow of the Royal Academy of Engineering, U.K., the Chinese Academy of Engineering, the Ukraine Academy of Engineering Sciences, Honorary Fellow of Hungarian Academy of Engineering and a Fellow, Vice President (2000 – 2003) and Senior Advisor of Hong Kong Academy of Engineering Sciences. He is also a Fellow of IEEE, IET and HKIE. He is lecturing on electric vehicles worldwide. He was awarded the IEE International Lecture Medal, Gold Medal of Hong Kong Institution of Engineers, Prince Philip Medal of Royal Academy of Engineering and Guanghua Engineering Prize of Chinese Academy of Engineering in 2000, 2010, 2014 and 2016 respectively.

In 2001, he was selected as one of Asia's Best Technology Pioneers by Asiaweek. During his career, Mr Chan has advised on various consultancy projects for large corporations as well as serving as advisor to government agencies.

Mr Chan graduated from Tsing Hua University in 1959 with a Master of Science in Electrical Engineering, later achieving his PhD in 1982 from University of Hong Kong. From 1959 through 1966, Mr Chan started his career lecturing at China University of Mining & Technology. From 1967 through 1976, Mr Chan engaged in the design of new electric machines in Shanghai.



# SENIOR MANAGEMENT

## **MR STEPHEN MA**

*Vice President*

Mr Stephen Ma joined Azeus Hong Kong in June 1993 as a Junior Associate. He holds a Bachelor of Science in Computer Science from the University of Hong Kong.

Mr Ma is responsible for the management of professional services in the Group's Hong Kong operation. He has been involved in programme management for the information technology professional services of the Office of Government Chief Information Officer of Hong Kong since 2007.

## **MR JERRY CHUA**

*Director of Azeus Philippines*

Mr Jerry Chua joined Azeus Philippines in March 1995. He currently assists in the general management of the Group's Philippines operation.

Mr Chua holds a Bachelor of Science in Computer Science from Ateneo de Manila University and a Master of Business Administration from University of the Philippines.

## **MR RENE TOLING LINDIO**

*Chief Technology Officer*

Mr Rene Toling Lindio is responsible for providing strategic direction for the Group on matters related to technology, technical consultation on technical issues and technical project management for various projects.

Mr Lindio joined Azeus Philippines as a Junior Associate in April 1994 and was promoted to Chief Technology Officer in 2004. He holds a Bachelor of Science in Mathematics from the University of the Philippines – Los Banos.

## **MS MARY ROSE T. TAN**

*President of Azeus Philippines*

Ms Mary Rose T. Tan joined Azeus Philippines in July 1996. She is in charge of the management of the Group's Philippines operations as well as human resource management. Ms Tan also heads the team that is responsible for conducting quality assurance review of project deliverables.

Between 1991 and 1996, she was with Ayala Systems Technology, Inc where she started as a Senior System Analyst and was later promoted to Project Manager and Senior Manager. She had also worked as an Analyst and Programmer at New York City Parks and Recreation Department and PCI Capital Corporation.

Ms Tan holds a Bachelor of Science in Industrial Management Engineering from De La Salle University, Taft, Manila and a Master of Science in Computer Science from Pace University, New York.

## **MS PEGGY SAM**

*Group Financial Controller*

Ms Peggy Sam has been with our Group since 15 March 2004. She is responsible for all financial activities of Azeus.

Between 1994 and 2003, Ms Sam was with Pricewaterhouse Coopers, including a two year secondment to Pricewaterhouse Coopers, Toronto, Canada. Her last position, prior to joining Azeus, was as Senior Manager of the assurance and business advisory service.

Ms Sam holds a Bachelor of Arts in Accountancy from the City University of Hong Kong. She is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. Ms Sam is also a member of Chartered Professional Accountant of Canada since 2009.

## **MISS ELEANOR JIM**

*Vice President*

Miss Eleanor Jim joined Azeus Systems in May 2005. She currently assists in the general management of the Group's overseas operation as well as management of contracts and agreements.

She holds a Bachelor of Engineering in Electrical and Electronic Engineering from the University of Hong Kong and a Master of Science in Information Engineering from the Chinese University of Hong Kong. She also holds a Bachelor of Laws (LLB) from the University of London.

The Directors and the Management of the Company are committed to maintaining a high standard of corporate governance and transparency in order to protect the interests of the shareholders of the Company. Processes and procedures have been instituted and are being constantly reviewed and revised to ensure effective corporate governance.

Rule 710 of the SGX-ST Listing Manual requires an issuer to describe its corporate governance practices with specific reference to the principles of the Code of Corporate Governance 2012 (the “Code”) in its annual report. An issuer is required to disclose any deviations from any Principles and Guidelines of the Code together with an appropriate explanation for such deviation in the annual report. This report outlines the Company’s corporate governance processes and activities with specific reference to the Code. The Company has complied with the principles and guidelines as set out in the Code where appropriate.

## BOARD MATTERS

### Principle 1: The Board’s Conduct of its Affairs

The Board supervises the management of the business and the affairs of the Company and the Group. Apart from its fiduciary duties and statutory responsibilities, it also focuses on formulating the strategic direction and policies of the Company and the Group, paying particular attention to the growth of the Group and its financial performance. It has delegated the formulation of business policies and day-to-day management to the Executive Directors.

The principal functions of the Board are to:

- (a) provide entrepreneurial leadership, set strategic objectives, and ensure that the necessary financial and human resources are in place for the Company to meet its objectives;
- (b) establish a framework of prudent and effective controls which enables risks such as financial, operational, information technology and compliance to be assessed and managed, including safeguarding of shareholders’ interests and the Company’s assets;
- (c) review management performance;
- (d) identify the key stakeholder groups and recognise that their perceptions affect the Company’s reputation;
- (e) set the Company’s values and standards (including ethical standards), and ensure that obligations to shareholders and other stakeholders are understood and met; and
- (f) consider sustainability issues, e.g. environmental and social factors, as part of its strategic formulation.

The Board meets at least twice a year to review and deliberate on the key activities and business strategies of the Group, including reviewing and approving acquisitions and financial performance, and to endorse the release of the interim and annual results. Ad hoc meetings are held as and when circumstances require, such as to address significant transactions or issues. Where physical meetings are not possible, timely communication with members of the Board and Board Committees can be achieved through electronic means and circulation of written resolutions for approval by the Board or relevant Board Committees. The Company’s Bye-Laws provides for Directors to participate in Board by means of teleconference, video-conferencing and visual equipment.

# CORPORATE GOVERNANCE REPORT

To assist in the efficient implementation and execution of its responsibilities, the Board has established an Audit Committee, a Nominating Committee and a Remuneration Committee. Specific responsibilities, which are outlined in the respective Terms of Reference, have been delegated to each of the committees. Each Board Committee will report to the Board and makes its recommendations to the Board on matters under its purview. The Board accepts that while these Committees have the authority to examine particular issues and will report to the Board their decisions and recommendations, the ultimate responsibility for the final decision on all matters lies with the entire Board.

The Board through the Nominating Committee ensures that it recruits to the Board only individuals of sufficient calibre, knowledge and experience to fulfil the duties of a Director appropriately. Newly appointed directors are briefed on the Group's business activities and governance practices and provided with information on their duties and obligations as a director under the Bermuda law.

During the financial year ended 31 March 2017, the number of meetings held by the Board and its committees and the details of the attendances are as follows:-

	<b>Board of Directors</b>	<b>Audit Committee</b>	<b>Remuneration Committee</b>	<b>Nominating Committee</b>
Number of Meetings held	2	2	1	1
<b>Name</b>	<b>Number of Meetings attended</b>			
Mr Lee Wan Lik (Managing Director)				
– spouse of Lam Pui Wan	2	2*	1*	1
Ms Lam Pui Wan (Executive Director)				
– spouse of Lee Wan Lik	2	2*	1*	1*
Mr Michael Yap Kiam Siew (Independent Director)	2	2	1	1
Mr Koji Miura (Independent Director)	2	2	1	1*
Mr Chan Ching Chuen (Independent Director)	2	2	1	1

**Notes: \*- by invitation**

Key matters that are specifically reserved for the Board's consideration and decision include, but are not limited to, corporate planning, material acquisitions and disposals of assets, corporate or financial restructuring, share issuances, formulation of any dividend policy or the change of such dividend policy, declaration of dividends and determining the remuneration policy for the Directors.

## Principle 2: Board Composition and Guidance

The Board currently comprises of 5 members, three of whom are Independent Directors. A brief profile of each Director is presented in the profile of Board of Directors section of this Annual Report and their shareholdings in the Company and its subsidiaries as at 31 March 2017 are disclosed in the Directors' Report of the Audited Financial Statements for the financial year ended 31 March 2017.

The Board has examined its size and is of the view that it is an appropriate size for effective decision-making, taking into account the scope and nature of the operations of the Company.



The Nominating Committee is responsible for reviewing the composition of the Board to ensure that the Board has the appropriate mix of expertise and experience, and collectively possess the necessary core competencies for effective functioning and informed decision-making. The Board in consultation with the Nominating Committee has reviewed its composition and is satisfied that such composition ensures that there is adequate representation in respect of potential issues and challenges, without compromising the Board's effectiveness and participation in decision-making. Objectivity on issues deliberated by the Board is assured, given the majority of Non-Executive Directors who are independent of management and are also independent in terms of character and judgement.

Even though Mr Michael Yap Kiam Siew and Mr Koji Miura have served on the Board for more than nine years, the NC, with the concurrence of the Board, is of the view that in assessing the independence of the Independent Directors, one should consider the substance of their professionalism, integrity and the objectivity and not merely based on the number of years which they have served on the Board. In view of this, having considered the above and weighing the need for progressive refreshing of the Board, the NC and the Board have determined that both Mr Yap and Mr Miura's tenure in office have not affected their independence or ability to bring about independent and considered judgement to bear in the discharge of their duties as members of the Board. They provide a strong independent element on the Board, being free from any business or other relationship, which could materially interfere with the exercise of their judgement. These Directors continue to provide stability to the Board and the Company has benefited greatly from the presence of individuals who are specialists in their own fields. Furthermore, their length of service on the Board has not only allowed them to gain valuable insight into the Group, its business, markets and industry, but has also given them the opportunity to bring the full breadth and depth of their business experience to the Company.

The Non-Executive Directors met up without the presence of Management, to facilitate a more effective check on the Management.

### **Principle 3: Chairman and Chief Executive Officer ("CEO")**

The Group's Executive Chairman and Managing Director (equivalent to CEO) is Mr Lee Wan Lik, who is responsible for the day-to-day operations of the Group, as well as monitoring the quality, quantity and timeliness of the flow of information between the Board and the Management. Mr Lee is the founder of the Group and has played a key role in developing the Group's business. He is being assisted by a group of Executive Directors and Executive officers in carrying out his executive duties and responsibility for the Group's operation and business. Through the Group's success and development in these few years, Mr Lee has demonstrated his vision, strong leadership and enthusiasm in this business.

The NC, with the concurrence of the Board is of the opinion that vesting the roles of both Chairman and Managing Director in the same person who is knowledgeable in the business of the Group provides strong and consistent leadership, thus allowing for more effective planning and execution of long term business strategies. As such, there is no need for the role of the Chairman and Managing Director to be separated. The NC will review the need to separate the roles from time to time and make its recommendations accordingly. The role of Mr Lee as the Chairman and Managing Director of the Company does not affect the independence of the Board as the Independent Directors make up more than 50% of the Board.

Taking cognizance that the Chairman and Managing Director are the same person, the Board has appointed Mr Michael Yap Kiam Siew as Lead Independent Director ("LID"), the appointment being effective for the financial year ended 31 March 2015 onwards. Mr Yap will be available to shareholders where they have concerns where contact through the normal channels of the Chairman, Managing Director or CFO has failed to resolve or for which such contact is inappropriate. He can also facilitate periodic meetings with the other Independent Directors in board matters, when necessary and provides feedback to the Executive Chairman after such meeting.

His other specific roles as LID are as follows:

- (a) act as liaison between the Independent Directors and the Executive Chairman and Managing Director and lead the Independent Directors to provide non-executive perspectives in circumstances where it would be inappropriate for the Executive Chairman to serve in such capacity and to contribute a balanced viewpoint to the Board;
- (b) advise the Executive Chairman of the Board as to the quality, quantity and timeliness of the information submitted by Management that is necessary or appropriate for the Independent Directors to effectively and responsibly perform their duties; and
- (c) assist the Board and Company officers in better ensuring compliance with and implementation of corporate governance.

#### **Principle 4: Board Membership**

The Nominating Committee (“NC”) comprises Mr Chan Ching Chuen as Chairman, Mr Michael Yap Kiam Siew and Mr Lee Wan Lik as members.

The NC should make recommendations to the Board on relevant matters relating to:-

- (a) the review of board succession plans for directors, in particular, the Chairman and for the Managing Director;
- (b) the evaluation of the performance of the Board and Board Committees as a whole;
- (c) the review of training and professional development programs for the Board; and
- (d) the appointment and re-appointment of directors (including alternate directors, if applicable).

The NC has adopted the Code’s definition and criteria for independence. Each Independent Director is required to submit a Confirmation of Independence Form annually for the NC’s review.

During the year, the NC has reviewed the independence of the Independent Directors according to the criteria set out in the Code. These Directors have demonstrated strong independence in character and judgement over the years in discharging their duties and responsibilities as Independent Directors. They continue to express their individual viewpoints, debate on issues, objectively scrutinise and challenge Management’s proposals as well as participate in discussions on business activities and transactions involving conflicts of interests and other complexities.

Having considered the above, the NC is of the view that Mr Michael Yap Kiam Siew, Mr Koji Miura and Mr Chan Ching Chuen are independent. All three directors have abstained from any discussion and recommendation in respect of their own independence.

None of the above three Independent Directors are related to, and do not have any relationship with, the Company, its related corporations, its 10% shareholders, or its officers or are in any circumstances that could interfere, or be reasonably perceived to be interfere, with the exercise of their independence business judgement with a view to the best interests of the Company. The Board has concurred with the NC’s assessment.

Subject to the Board’s approval, the NC will also decide on how the Board’s performance is to be evaluated, and propose objective performance criteria which are dependent on how the Board has enhanced long-term shareholder value. Appointments to the Board are made on merit and against objective performance criteria.

To help build a culture of performance and stewardship amongst its Board members, the Group ensures that all the Directors step down and offer themselves for re-election at regular intervals of at least once every three (3) years. The Company's Bye-Laws provide that at least one-third of the directors for the time being (or if their number is not three or a multiple of three, then the number nearest to but not less than one third) shall retire from office by rotation.

In the selection and nomination for new directors, the NC identifies the key attributes that an incoming director should have, based on attributes of the existing Board and the requirements of the Group. After endorsement by the Board of the key attributes, the NC taps on the resources of the directors' personal contacts for recommendations of potential candidates. The potential candidates will go through a short listing process. Interviews are then set up with the short listed candidates for the NC to assess them before a decision is made.

A newly appointed Director will have to submit himself for retirement and election at an Annual General Meeting ("AGM") immediately following his appointment and thereafter, be subjected to retirement by rotation. No new Director was appointed by the Company in FY2017.

Each member of the NC shall abstain from voting on any resolution with respect to the assessment of his performance for re-nomination as a Director.

The Board has set the maximum number of 10 listed company board representations which any Director of the Company may hold at any one time. All Directors have complied with this requirement. A Director with multiple board representations is expected to ensure that sufficient time and attention is given to the affairs of the Company. The NC is of the view that the number of directorships a Director can hold and his principal commitments should not be prescriptive as the time commitment for each board membership will vary.

The NC, having considered the confirmations received from the Independent Directors, is of the view that the other board representations and principal commitments of the Independent Directors do not hinder them from carrying out their duties to the Company. The NC is satisfied that sufficient time and attention have been accorded by these Independent Directors to the affairs of the Company. The Board concurred with the NC's views.

Please refer to the Profile of Board of Directors as set out on Page 8 of the Annual Report for key information on the Directors, and the Notice of AGM as set out on Page 81 of the Annual Report for Directors proposed for re-election or re-appointment (as the case may be). These Directors have expressed their consent to seek re-election as Directors of the Company at the forthcoming AGM. The NC has recommended their nomination for re-election. The Board has accepted the NC's recommendation. Currently, no alternate Directors have been appointed in respect of any of the Directors.

## **Principle 5: Board Performance**

The NC will assess the effectiveness of the Board and its board committees as a whole.

The NC, in considering the re-appointment of a Director, will evaluate the performance of the Director's contributions such as his or her attendance record at meetings of the Board and Board committees, active participation during these meetings and the quality of his or her contributions. The NC has initiated the assessment of the effectiveness of the Board as a whole on an annual basis. The evaluation of the Board's performance is conducted by means of a questionnaire which is then collated and the findings analysed and discussed. The results of the Board's performance assessment are reviewed and circulated to the Board for consideration. Recommendations to further enhance the effectiveness of the Board are implemented as appropriate.

The Board has allocated budgets for directors to attend training and will make recommendations to the Board on the training and professional development programmes for the Board members.



**Principle 6: Access to Information**

To assist the Board in fulfilling its responsibilities, the Management provides the Board with management reports containing complete, adequate and timely information prior to Board meetings and as and when the need arises. Papers containing relevant background or explanatory information required to support the decision-making process, are prepared for each Board meeting and are normally circulated in advance of the meeting.

The Board is also provided with updates on the relevant new laws, regulations and changing commercial risks in the Company's operating environment. Orientation to the Company's business strategies and operations is conducted as and when required.

All Directors have separate and independent access to senior management and to the Company Secretary. The Company Secretary administers, attends and prepares minutes of the Board meetings, and assists the Chairman in ensuring that the Board procedures are followed and reviewed so that the Board functions effectively. The Company Secretary also advises the Board on governance matters, and assist the Board on compliance with the Company's Bye-Laws and relevant rules and regulations, including requirements of the Listing Manual of the Singapore Exchange Securities Trading Limited (SGX-ST).

The appointment and the removal of the Company Secretary should be a matter reserved for the Board.

The Board, in the furtherance of their duties, may either individually or as a group, to take independent professional advice at the expense of the Company.

**REMUNERATION MATTERS****Principle 7: Procedures for Developing Remuneration Policies**

The Remuneration Committee ("RC") comprises Mr Michael Yap Kiam Siew as Chairman and Mr Koji Miura and Mr Chan Ching Chuen as members. All of them are Independent Directors of the Company.

The RC is responsible for:-

- (a) recommending to the Board a remuneration framework for the Board key management personnel;
- (b) determining a specific remuneration package for each Director and each of the key management personnel; and
- (c) considering all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, options, share-based incentives and awards, and benefits-in-kind.

The RC has access to expert advice in the field of Executive compensation outside the Company, as and when required.

**Principle 8: Level and Mix of Remuneration**

The Executive Directors do not receive director's fees. The remuneration of the Executive Directors and the key management personnel comprises a basic salary component and a variable component which is the annual bonus, based on the performance of the Group as a whole or their individual performance.

## Principle 9: Disclosure on Remuneration

### Directors' remuneration

A breakdown, showing the level and mix of each individual director's remuneration paid or payable for the financial year ended 31 March 2017 is as follows:

Name of Director	Salary	Bonus	Director's fees	Termination, retirement and post-employment benefits	Total
Lee Wan Lik– spouse of Lam Pui Wan	HK\$600,000	–	–	HK\$18,000	HK\$618,000
Mr Michael Yap Kiam Siew (S\$28,000)	–	–	HK\$156,890	–	HK\$156,890
Mr Koji Miura (S\$25,000)	–	–	HK\$140,080	–	HK\$140,080
Mr Chan Ching Chuen (S\$25,000)	–	–	HK\$140,080	–	HK\$140,080
Ms Lam Pui Wan – spouse of Lee Wan Lik	HK\$208,000	–	–	–	HK\$208,000

The Company only has 6 key management personnel and the disclosure of their remuneration in bands of S\$250,000 for the financial year ended 31 March 2017 is as follows:

Remuneration band and name of key management personnel	Salary	Bonus	Termination, retirement and post-employment benefits	Total
Individual remuneration is <S\$250,000 (approximately HK\$1,500,000)				
Mr Stephen Ma	98%	–	2%	100%
Mr Jerry Chua	80%	–	20%	100%
Mr Rene Toling Lindio	78%	–	22%	100%
Ms Mary Rose T. Tan	82%	–	18%	100%
Ms Peggy Sam	100%	–	–	100%
Miss Eleanor Jim	98%	–	2%	100%
Total remuneration paid in FY 2017 to the key management personnel	HK\$3,259,950	–	HK\$ 301,131	HK\$ 3,561,081

The remuneration of the Independent Directors is in the form of a fixed fee. The fees of the Directors will be subject to shareholders' approval at the AGM. The RC is of the view that the current remuneration of the Independent Directors is appropriate, taking into account factors such as effort and time expended and responsibilities. Other than Directors' fees, the Independent Directors do not receive any other form of remuneration from the Company. The RC has recommended the payment of the Directors' fees of S\$78,000 for the financial year ended 31 March 2017. This recommendation has been endorsed by the Board and will be tabled at the Company's AGM for shareholders' approval.

# CORPORATE GOVERNANCE REPORT

Mr Lee Wan Lik has entered into a service agreement (the “Service Agreement”) with the Company. The Service Agreement is valid for a term of one year with effect from 3rd September 2004, and thereafter continues from year to year unless terminated in accordance with the provisions of the Service Agreement. The Service Agreement can be terminated by either party giving not less than three months’ notice provided that the Company shall have the option to pay three months’ salary in lieu of any required period of notice. Except for such payment in lieu of notice as provided for under the Service Agreement, no compensation or damages are payable by the Company to Mr Lee Wan Lik in respect of his termination in accordance with the terms of the Service Agreement.

There are no employees who are immediate family members of a Director whose remuneration exceeded S\$50,000 in the financial year ended 31 March 2017.

## **Annual bonus**

The remuneration packages of the Executive Directors and key management personnel include a discretionary variable annual bonus which is based on the Company’s and the individual’s performance and have been designed to align their interests with those of shareholders. The key management personnel have met the performance conditions required of them for the financial year ended 31 March 2017.

## **Share option scheme**

The Company has a share option scheme known as the Azeus Employee Share Option Scheme (the “Scheme”), which was approved by shareholders of the Company. The Scheme complies with the relevant rules as set out in Chapter 8 of the Listing Manual. The Scheme will provide eligible participants with an opportunity to participate in the equity of the Company, so as to incentivise and motivate them towards better performance through increased dedication and loyalty. The Scheme is administered by the RC. Under the Scheme, the aggregate number of shares to be issued shall not exceed 15 per cent of the total issued number of the issued shares (excluding treasury shares) of the Company from time to time. Further details of the Scheme can be found on page 25 of the Annual Report. No options have been granted to controlling shareholders, key management or employees of the Company and its subsidiaries or their associates since the inception of the Scheme.

## **ACCOUNTABILITY AND AUDIT**

### **Principle 10: Accountability**

The Board is accountable to the shareholders while the Management is accountable to the Board.

The Board provides the shareholders with a detailed and balanced explanation and analysis of the Company’s performance, position and prospects on a half-yearly basis.

In order to keep the Board informed about the developments in the Company, the Management provides the Board with appropriately detailed management accounts of the Group’s performance, position and prospects on a half-yearly basis. The Management also provides the Board with timely, accurate and complete information on all matters requiring the Board’s decision.

### **Principle 11: Risk Management and Internal Controls**

The Board is responsible for ensuring that there is a system of internal financial controls, operational and compliance controls and information technology controls, and risk management policies and for reviewing its adequacy and effectiveness. The Management is responsible for internal control and for ensuring compliance therewith. The Audit Committee assists the Board in discharging its internal control review responsibilities. The Board makes continuous efforts to embed internal controls into the operations of the businesses and to deal with areas of improvement which come to the attention of Management and the Board.



The Company does not have a Risk Management Committee. However, Management regularly reviews the Group's business and operational activities to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. The Management reviews all significant control policies and procedures and highlights all significant matters to the Board and the AC. The Group's financial risk management is disclosed under Note 28 of the Notes to the Financial Statements on Pages 65 to 73 of this Annual Report.

The Company has engaged BDO Financial Services Limited, the internal auditor, to perform a risk assessment update and perform a follow-up review and test of key controls for identified risks in key areas of the Group's operations, with the objectives of mitigating the risks and enhancing operating effectiveness. Material non-compliance and internal control weaknesses as well as recommendations for improvements noted during the audit were reported to the AC. The AC has reviewed the effectiveness of the action taken by the Management on the recommendations made by the internal auditor in this respect.

The Board notes that these internal control systems are designed to manage rather than to eliminate the risk of failure to achieve business objectives. In addition, these systems can only provide reasonable but not absolute assurance against material misstatement or loss.

For FY2017, the Board is of the view that based on the reports from the internal auditor, the system of internal controls that has been maintained by Management throughout the financial year is adequate to meet the needs of the Company.

The Board has received written assurances from the Managing Director and the Group Financial Controller (a) that the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances; and (b) that the risk management and internal control systems of the Company is adequate and effective to deal with major risks relating to financial, operational, information technology and compliance aspects.

Based on the systems of risk management and internal controls established and maintained by the Group, work performed and reports by the internal and external auditors and the above written assurances, the Board, with the concurrence of the AC, is of the opinion that the Group's risk management and internal controls systems, addressing the financial, operational, compliance and information technology risks, are effective and also adequate.

## **Principle 12: Audit Committee ("AC")**

The AC comprises three independent Non-Executive Directors, with Mr Koji Miura as Chairman, and Mr Michael Yap Kiam Siew and Mr Chan Ching Chuen as members. The Board is of the view that the AC members are appropriately qualified, having the necessary recent and relevant accounting and/or related financial management expertise or experience as the Board interprets such qualifications to discharge their responsibilities. None of the members of the AC was a former partner or director of the External Auditors, PricewaterhouseCoopers LLP.

The AC has kept the recent and relevant accounting or related financial management expertise or experience up-to-date by attending the training provided by the relevant regulatory parties.

In addition, the auditor of the Company provides update on recent developments to accounting standards to AC members on half yearly basis to ensure all AC members and management to keep abreast of the changes to accountings standards and issues which have a direct impact on financial statements.

# CORPORATE GOVERNANCE REPORT

The AC will meet periodically to, inter alia:

- (a) review the significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of the Company and any announcements relating to the Company's financial performance;
- (b) review with the internal auditor their audit plan and report to the Board at least annually the adequacy of the internal audit procedures and their evaluation of the effectiveness of the Company's overall internal controls, including financial, operational, compliance and information technology controls;
- (c) review interested person transactions, if any, to ensure that the internal control and review procedures are adhered to;
- (d) review the scope and results of the external audit, and the independence and objectivity of the external auditors; and
- (e) make recommendations to the Board on the proposals to the shareholders on the appointment, re-appointment and removal of the external auditors, and approving the remuneration and terms of engagement of the external auditors.

Apart from the above functions, the AC will also commission and review the findings of internal investigations into matters where there is any suspected fraud or irregularity, failure of internal controls, or infringement of any law, rule or regulation which has or is likely to have a material impact on our Company's operating results or financial position. Each member of the AC will abstain from voting in respect of matters in which he is interested.

The AC is empowered to investigate any matter relating to the group's accounting, auditing, internal controls and/or financial practices brought to its attention, with full access to records, resources and personnel, so as to enable it to discharge its functions properly.

The AC, having reviewed the volume of non-audit services to the Company by the external auditors, is satisfied that the nature and extent of such services will not prejudice the independence and objectivity of the external auditors.

The AC has accordingly recommended to the Board that the auditor, PricewaterhouseCoopers LLP, be nominated for re-appointment as auditor at the forthcoming AGM of the Company.

For the financial year ended 31 March 2017, remuneration paid and payable to PricewaterhouseCoopers LLP in relation to audit and non-audit services were HK\$1,215,000 and HK\$69,000 respectively.

In line with the Code, a private session between the AC with the external and the internal auditors was held to discuss any matters concerning the Company without the presence of the Management. Both the internal and external auditors have confirmed that they have access to and received the co-operation and assistance from Management and no restrictions were placed on the scope of their respective audits.

The AC has confirmed the Company has complied with Rule 712 of the Listing Manual of the Singapore Exchange Securities Trading Limited ("SGX-ST") in that PricewaterhouseCoopers ("PwC") LLP is registered with the Accounting and Corporate Regulatory Authority. The AC is satisfied that the resources and experience of PwC, the audit engagement partner and her team assigned to the audit of the Group are adequate to meet their audit obligations, given the size, nature and operations of the Group.

The AC has also confirmed that the Company has complied with Rule 715 of the SGX-ST Listing Manual in relation to the appointment of the same auditing firm based in Singapore or its member firm to audit the financial statements of the Group and its subsidiaries.

Pursuant to Rule 716 of the SGX-ST Listing Manual of the SGX-ST, the AC and the Board are satisfied that the appointment of Dalian Mingyike Certified Public Accountants Co., Ltd (an audit firm in the People's Republic of China) to audit the statutory financial statements of Azeus Systems (Dalian) Co., Ltd, the appointment of Wellden Turnbull Ltd (an audit firm in the United Kingdom) to audit the statutory financial statements of Azeus UK Limited, and the appointment of K. W. Ong & Partners (an audit firm in Malaysia) to audit the statutory financial statements of Azeus Convene Malaysia Sdn Bhd would not compromise the standard and effectiveness of the audit of the Company. Although PwC was not appointed as the statutory auditor of the subsidiaries for the issuance of the local statutory financial statements, they have performed adequate audit work on the Group independently, including the subsidiaries, in forming their audit opinion for the financial year ended 31 March 2017. Please refer to Note 16 under the Notes to the Financial Statements on Pages 55 to 56 of this Annual Report.

## **Principle 13: Internal Audit**

The Company has not established an internal audit function but the Company has appointed an independent qualified firm of auditors - BDO Financial Services Limited as its internal auditor to review the effectiveness of the Company's material internal controls. The AC will hire, remove, evaluate and remunerate the internal auditor.

The resulting report issued by the internal auditor is reviewed in detail by the AC in conjunction with Management. The AC will consider the effectiveness of responses / actions taken by Management on the audit recommendations and observations.

The Board shall consider expanding its internal audit resources as and when the need arises.

## **SHAREHOLDERS' RIGHT AND RESPONSIBILITIES**

### **Principle 14: Shareholder Rights**

The Company respects and upholds shareholders' rights, and tenders its communication with shareholders with care. The Board recognises and exercises its overall responsibility to shareholders, by ensuring accurate financial reporting for the Company's overall internal control framework, including financial, operational, information technology and compliance controls, risk management policies and through systems needed to safeguard the shareholders' investments and assets of the Company. The Company's articles were amended to provide for the attendance by nominees of shareholders at general meetings. The Company encourages and facilitates shareholder engagement and participation through its meetings and briefings referred to in Principle 15 (below).

### **Principle 15: Communication with Shareholders**

The Company engages in regular, effective and fair communication with shareholders. The Board is mindful of the obligations to provide timely information and full disclosure of material information to shareholders in accordance with the statutory requirement and the listing manual of the SGX-ST. Information is communicated to shareholders on a timely basis. All material information and financial results are released through SGXNET.

Notice of the AGM or the Special General Meeting ("SGM"), if any, and Annual Reports are issued to all shareholders of the Company. The Notice of AGM or SGM is also advertised in newspaper and announced via SGXNET. Information on major new initiatives of the Company is also disseminated via SGXNET, news release and made available on the Company's website.

# CORPORATE GOVERNANCE REPORT

Regular meetings are held with investors, analysts, fund managers and the press. The Group also has a corporate web-site ([www.azeus.com](http://www.azeus.com)) where shareholders and members of the public are able to access up-to-date corporate information and new events related to the Group.

While the Company has no official policy on the payment of dividends, it has consistently paid out the bulk of its profits as dividends since its listing in 2004. The amount of dividends paid each year will depend on factors that include the Group's profit level, cash position and future cash needs.

## **Principle 16: Conduct of Shareholder Meetings**

The AGM of the Company represents the principal forum for dialogue and interaction with all shareholders. At each AGM, the Board welcomes questions from shareholders who have an opportunity to raise questions or share their views regarding the proposed resolutions and the Company's business and affairs, either informally or formally before or at the AGM.

The Chairman of the Board Committees, Directors, senior management and external auditors will be present and available at the general meeting to attend to the queries/questions from shareholders.

As a matter of policy and practice, minutes of general meetings including comments from shareholders, on all or any issues on the agenda, and responses from the Board and Management, are always available to shareholders upon request.

In line with the new listing rules to promote greater transparency in general meetings and support listed companies in enhancing their shareholders' engagement, the Company has been conducting its voting at general meetings by poll with effect from 1 August 2015. The Company will conduct poll voting for all resolutions to be passed at the forthcoming AGM and all future AGMs and SGMs.

## **Code of Business Conduct**

The Directors, officers and employees are required to observe and maintain high standards of integrity, as are in compliance with law and regulations and the Company's policies.

## **Dealings in Securities**

The Company has adopted an internal code of practice for securities transactions by all Directors, officers and employees of the Group in compliance with Rule 1207(19) of the Listing Manual of SGX-ST.

In compliance with the above-mentioned Rule, Directors, officers and employees of the Group have been advised not to trade in the listed securities of the Company when in possession of unpublished price-sensitive information or on short-term considerations. Directors, officers and employees are also advised not to trade in the Company's securities during the period commencing one month before the announcement of the Company's half year and full year financial results and ending on the day of the announcement of the relevant results. All directors, officers and managers are required to file with the Company regular reports on all their dealings in the listed securities of the Group during the financial year.

## **Material Contracts**

There were no material contracts (including loans) of the Company or its subsidiaries involving the interests of the Managing Director, directors or controlling shareholders, which subsisted at the end of the financial year or have been entered into since the end of the previous financial year.



## **Interested Person Transactions**

The Group has adopted an internal policy in respect of any transactions with interested persons and established procedures for the review and approval of such transactions.

An interested person transactions will be properly documented and submitted to the AC for half-yearly review to ensure that they are carried out on an arm's length basis, on normal commercial terms and will not be prejudicial to the interests of the Company and its minority shareholders.

There were no significant interested person transactions during the financial year.

## **Whistle Blowing Policy**

The whistle blowing policy of the Group serves to encourage and provide a good channel to employees to report and to raise, in good faith and in confidence, concerns about possible improprieties in financial reporting, criminal activities, failure to comply with the laws and regulations, any suspected wrongdoing of fraud or other matters. A well-defined process ensures independent investigation of such matters and the assurance that employees will be protected to the extent possible from reprisals. Under the policy, employees may report their concerns to either the human resource department or even approach the Independent Directors. There were no whistle blowing incidents reported during the year.

# DIRECTORS' STATEMENT

For the Financial Year ended 31 March 2017

The directors present their statement to the members together with the audited financial statements of the Group for the financial year ended 31 March 2017 and the balance sheet of the Company as at 31 March 2017.

In the opinion of the directors,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group as set out on pages 31 to 78 are drawn up so as to present fairly, in all material aspects, the financial position of the Company and of the Group as at 31 March 2017 and the financial performance, changes in equity and cash flows of the Group for the financial year covered by the consolidated financial statements; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

## Directors

The directors of the Company in office at the date of this statement are as follows:

Mr Lee Wan Lik  
Ms Lam Pui Wan  
Mr Michael Yap Kiam Siew  
Mr Koji Miura  
Mr Chan Ching Chuen

## Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## Directors' interests in shares or debentures

- (a) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations, except as follows:

	Holdings registered in name of director		Holdings in which director is deemed to have an interest	
	At 31.3.2017	At 1.4.2016 or date of appointment if later	At 31.3.2017	At 1.4.2016 or date of appointment If later
	<b>(No. of ordinary shares)</b>			
<b>Azeus Systems Holdings Ltd.</b>				
Mr Lee Wan Lik	8,032,132 <sup>(1)</sup>	8,032,132 <sup>(1)</sup>	15,300,000 <sup>(2)</sup>	15,300,000 <sup>(2)</sup>
Ms Lam Pui Wan	1,400,000 <sup>(1)</sup>	1,400,000 <sup>(1)</sup>	15,300,000 <sup>(2)</sup>	15,300,000 <sup>(2)</sup>

# DIRECTORS' STATEMENT

For the Financial Year ended 31 March 2017

## Directors' interests in shares or debentures (continued)

	Holdings registered in name of director		Holdings in which director is deemed to have an interest	
	At 31.3.2017	At 1.4.2016 or date of appointment if later	At 31.3.2017	At 1.4.2016 or date of appointment if later
	<b>(No. of ordinary shares)</b>			
<b>Ultimate Holding Corporation - Mu Xia Ltd</b>				
Mr Lee Wan Lik	1,200	1,200	10,800	10,800
Ms Lam Pui Wan	10,800	10,800	1,200	1,200

- (1) Ms Lam Pui Wan is the spouse of Mr Lee Wan Lik. Hence, both Ms Lam Pui Wan and Mr Lee Wan Lik are deemed to be interested in the shareholdings held by each other.
- (2) Mr Lee Wan Lik and Ms Lam Pui Wan are also each deemed to be interested in these shares held by Mu Xia Ltd by virtue of them holding equity interest of 10% and 90% respectively in Mu Xia Ltd.

- (b) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had interests in the options to subscribe for ordinary shares of the Company granted pursuant to the AzeusEmployee Share Option Scheme.
- (c) The directors' interests in the ordinary shares of the Company as at 21 April 2017 were the same as those as at 31 March 2017.

## Share options

### Azeus Employee Share Option Scheme

On 14 September 2004, the shareholders at a Special General Meeting approved an employee share option scheme known as the "Azeus Employee Share Option Scheme" (the "Scheme") to grant share options to eligible employees, including executive and non-executive directors of the Company and its subsidiaries. However, qualified persons who are also the Company's controlling shareholders or their associates may not participate in the Scheme. The options grant the right to the holder to subscribe for new ordinary shares of the Company at a discount to the market price of the share (subject to a maximum limit of 20%) or at a price equal to the average of the last dealt prices of the shares on the Singapore Exchange Securities Trading Limited ("SGX-ST") for the three consecutive Market Days immediately preceding the date of the grant of the option.

The Scheme is administered by the Remuneration Committee which comprises the following three directors:

Mr Michael Yap Kiam Siew (Chairman)  
Mr Koji Miura  
Mr Chan Ching Chuen

The remuneration committee has been authorised to determine the terms and conditions of the grant of the options.

No option has been granted to any shareholders, key management personnel or employees of the Company and its subsidiaries or their associates since the inception of the Scheme.

# DIRECTORS' STATEMENT

For the Financial Year ended 31 March 2017

## **Independent auditor**

The independent auditor, PricewaterhouseCoopers LLP, has expressed its willingness to accept re-appointment.

On behalf of the directors

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Lee Wan Lik  
Director

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Lam Pui Wan  
Director

16 June 2017



# INDEPENDENT AUDITOR'S REPORT

To the Members of Azeus Systems Holdings Ltd.

## Our opinion

In our opinion, the accompanying consolidated financial statements of Azeus Systems Holdings Ltd. (the “Company”) and its subsidiaries (the “Group”) and the balance sheet of the Company present fairly, in all material respects, the financial position of the Group and Company as at 31 March 2017, and its financial performance, changes in equity and cash flows for the financial year then ended in accordance with Financial Reporting Standards in Singapore (“FRSs”).

### *What we have audited*

The financial statements comprise:

- the consolidated statement of comprehensive income of the Group for the year ended 31 March 2017;
- the consolidated balance sheet of the Group as at 31 March 2017;
- the balance sheet of the Company as at 31 March 2017;
- the consolidated statement of changes in equity of the Group for the year then ended;
- the consolidated statement of cash flows of the Group for the year then ended; and
- the notes to the financial statements, including a summary of significant accounting policies.

## Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (“SSAs”). Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Independence*

We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities (“ACRA Code”) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code.

## Our Audit Approach

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the accompanying financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

# INDEPENDENT AUDITOR'S REPORT

To the Members of Azeus Systems Holdings Ltd.

## Our Audit Approach (continued)

### Key Audit Matter

Key audit matter is a matter that, in our professional judgement, was of most significance in our audit of the financial statements for the financial year ended 31 March 2017. This matter was addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Key Audit Matter	How our audit addressed the Key Audit Matter
<p><b>Capitalisation and valuation of development costs as intangible assets - Azeus Convene and AzeusCare</b></p> <p>The Group capitalizes qualified development costs for Azeus Convene and AzeusCare ("products") and assesses these capitalised costs for impairment in accordance with the relevant accounting standard.</p> <p>During the current financial year, development costs of approximately HK10.9 million (FY2016: HK\$12.3 million) were capitalised.</p> <p>In carrying out the impairment assessments, significant judgments are required to determine the assumptions particularly the growth rates and discount rates.</p> <p>Management has determined that there are no impairment necessary for these development costs as the recoverable amounts, calculated under the value-in-use model, exceeded the carrying amount of the capitalised development costs at 31 March 2017.</p> <p>We focused on the development costs capitalised as intangible assets as the capitalisation and impairment assessments involve significant judgment.</p>	<p>We have assessed if the capitalised costs are directly attributable to the development of these products and in accordance with the relevant accounting standard.</p> <p>We have performed the following procedures to evaluate the impairment assessments:</p> <ul style="list-style-type: none"> <li>assessed the reasonableness of key assumptions based on our knowledge of the business and industry and with comparison to recent performance;</li> <li>performed sensitivity analyses on the key assumptions (growth rate and discount rate) as they highly judgmental and most sensitive</li> <li>tested source data to supporting evidence, available market data and considered the reasonableness of the cash flow forecasts.</li> </ul> <p>We found the assumptions in relation to the impairment assessments to be supportable and reasonable based on available evidence.</p>

## Other Information

Management is responsible for the other information. The other information comprises all sections of the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

# INDEPENDENT AUDITOR'S REPORT

To the Members of Azeus Systems Holdings Ltd.

## Other Information (continued)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of financial statements in accordance with FRSs and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

# INDEPENDENT AUDITOR'S REPORT

To the Members of Azeus Systems Holdings Ltd.

## **Auditor's Responsibilities for the Audit of the Financial Statements (continued)**

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matter. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Ms Charlotte Hsu Yuh Feng.

PricewaterhouseCoopers LLP  
Public Accountants and Chartered Accountants  
Singapore, 16 June 2017



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the Financial Year ended 31 March 2017

	Notes	2017 HK\$'000	2016 HK\$'000
Sales	4	97,893	111,788
Cost of sales	5	(72,419)	(74,698)
Gross profit		25,474	37,090
Other income	7	525	9,064
Other losses - net	8	(4,943)	(418)
Expenses			
- Selling and marketing	5	(16,218)	(14,211)
- Administrative	5	(26,123)	(28,695)
(Loss)/profit before income tax		(21,285)	2,830
Income tax expense	9	(322)	(1,485)
<b>Total (loss)/profit</b>		<b>(21,607)</b>	<b>1,345</b>
<b>Other comprehensive income:</b>			
<i>Items that may be reclassified subsequently to profit or loss:</i>			
Currency translation gains arising from consolidation		3,523	172
<i>Items that will not be reclassified subsequently to profit or loss:</i>			
Actuarial (losses)/gains on defined retirement benefits	20	(1,931)	480
Tax on actuarial losses/(gains)		193	(48)
		(1,738)	432
<b>Other comprehensive income, net of tax</b>		<b>1,785</b>	<b>604</b>
<b>Total comprehensive (loss)/income</b>		<b>(19,822)</b>	<b>1,949</b>
<b>(Loss)/profit attributable to:</b>			
Equity holders of the Company		(21,607)	1,345
<b>Total comprehensive (loss)/income attributable to:</b>			
Equity holders of the Company		(19,822)	1,949
<b>(Loss)/earnings per share for (loss)/profit attributable to equity holders of the Company (HK cents per share)</b>			
- Basic	10	(72.02)	4.48
- Diluted	10	(72.02)	4.48

The accompanying notes form an integral part of these financial statements.

# BALANCE SHEETS – GROUP & COMPANY

As at 31 March 2017

		Group		Company	
	Notes	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
<b>ASSETS</b>					
<b>Current assets</b>					
Cash and cash equivalents	11	38,856	64,562	644	2,383
Pledged bank deposits	11	2,249	3,789	–	–
Trade and other receivables	12	24,594	17,608	52,350	55,430
Unbilled revenue on service contracts	14	19,016	22,618	–	–
Inventories	15	1,423	349	–	–
Current income tax assets	9	1,580	2,446	–	–
		87,718	111,372	52,994	57,813
<b>Non-current assets</b>					
Refundable deposits		1,398	388	–	–
Investments in subsidiaries	16	–	–	50,386	50,406
Property, plant and equipment	17	983	980	–	–
Intangible assets	18	15,491	13,243	–	–
Deferred income tax assets	21	1,124	952	–	–
		18,996	15,563	50,386	50,406
<b>Total assets</b>		106,714	126,935	103,380	108,219
<b>LIABILITIES</b>					
<b>Current liabilities</b>					
Trade and other payables	19	8,932	11,177	1,257	1,264
Deferred revenue	19	5,327	3,656	–	–
Current income tax liabilities	9	80	140	–	–
		14,339	14,973	1,257	1,264
<b>Non-current liabilities</b>					
Deferred revenue	19	133	163	–	–
Provision for defined retirement benefits	20	10,415	8,838	–	–
Other payables	19	29	–	–	–
		10,577	9,001	–	–
Total liabilities		24,916	23,974	1,257	1,264
<b>NET ASSETS</b>		81,798	102,961	102,123	106,955
<b>EQUITY</b>					
<b>Capital and reserves attributable to equity holders of the Company</b>					
Share capital	22	46,800	46,800	46,800	46,800
Share premium	23	56,489	56,489	56,726	56,726
Foreign currency translation reserve		4,971	1,448	–	–
Other reserves	23	1,330	1,330	–	–
Defined retirement benefits		(7,788)	(6,050)	–	–
(Accumulated loss)/retained profits	24	(20,004)	2,944	(1,403)	3,429
<b>Total equity</b>		81,798	102,961	102,123	106,955

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the Financial Year ended 31 March 2017

Attributable to equity holders of the Company							
Notes	Share capital HK\$'000	Share premium HK\$'000	Foreign currency translation reserve HK\$'000	Other reserves HK\$'000	Defined retirement benefits HK\$'000	(Accumulated loss)/retained profits HK\$'000	Total equity HK\$'000
<b>2017</b>							
<b>Beginning of financial year</b>	<b>46,800</b>	<b>56,489</b>	<b>1,448</b>	<b>1,330</b>	<b>(6,050)</b>	<b>2,944</b>	<b>102,961</b>
Loss for the year	–	–	–	–	–	(21,607)	(21,607)
Other comprehensive income/(loss) for the year	–	–	3,523	–	(1,738)	–	1,785
<b>Total comprehensive income/(loss) for the year</b>	<b>–</b>	<b>–</b>	<b>3,523</b>	<b>–</b>	<b>(1,738)</b>	<b>(21,607)</b>	<b>(19,822)</b>
Dividend relating to 2016 paid	25	–	–	–	–	(1,341)	(1,341)
<b>End of financial year</b>	<b>46,800</b>	<b>56,489</b>	<b>4,971</b>	<b>1,330</b>	<b>(7,788)</b>	<b>(20,004)</b>	<b>81,798</b>
<b>2016</b>							
<b>Beginning of financial year</b>	<b>46,800</b>	<b>56,489</b>	<b>1,276</b>	<b>1,328</b>	<b>(6,482)</b>	<b>5,291</b>	<b>104,702</b>
Profit for the year	–	–	–	–	–	1,345	1,345
Other comprehensive income for the year	–	–	172	–	432	–	604
<b>Total comprehensive income for the year</b>	<b>–</b>	<b>–</b>	<b>172</b>	<b>–</b>	<b>432</b>	<b>1,345</b>	<b>1,949</b>
Transfer from retained profits to other reserves	23	–	–	2	–	(2)	–
Dividend relating to 2015 paid	25	–	–	–	–	(3,690)	(3,690)
<b>End of financial year</b>	<b>46,800</b>	<b>56,489</b>	<b>1,448</b>	<b>1,330</b>	<b>(6,050)</b>	<b>2,944</b>	<b>102,961</b>

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the Financial Year ended 31 March 2017

	Notes	Group	
		2017 HK\$'000	2016 HK\$'000
<b>Cash flows from operating activities</b>			
Total (loss)/profit		(21,607)	1,345
Adjustments for:			
- Income tax expense	9	322	1,485
- Depreciation of property, plant and equipment	17	400	356
- Amortisation of intangible assets	18	8,679	4,293
- Interest income	7	(20)	(28)
- Defined retirement benefits expense	20	1,481	1,495
		(10,745)	8,946
Change in working capital:			
- Inventories		(1,074)	5,460
- Trade and other receivables		(5,079)	3,609
- Unbilled revenue on service contracts		3,602	10,572
- Refundable deposits		(1,010)	(19)
- Pledged bank deposits		1,540	(14)
- Trade and other payables		(1,603)	(5,762)
- Provision for defined retirement benefits		(1,835)	(1,240)
- Deferred revenue		1,641	3,819
Cash (used in)/generated from operations		(14,563)	25,371
Income tax recovered/(paid)	9	418	(4,068)
<b>Net cash (used in)/provided by from operating activities</b>		(14,145)	21,303
<b>Cash flows from investing activities</b>			
Additions to property, plant and equipment		(452)	(594)
Additions to intangible assets		(10,927)	(12,332)
Interest received		20	28
<b>Net cash used in investing activities</b>		(11,359)	(12,898)
<b>Cash flows from financing activities</b>			
Dividends paid to equity holders of the Company	25	(1,341)	(3,690)
<b>Cash used in financing activities</b>		(1,341)	(3,690)
<b>Net (decrease)/increase in cash and cash equivalents</b>		(26,845)	4,715
<b>Cash and cash equivalents</b>			
Beginning of financial year	11	64,562	59,617
Effects of currency translation on cash and cash equivalents		1,139	230
<b>End of financial year</b>	11	38,856	64,562

The accompanying notes form an integral part of these financial statements.



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

## 1. General information

Azeus Systems Holdings Ltd. (the “Company”) is listed on the Singapore Exchange and incorporated as an exempt company with limited liability under the Companies Act 1981 of Bermuda. The address of its registered office is Canon’s Court, 22 Victoria Street, Hamilton HM1, Bermuda. The principal place of business of the Company is 33rd Floor, Cambridge House, Taikoo Place, 979 King’s Road, Quarry Bay, Hong Kong.

The principal activity of the Company is that of an investment holding company. The principal activities of the subsidiaries are set out in Note 16.

## 2. Significant accounting policies

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards (“FRS”) under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Group’s accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

#### *Interpretations and amendments to published standards effective in 2016/17*

On 1 April 2016, the Group adopted the new or amended FRS and Interpretations of FRS (“INT FRS”) that are mandatory for application for the financial year. Changes to the Group’s accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the accounting policies of the Group and the Company and had no material effect on the amounts reported for the current or prior financial years.

### 2.2 Revenue recognition

Sales comprise the fair value of the consideration received or receivable for the sale of goods and rendering of services in the ordinary course of the Group’s activities. Sales are presented, net of value-added tax, rebates and discounts, and after eliminating sales within the Group.

## 2. Significant accounting policies (continued)

### 2.2 Revenue recognition (continued)

The Group assesses its role as an agent or principal for each transaction and in an agency arrangement the amounts collected on behalf of the principal are excluded from revenue. The Group recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that the collectability of the related receivables is reasonably assured and when the specific criteria for each of the Group's activities are met as follows:

#### (a) *Service contracts*

A service contract is a contract specifically negotiated for the provision of IT services, including sales of hardware and software products as required under the relevant contract terms.

When the outcome of a service contract can be estimated reliably, contract revenue for the provision of IT services is recognised by using the stage of completion method. The stage of completion is measured by reference to the percentage of actual time costs incurred to date to estimated total time costs. When the outcome of a service contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that are likely to be recoverable.

Contract costs are recognised when incurred. When it is probable that total contract cost will exceed total contract revenue, the expected loss is recognised as an expense immediately. Costs incurred during the financial year in connection with future activity on a contract are excluded from costs incurred to date when determining the stage of completion of a contract and are presented as inventories or unbilled revenue on service contracts depending on their nature.

The aggregate of the costs incurred and the profit or loss recognised on each contract is compared against the progress billings up to the year end. Where costs incurred and recognised profits (less recognised losses) exceed progress billings, the balance is shown as unbilled revenue on service contracts in the balance sheet. Where progress billings exceed costs incurred plus recognised profits (less recognised losses), the balance is shown as amount due to customers on service contracts.

#### (b) *Maintenance fees*

Maintenance fees are recognised pro-rata over the period of maintenance. Payments received relating to future periods are treated as advances from customers within "trade and other payables" in the balance sheet.

#### (c) *Support services fees*

Support service fees are recognised when the services are rendered.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.2 Revenue recognition (continued)

(d) *Product income*

Product income are revenue from the sale of Azeus Products and represents subscription revenues which is recognised ratably over the contract terms beginning on the commencement date of each contract, which is the date the Group's service is made available to customers. Amounts that have been invoiced are recorded in "Trade and other receivables" and in "Deferred revenue" or "Revenue", depending on whether the revenue recognition criteria have been met.

(e) *Interest income*

Interest income is recognised using the effective interest method.

(f) *Dividend income*

Dividend income is recognised when the right to receive payment is established.

### 2.3 Group accounting

(a) *Subsidiaries*

(i) *Consolidation*

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date on that control ceases.

In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment indicator of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests comprise the portion of a subsidiary's net results of operations and its net assets, which is attributable to the interests that are not owned directly or indirectly by the equity holders of the Company. They are shown separately in the consolidated statement of comprehensive income, statement of changes in equity, and balance sheet. Total comprehensive income is attributed to the non-controlling interests based on their respective interests in a subsidiary, even if this results in the non-controlling interests having a deficit balance.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.3 Group accounting (continued)

#### (a) *Subsidiaries*

##### (ii) *Acquisitions*

The acquisition method of accounting is used to account for business combinations entered into by the Group.

The consideration transferred for the acquisition of a subsidiary or business comprises the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred also includes any contingent consideration arrangement and any pre-existing equity interest in the subsidiary measured at their fair values at the acquisition date.

Acquisition-related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date.

On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree at the date of acquisition either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

The excess of (a) the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the (b) fair value of the identifiable net assets acquired is recorded as goodwill.

##### (iii) *Disposals*

When a change in the Group's ownership interest in a subsidiary results in a loss of control over the subsidiary, the assets and liabilities of the subsidiary including any goodwill are derecognised. Amounts previously recognised in other comprehensive income in respect of that entity are also reclassified to profit or loss or transferred directly to retained earnings if required by a specific Standard.

Any retained equity interest in the entity is remeasured at fair value. The difference between the carrying amount of the retained interest at the date when control is lost and its fair value is recognised in profit or loss.

Please refer to the paragraph 2.6 "Investments in subsidiaries" for the accounting policy on investments in subsidiaries in the separate financial statements of the Company.

#### (b) *Transactions with non-controlling interests*

Changes in the Group's ownership interest in a subsidiary that do not result in a loss of control over the subsidiary are accounted for as transactions with equity owners of the Company. Any difference between the change in the carrying amounts of the non-controlling interest and the fair value of the consideration paid or received is recognised within equity attributable to the equity holders of the Company.

## 2. Significant accounting policies (continued)

### 2.4 Property, plant and equipment

#### (a) *Measurement*

##### (i) *Property, plant and equipment*

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

##### (ii) *Components of costs*

The cost of an item of property, plant and equipment initially recognised includes its purchase price, projected cost of dismantlement, removal or restoration and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### (b) *Depreciation*

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their depreciable amounts over their estimated useful lives as follows:

	<b><u>Useful lives</u></b>
Leasehold improvements	3 - 5 years
Furniture and fixtures	3 - 5 years
Office equipment	2 - 5 years
Computer equipment	3 years

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

#### (c) *Subsequent expenditure*

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repair and maintenance expenses are recognised in profit or loss when incurred.

#### (d) *Disposal*

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.5 Intangible assets

#### *Development of computer software*

Costs directly attributable to the development of computer software are capitalised as intangible assets only when technical feasibility of the project is demonstrated, the Group has an intention and ability to complete and use the software and the costs can be measured reliably. Such costs include payroll related costs of employees directly involved in the project.

Direct expenditure including employee costs, which enhances or extends the performance of computer software beyond its specifications and which can be reliably measured, is added to the original cost of the software.

Costs associated with maintaining the computer software are recognised as an expense when incurred.

Computer software is subsequently carried at cost less accumulated amortisation and accumulated impairment losses. These costs are amortised to profit or loss using the straight-line method over their estimated useful lives of three years.

The amortisation period and amortisation method of intangible assets are reviewed at least at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

### 2.6 Investments in subsidiaries

Investments in subsidiaries are carried at cost less accumulated impairment losses in the Company's balance sheet. On disposal of such investments, the difference between disposal proceeds and the carrying amounts of the investments are recognised in profit or loss.

Dividends received from subsidiaries are recognised in profit or loss in the separate financial statements of the Company.

The receipt of a dividend from a subsidiary is an indicator of impairment of the relevant investment when:

- (a) the carrying amount of the investment in the separate financial statements exceeds the carrying amounts in the consolidated financial statements of the investee's net assets, including associated goodwill;
- or
- (b) the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared.

## 2. Significant accounting policies (continued)

### 2.7 Impairment of non-financial assets

*Property, plant and equipment*  
*Investments in subsidiaries*  
*Intangible assets*

Property, plant and equipment, investments in subsidiaries and intangible assets are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the CGU to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset other than goodwill is reversed only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset is recognised in profit or loss.

### 2.8 Financial assets

#### (a) *Classification*

The Group classified its financial assets as loans and receivables. The classification depends on the purpose for which the assets were acquired. Management determines the classification of its financial assets at its initial recognition.

#### (i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those expected to be realised later than 12 months after the balance sheet date which are presented as non-current assets. Loans and receivables are presented as "trade and other receivables" (Note 12), "cash and cash equivalents" (Note 11), "refundable deposits" and "unbilled revenue on service contracts" (Note 14) on the balance sheet.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.8 Financial assets (continued)

#### (b) *Recognition and derecognition*

Regular way purchases and sales of financial assets are recognised on trade date – the date on which the Group commits to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount previously recognised in other comprehensive income relating to that asset is reclassified to profit or loss.

#### (c) *Initial measurement*

Financial assets are initially recognised at fair value plus transaction costs.

#### (d) *Subsequent measurement*

Loans and receivables are subsequently carried at amortised cost using the effective interest method.

#### (e) *Impairment*

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exists.

##### (i) *Loans and receivables*

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.

The impairment allowance is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the asset previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

### 2.9 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

## **2. Significant accounting policies (continued)**

### **2.10 Trade and other payables**

Trade and other payables represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. They are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). Otherwise, they are presented as non-current liabilities.

Trade and other payables are initially recognised at fair value, and subsequently carried at amortised cost using the effective interest method.

### **2.11 Fair value estimation of financial assets and liabilities**

The fair values of financial instruments traded in active markets (such as exchange-traded and over-the-counter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices; the appropriate quoted market prices for financial liabilities are the current asking prices.

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Valuation techniques, such as discounted cash flow analyses, are also used to determine the fair values of the financial instruments.

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

### **2.12 Operating lease payments**

*When the Group is the lessee*

Leases where substantially all risks and rewards incidental to ownership are retained by the lessors are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessors) are recognised in profit or loss on a straight-line basis over the period of the lease.

### **2.13 Inventories**

Inventories comprise third party hardware and software products to be used in IT projects under the relevant contract terms and are carried at the lower of cost and net realisable value. Cost is determined using the first-in, first-out method. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and applicable variable selling expenses.

### **2.14 Income taxes**

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.14 Income taxes (continued)

A deferred income tax liability is recognised on temporary differences arising on investments in subsidiaries, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

Deferred income tax is measured:

- (a) at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (b) based on the tax consequence that will follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities.

Current and deferred income taxes are recognised as income or expense in profit or loss, except to the extent that the tax arises from a business combination or a transaction which is recognised directly in equity. Deferred tax arising from a business combination is adjusted against goodwill on acquisition.

### 2.15 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses.

Other provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax discount rate that reflects the current market assessment of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised in the statement of comprehensive income as finance expense.

Changes in the estimated timing or amount of the expenditure or discount rate are recognised in profit or loss when the changes arise.

### 2.16 Contingent liabilities

A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognised but is disclosed in the notes to the financial statements, if any. When a change in the probability of an outflow occurs so that outflow is probable, it will then be recognised as a provision.



## 2. Significant accounting policies (continued)

### 2.17 Deferred revenue

Deferred revenue primarily consists of billings due or payments received in advance of revenue recognition from subscription services and are recognised as revenue when the revenue recognition criteria are met. The Group generally invoices customers in annual instalments. Deferred revenue that will be recognised during the succeeding 12 months period is recorded as current deferred revenue while more than 12 months is recorded as non-current.

### 2.18 Employee compensation

Employee benefits are recognised as an expense, unless the cost qualifies to be capitalised as an asset.

#### (a) *Employee leave entitlements*

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date.

#### (b) *Pension benefits*

The Group operates both defined contribution retirement benefits and a non-contributory defined benefit plan.

##### Defined contribution retirement benefits

The Group operates a defined contribution retirement scheme under the Mandatory Provident Fund Scheme (the “MPF Scheme”) in Hong Kong. The scheme is funded through payments to trustee administered funds. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

The Group has a defined contribution scheme (“other scheme”) in accordance with the local conditions and practices in the province of the People’s Republic of China in which they operate. The defined contribution scheme is a pension scheme under which the Group pays fixed contributions into a separate fund and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior periods. The Group’s contributions to the other scheme are expensed as incurred.

##### Non-contributory defined benefit plan

The Group has a non-contributory defined retirement benefits plan for the employees of its subsidiary in accordance with the local conditions and practices in the Philippines. The plan is generally funded through payments to trustee-administered funds governed by local regulations and practices and approved by the local management. A defined retirement benefits plan is a pension plan that defines an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation.

## 2. Significant accounting policies (continued)

### 2.18 Employee compensation (continued)

#### (b) Pension benefits (continued)

##### Non-contributory defined benefit plan (continued)

The liability recognised in the balance sheet in respect of a defined benefits pension plan is the present value of the defined benefits obligation at the reporting date less the fair value of plan assets, together with adjustments for unrecognised past service costs. The defined benefits obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefits obligation is determined by discounting the estimated future cash outflows using the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and have terms to maturity approximating to the terms of the related retirement obligation.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period when they arise.

Past service costs are recognised immediately in profit or loss.

#### (c) Share grant

A controlling shareholder has implemented a share grant incentive scheme for certain key employees. Under this incentive, the controlling shareholder will transfer ordinary shares from his personal shareholding to such employees from time to time. The number of shares to be transferred and the terms of such transfers will be in his absolute discretion, and entitled employees will be providing no, nominal or discounted consideration for such transfers.

The fair value of the employee services received in exchange for the grant of the shares from the controlling shareholder is recognised as an expense in profit or loss with a corresponding increase in the reserve on the date of grant. The fair value of the employee services received is determined from the quoted market value of the shares granted in consideration of the services performed at the date of the grant. The shares vest immediately upon being granted.

#### (d) Long service payments

The Group's employees have to complete a required number of years of service to the Group in order to be eligible for long service payments under the Hong Kong Employment Ordinance in the event of the termination of their employment. The Group is liable to make such payments in the event that such termination of employment meets the circumstances specified in the Hong Kong Employment Ordinance.

A provision is recognised in respect of the probable future long service payments expected to be made. The provision is based on the best estimate of the probable future payments which have been earned by the employees from their service to the Group to the balance sheet date.

#### (e) Bonus plans

The expected cost of bonus payments are recognised as a liability when the Group has a present legal or constructive obligation as a result of services rendered by employees and a reliable estimate of the obligation can be made.

## 2. Significant accounting policies (continued)

### 2.18 Employee compensation (continued)

(e) *Bonus plans (continued)*

Liabilities for bonus plans are expected to be settled within 12 months and are measured at the amounts expected to be paid when they are settled.

(f) *Termination benefits*

Termination benefits are those benefits which are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the Group recognises costs for a restructuring that is within the scope of FRS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

### 2.19 Currency translation

(a) *Functional and presentation currency*

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in Hong Kong Dollar, which is the functional currency of the Company.

(b) *Transactions and balances*

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates at the dates of the transactions. Currency exchange differences resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at the balance sheet date are recognised in profit or loss.

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined.

(c) *Translation of Group entities' financial statements*

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) assets and liabilities are translated at the closing exchange rates at reporting date;
- (ii) income and expenses are translated at average exchange rates (unless the average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated using the exchange rates at the dates of the transactions); and

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 2. Significant accounting policies (continued)

### 2.19 Currency translation (continued)

#### (c) Translation of Group entities' financial statements (continued)

- (iii) all resulting currency translation differences are recognised in other comprehensive income and accumulated in the currency translation reserve. These currency translation differences are reclassified to profit or loss on disposal or partial disposal of the entity giving rise to such reserve.

Goodwill and fair value adjustments arising on the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and translated at the closing rates at the reporting date.

### 2.20 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the executive committee whose members are responsible for allocating resources and assessing performance of the operating segments.

### 2.21 Cash and cash equivalents

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents include cash on hand, and deposits with financial institutions which are subject to an insignificant risk of change in value. For cash subjected to restriction, assessment is made on the economic substance of the restriction and whether they meet the definition of cash and cash equivalents.

### 2.22 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares are deducted against the share capital account.

### 2.23 Dividends to Company's shareholders

Dividends to the Company's shareholders are recognised when the dividends are approved for payments.

## 3. Critical accounting estimates, assumptions and judgements

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (a) Revenue recognition

The Group recognises contract revenue for provision of IT services based on the proportionate method. The stage of completion is measured by reference to the contract costs incurred to date compared to the estimated total costs for the contract.

### 3. Critical accounting estimates, assumptions and judgements (continued)

#### (a) *Revenue recognition (continued)*

Significant assumptions are used to estimate total contract costs and the recoverable variation works that affect the stage of completion and the contract revenue respectively. In making these estimates, management has relied on past experience and the work of specialists.

If the estimated total costs for the contract increase/decrease by 10% (2016: 10%) from management's estimates, the Group's profit will decrease and increase by approximately HK\$4.5 million and HK\$6.1 million (2016: HK\$5.3 million and HK\$6.1 million) respectively.

#### (b) *Defined retirement benefits*

The determination of the Group's pension benefit obligation and retirement benefits are dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include among others, discount rates, expected return on plan assets and rate of compensation increase.

The determination of the obligation and cost for retirement benefits is dependent on the selection of certain assumptions used by the actuaries in calculating such amounts. Those assumptions are described in Note 20, and include among others, discount rate and rate of compensation increase. In accordance with FRS, actual results that differ from the Group's assumptions are accumulated and amortised over future periods and therefore, generally affect the recognised expenses and recorded obligation in such future periods. While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement benefit cost and obligation.

The possible effects of sensitivities surrounding actuarial assumptions at the financial reporting date are presented in Note 20. Other key assumptions for retirement benefit obligation are based on current market conditions.

#### (c) *Impairment of intangible assets*

Determining whether intangible assets are impaired requires an estimation of the value in use of those intangible assets. The value in use calculation requires the Group to estimate the future cash flows expected from the cash-generating units ("CGUs") and an appropriate discount rate in order to calculate the present value of the future cash flows.

During the financial year, management carried out a review of the recoverable amounts of the intangible assets relating to Azeus products and is satisfied that there is no impairment. The carrying amounts of the intangible assets are disclosed in Note 18.



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 3. Critical accounting estimates, assumptions and judgements (continued)

### (c) Impairment of intangible assets (continued)

The recoverable amount of the software has been determined based on their value-in-use with the following key assumptions:

- (i) A projected cash flow over three years is computed using average revenue growth rate of 109% per annum. Management is of the opinion that the projected cash flows projection period of three years is reasonable as there is no indication that the demand for the software will cease within three years.
- (ii) A discount rate of 12% per annum is used.

If the average revenue growth rate had been lower than management's estimates by 40%, it would not result in the carrying amount exceeding the recoverable amount.

If the discount rate applied to the discounted cash flows for the software had been 8 basis points higher than management's estimates, it would not result in the carrying amount exceeding the recoverable amount.

## 4. Sales

	Group	
	2017 HK\$'000	2016 HK\$'000
<b>Professional IT Services</b>		
IT Services, including sales of project hardware and software	32,711	41,696
Maintenance and support services	53,325	62,702
	<b>86,036</b>	104,398
<b>Azeus Products</b>	<b>11,857</b>	7,390
	<b>97,893</b>	111,788

## 5. Expenses by nature

	Group	
	2017 HK\$'000	2016 HK\$'000
Depreciation of property, plant and equipment (Note 17)	400	356
Amortisation of intangible assets (Note 18)	8,679	4,293
Employee compensation (Note 6)	76,687	81,726
Rental expense on operating leases	6,519	5,944
Legal and professional fees	1,541	1,776
Repairs and maintenance expenses	9,335	9,531
Sub-contracting fee	3,101	1,446
Third party hardware and software	786	6,114
Other expenses	7,712	6,418
Total cost of sales, selling and marketing and administrative expenses	<b>114,760</b>	117,604

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 6. Employee compensation

	Group	
	2017	2016
	HK\$'000	HK\$'000
Wages and salaries	70,401	74,780
Employer's contribution to defined contribution plans	4,805	5,481
Defined retirement benefits expenses (Note 20)	1,481	1,495
Recovery of provision for long-service leave payment	–	(40)
Provision of unutilised leave	–	10
	<b>76,687</b>	<b>81,726</b>

## 7. Other income

	Group	
	2017	2016
	HK\$'000	HK\$'000
Arbitration legal fee compensation (Note)	–	8,750
Interest income	20	28
Sundry income	505	286
	<b>525</b>	<b>9,064</b>

Note:

The Group received a settlement of HK\$40.9 million in 2013 for a 2011 dispute with a customer. In 2016, the Group received HK\$8.75 million as compensation for legal costs associated with this arbitration.

## 8. Other losses- net

	Group	
	2017	2016
	HK\$'000	HK\$'000
Currency exchange loss - net	<b>(4,943)</b>	<b>(418)</b>

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 9. Income taxes

### (a) Income tax expense

	Group	
	2017	2016
	HK\$'000	HK\$'000
Tax expense/(credit) attributable to profit is made up of:		
- Current income tax	77	1,353
- Deferred income tax (Note 21)	(63)	(86)
	14	1,267
Under provision in prior financial years		
- Current income tax	308	218
	322	1,485

The tax expense on the Group's (loss)/profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profit or loss of the consolidated companies is as explained below:

	Group	
	2017	2016
	HK\$'000	HK\$'000
(Loss)/profit before tax	(21,285)	2,830
Tax calculated at domestic tax rates applicable to profit or loss in the respective countries	(3,675)	(969)
Effects of		
- expenses not deductible for tax purposes	741	75
- income not subject to tax	(124)	(237)
- deferred tax assets not recognised	2,969	2,769
- temporary differences not recognised	103	(43)
- under provision of tax	308	218
- other	-	(328)
Tax charge	322	1,485

The weighted average applicable tax rate was 16.2% (2016: 16.3%).

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 9. Income taxes (continued)

(b) Movements in current income tax assets - net

	Group	
	2017	2016
	HK\$'000	HK\$'000
Beginning of financial year	(2,306)	188
Currency translation difference	3	3
Under provision in prior financial years	308	218
Income tax recovered/(paid)	418	(4,068)
Tax expense	77	1,353
End of financial year	(1,500)	(2,306)

Included in the 'income tax recovered/(paid)' balance is income tax recoverable amount of HK\$1,580,000 (2016: HK\$2,446,000).

## 10. (Loss)/earning per share

Basic (loss)/earning per share is calculated by dividing the net (loss)/profit attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the financial year.

	Group	
	2017	2016
Net (loss)/profit attributable to equity holders of the Company (HK\$'000)	(21,607)	1,345
Weighted average number of ordinary shares outstanding for basic earnings per share ('000)	30,000	30,000
Basic (loss)/earnings per share (HK cents per share)	(72.02)	4.48
Diluted (loss)/earnings per share (HK cents per share)	(72.02)	4.48

Diluted earnings per share is the same as basic earnings per share as there are no dilutive potential ordinary shares as at 31 March 2017 and 31 March 2016.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 11. Cash and cash equivalents

	Group		Company	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Cash and cash equivalents	<b>38,856</b>	64,562	<b>644</b>	2,383
Pledged bank deposits (Note)	<b>2,249</b>	3,789	–	–
	<b>41,105</b>	68,351	<b>644</b>	2,383

Note:

As at 31 March 2017, included in the cash and cash equivalents were bank deposits amounting to HK\$2,249,000 (2016: HK\$3,789,000) which were not freely available for use by the Group as they have been pledged as securities for the performance bonds and the bank guarantees issued by the banks on behalf of the Group.

Short-term bank deposits at the balance sheet date had an average maturity of 84 days (2016: 88 days) from the end of the financial year with the following weighted average effective interest rates:

	Group	
	2017 %	2016 %
Hong Kong Dollar	<b>0.30</b>	0.31

## 12. Trade and other receivables

	Group		Company	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Trade receivables				
- Non-related parties	<b>15,953</b>	6,506	–	–
Amount due from subsidiaries				
- Non-trade (Note 13)	–	–	<b>51,915</b>	54,854
Prepayments	<b>4,223</b>	5,638	<b>435</b>	576
Other receivables and deposits	<b>4,418</b>	5,464	–	–
	<b>24,594</b>	17,608	<b>52,350</b>	55,430

## 13. Amounts due from/to subsidiaries

The non-trade amounts due from/to subsidiaries are unsecured, interest-free and repayable on demand.



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 14. Unbilled revenue on service contracts

	Group	
	2017	2016
	HK\$'000	HK\$'000
Aggregate contract costs incurred and profits recognised (less losses recognised) to date	93,569	116,024
Currency translation difference	226	196
Less: Progress billings	(74,635)	(93,031)
	19,160	23,189
Less: Allowance for impairment of unbilled revenue on service contracts	(144)	(571)
	19,016	22,618

## 15. Inventories

	Group	
	2017	2016
	HK\$'000	HK\$'000
Project hardware and software	1,423	349

The cost of inventories used for IT services rendered during the year recognised as an expense and included in "cost of sales" amounts to HK\$786,000 (2016: HK\$6,114,000) (Note 5).

## 16. Investments in subsidiaries

	Company	
	2017	2016
	HK\$'000	HK\$'000
<i>Equity investments at cost</i>		
Beginning of financial year	54,509	54,509
Additions	1	–
	54,510	54,509
<i>Allowance for impairment</i>		
Beginning of financial year	(4,103)	(4,086)
Allowance made	(21)	(17)
	(4,124)	(4,103)
End of financial year	50,386	50,406

An allowance of impairment of HK\$21,000 (2016: HK\$17,000) was recognised for a dormant subsidiary based on its recoverable amounts, determined by reference to the net amount receivable from the realisation of the subsidiary's assets and the settlement of its liabilities at the end of the financial year.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 16. Investments in subsidiaries (continued)

The Group had the following subsidiaries as at 31 March 2017 and 31 March 2016:

Name of subsidiaries	Country of business/ incorporation	Principal activities	Equity holding	
			2017 %	2016 %
Held by the Company				
Azeus Systems Limited <sup>(a)</sup>	Hong Kong	Provision of IT service and sale of computer software	100	100
Azeus Systems Manila BVI Ltd. <sup>(b)</sup>	British Virgin Islands	Investment holding	100	100
Azeus UK Limited <sup>(c)</sup>	United Kingdom	Provision of IT service and sale of computer software	100	100
BIGontheNet Pte Ltd <sup>(b)</sup>	Singapore	Dormant	100	100
Azeus Pty Ltd <sup>(b)</sup>	Australia	Provision of IT service and sale of computer software	100	100
Azeus Convene Malaysia Sdn Bhd <sup>(d)</sup>	Malaysia	Provision of IT service and sale of computer software	100	–
Azeus Convene (BVI) Limited <sup>(b)</sup>	British Virgin Islands	Investment holding	100	–
Convene, Inc <sup>(b)</sup>	United States of America	Provision of IT service and sale of computer software	100	–
Held by the subsidiaries				
Azeus Systems Philippines, Inc. <sup>(b)</sup>	Philippines	Dormant	100	100
Azeus Systems Philippines Limited <sup>(e)</sup>	Philippines	Software development	100	100
Azeus Systems (Dalian) Co., Ltd <sup>(f)</sup>	People’s Republic of China	Software development	100	100

(a) Audited by PricewaterhouseCoopers, Hong Kong.

(b) Not required to be audited under the laws of the country of incorporation.

(c) Audited by Wellden Turnbull LLP, United Kingdom.

(d) Audited by K.W.Ong & Partners, Malaysia.

(e) Azeus Systems Philippines Limited is a branch of Azeus Systems Manila BVI Ltd., registered in the Philippines, and is audited by Isla Lipana & Co., the Philippines member firm of PricewaterhouseCoopers International Limited.

(f) Financial year ends on 31 December and audited by Dalian Mingyike Certified Public Accountants Co., Ltd, an audit firm in the People's Republic of China ("PRC"). There were no significant transactions or events occurring during the period 1 January 2017 to 31 March 2017.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 17. Property, plant and equipment

Group	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computer equipment HK\$'000	Total HK\$'000
<b>2017</b>					
<u>Cost</u>					
Beginning of financial year	999	1,485	588	3,434	6,506
Additions	49	16	63	324	452
Currency translation differences	(79)	(43)	(48)	(38)	(208)
End of financial year	969	1,458	603	3,720	6,750
<u>Accumulated depreciation</u>					
Beginning of financial year	763	1,461	284	3,018	5,526
Depreciation charge (Note 5)	86	11	66	237	400
Currency translation differences	(63)	(41)	(26)	(29)	(159)
End of financial year	786	1,431	324	3,226	5,767
<b>Net book value</b>					
End of financial year	183	27	279	494	983
<b>2016</b>					
<u>Cost</u>					
Beginning of financial year	1,025	1,500	322	3,136	5,983
Additions	–	2	274	318	594
Currency translation differences	(26)	(17)	(8)	(20)	(71)
End of financial year	999	1,485	588	3,434	6,506
<u>Accumulated depreciation</u>					
Beginning of financial year	691	1,461	245	2,828	5,225
Depreciation charge (Note 5)	89	15	45	207	356
Currency translation differences	(17)	(15)	(6)	(17)	(55)
End of financial year	763	1,461	284	3,018	5,526
<b>Net book value</b>					
End of financial year	236	24	304	416	980

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 18. Intangible assets

Azeus Products

	Group	
	2017	2016
	HK\$'000	HK\$'000
<u>Cost</u>		
Beginning of financial year	18,376	6,044
Additions	10,927	12,332
End of financial year	29,303	18,376
<u>Accumulated amortisation</u>		
Beginning of financial year	5,133	840
Amortisation charge	8,679	4,293
End of financial year	13,812	5,133
<b>Net book value</b>	<b>15,491</b>	<b>13,243</b>

Amortisation expense included in the statement of comprehensive income is analysed as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Cost of sales (Note 5)	8,679	4,293

Intangible asset relates to the development cost for two proprietary products (Azeus Convene and AzeusCare).

## 19. Trade and other payables and deferred revenue

	Group		Company	
	2017	2016	2017	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
<u>Current</u>				
Trade payables - non-related parties	1,358	2,001	–	–
Advances received from customers	3,303	4,997	–	–
Amount due to a subsidiary - non-trade (Note 13)	–	–	104	104
Other accruals for operating expenses	4,271	4,179	1,153	1,160
Deferred revenue	5,327	3,656	–	–
	<b>14,259</b>	<b>14,833</b>	<b>1,257</b>	<b>1,264</b>
<u>Non-current</u>				
Deferred revenue	133	163	–	–
Other payables	29	–	–	–
	<b>162</b>	<b>163</b>	<b>–</b>	<b>–</b>

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 20. Provision for defined retirement benefits

The Group has a non-contributory defined retirement benefits plan (the “Plan”) covering substantially all its qualified employees in the Philippines. The fund is administered by a trustee bank, governed by local regulations and practices and approved by the local management. Under the Plan, normal retirement age is 60 years. The retirement plan is intended to provide benefit payments to members with at least 3 years of credited service. The Plan provides a retirement benefit ranging from 175% to 225% of plan salary for every year of credited service.

The amounts recognised in the balance sheets are determined as follows:

	<b>Group</b>	
	<b>2017</b>	2016
	<b>HK\$'000</b>	HK\$'000
Present value of funded benefit obligations	<b>17,610</b>	15,509
Fair value of plan assets	<b>(7,195)</b>	(6,671)
Retirement benefit obligation	<b>10,415</b>	8,838

The movements in the retirement benefit obligation are as follows:

	<b>Group</b>	
	<b>2017</b>	2016
	<b>HK\$'000</b>	HK\$'000
Beginning of financial year	<b>8,838</b>	9,063
Currency translation differences	<b>(808)</b>	(241)
Charged to profit or loss (Note 6)	<b>1,481</b>	1,495
Remeasurements:		
- Losses from return on plan assets	<b>311</b>	330
- Gains from change in demographic assumptions	<b>(4,606)</b>	–
- Losses from change in financial assumptions	<b>6,022</b>	734
- Experience losses/(gains)	<b>204</b>	(1,544)
Debited/(credited) to other comprehensive income	<b>1,931</b>	(480)
Contributions paid	<b>(1,027)</b>	(999)
End of financial year	<b>10,415</b>	8,838

The movements in the present value of retirement benefit obligation are as follows:

	<b>Group</b>	
	<b>2017</b>	2016
	<b>HK\$'000</b>	HK\$'000
Beginning of financial year	<b>15,509</b>	14,848
Currency translation differences	<b>(1,394)</b>	(389)
Interest cost	<b>848</b>	861
Current service cost	<b>1,027</b>	999
Actuarial gains/(losses)	<b>1,620</b>	(810)
End of financial year	<b>17,610</b>	15,509

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 20. Provision for defined retirement benefits (continued)

The movements in the fair value of plan assets are as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Beginning of financial year	6,671	5,785
Currency translation differences	(586)	(148)
Interest income	394	365
Contributions paid	1,027	999
Actuarial losses	(311)	(330)
End of financial year	7,195	6,671

The Group's retirement plan assets consist of:

	Group	
	2017	2016
Debt securities	69%	52%
Cash and cash equivalents	30%	44%
Others	1%	4%
	100%	100%

Investment in debt securities consists of investment in corporate bonds, retail treasury bonds issued by the Philippines government through the Bureau of Treasury, unsecured subordinated debts and long term notes on time deposits.

The amounts recognised in profit or loss are as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Current service cost	1,027	999
Interest cost	848	861
Interest income	(394)	(365)
Included in "Employee compensation" (Note 6)	1,481	1,495

The principal actuarial assumptions used were as follows:

	Group	
	2017	2016
Discount rate	6%	6%
Future salary increases	7%	5%
Average remaining working life in years	28.4	28.9
Average years of past service	9.5	8.9



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 20. Provision for defined retirement benefits (continued)

The discount rate assumption is based on the spot yield curve calculated from the PDEX (PDSI/T-R2) market yields by stripping the coupons from government bonds to create virtual zero coupon bonds as of 31 March 2017 and considering the average years of remaining working life of the employees as the estimated term of the benefit obligation.

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on defined benefit obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
Discount rate	1%	Decrease by 18%	Increase by 23%
Salary growth rate	1%	Increase by 21%	Decrease by 17%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method has been applied as when calculating the retirement benefit obligation recognised within the balance sheet.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

## 21. Deferred income taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The amounts, determined after appropriate offsetting, are shown on the balance sheets as follows:

	Group	
	2017 HK\$'000	2016 HK\$'000
<b>Deferred income tax assets:</b>		
- to be recovered within one year	(92)	(74)
- to be recovered after one year	(1,032)	(878)
	<b>(1,124)</b>	<b>(952)</b>

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 21. Deferred income taxes (continued)

Movement in deferred income tax account is as follows:

	Group	
	2017 HK\$'000	2016 HK\$'000
Beginning of financial year	(952)	(938)
Actuarial (losses)/gains on defined retirement benefits	(193)	48
Currency translation differences	84	24
Tax credited to profit or loss (Note 9)	(63)	(86)
End of financial year	(1,124)	(952)

Deferred income tax assets are recognised for tax losses carried forward to the extent that realisation of the related tax benefits through future taxable profits is probable. The Group has unrecognised tax losses of HK\$49,417,000 (2016: HK\$30,622,000) at the balance sheet date which can be carried forward and used to offset against future taxable income subject to meeting certain statutory requirements by those companies with unrecognised tax losses in their respective countries of incorporation. The tax losses have no expiry date.

The movement in deferred income tax assets is as follows:

### Group

#### Deferred income tax assets

	Retirement benefits HK\$'000	Other HK\$'000	Total HK\$'000
<b>2017</b>			
<b>Beginning of financial year</b>	(850)	(102)	(952)
Actuarial losses on defined retirement benefits	(193)	–	(193)
Currency translation differences	96	(12)	84
Credited to profit or loss	(63)	–	(63)
End of financial year	(1,010)	(114)	(1,124)
<b>2016</b>			
<b>Beginning of financial year</b>	(871)	(67)	(938)
Actuarial gains on defined retirement benefits	48	–	48
Currency translation differences	59	(35)	24
Credited to profit or loss	(86)	–	(86)
End of financial year	(850)	(102)	(952)

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 22. Share capital

	No. of ordinary shares		Amount	
	Issued share capital 2017 HK'000	Issued share capital 2016 HK'000	Share capital 2017 HK\$'000	Share capital 2016 HK\$'000
<u>Group and Company</u>				
Beginning of financial year	30,000	300,000	46,800	46,800
Share consolidation	–	(270,000)	–	–
End of financial year	30,000	30,000	46,800	46,800

All issued ordinary shares are fully paid. The par value is US\$0.20 (FY2016: US\$0.20) per share.

In 2016, the Company effected share consolidation of every ten existing ordinary shares with a par value of US\$0.02 each for one new ordinary share with a par value of US\$0.20 each after obtaining approval from the shareholders at the special general meeting held on 9 July 2015. The share consolidation took effect on 27 July 2015 and the issued share capital on that date amounted to 29,999,993 ordinary shares with a par value of US\$0.20 each.

## 23. Share premium and other reserves

	Group		Company	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Share premium	56,489	56,489	56,726	56,726
Employee share-based payment reserve	1,328	1,328	–	–
Statutory reserve	2	2	–	–
	57,819	56,819	56,726	56,726

Share premium pertains to the premium paid by shareholders which is above the par value. Lower share premium at the Group level due to the adjustments arising from the restructuring exercise during FY2005 represents the excess of the nominal value of the shares issued by the Company over the nominal value of the shares acquired in exchange for those shares, accounted for using the pooling-of-interest method.

Employee share-based payment reserve relates to the Azeus Employee Share Option Scheme (the "Scheme"), which was approved by the shareholders of the Company. Further details can be found on page 25 of this Annual Report.

Statutory reserve represents the appropriations made in accordance with the PRC laws for PRC subsidiary. This reserve is made out of profit after tax as recorded in the statutory financial statements. The appropriation to the reserve shall be no less than 10% of net profit and appropriation may cease when the fund reaches 50% of the registered capital.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 24. (Accumulated loss)/retained profits

Movement in (accumulated loss)/retained profits for the Company is as follows:

	Company	
	2017 HK\$'000	2016 HK\$'000
Beginning of financial year	3,429	4,329
Net (loss)/profit	(3,491)	2,790
Dividends paid (Note 25)	(1,341)	(3,690)
End of financial year	(1,403)	3,429

## 25. Dividends

	Group and Company	
	2017 HK\$'000	2016 HK\$'000
<i>Ordinary dividends paid</i>		
Final dividend paid in respect of the previous financial year of HK4.47 cents (2016: HK1.23 cents) per share (Note 24)	1,341	3,690

## 26. Contingent liabilities

At 31 March 2017, there were contingent liabilities in respect of performance bonds amounting to HK\$2,197,000 (2016: HK\$3,696,000) issued by the banks on behalf of the Group.

## 27. Commitments

### *Operating lease commitments*

The Group leases office premises from non-related parties under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future minimum lease payables under non-cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

	Group	
	2017 HK\$'000	2016 HK\$'000
Not later than one year	4,472	3,658
Between one and five years	5,674	2,195
	10,146	5,853

## 28. Financial risk management

### *Financial risk factors*

The Group's activities expose it to market risk (including currency risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management strategy seeks to minimise any adverse effects from the unpredictability of financial markets on the Group's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group. The management continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risk since the previous financial year.

The Group's exposures to financial risks are set out below.

#### (a) Market risk

##### *(i) Currency risk*

The Group operates in United States of America ("USA"), Asia and Europe with dominant operations in Hong Kong and the United Kingdom. Entities in the Group regularly transact in currencies other than their respective functional currencies ("foreign currencies").

Currency risk arises within entities in the Group when transactions are denominated in foreign currencies such as the Hong Kong Dollar ("HKD"), United States Dollar ("USD"), Singapore Dollar ("SGD") and Great Britain Pound ("GBP"). In addition, the Group is exposed to currency translation risk on the net assets/liabilities in foreign operations.

The Group manages currency risk by matching assets and liabilities in the same currency denomination and supplemented with appropriate financial instruments where necessary.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (a) Market risk (continued)

#### (i) Currency risk (continued)

The Group's currency exposure based on the information provided to key management is as follows:

	HKD HK\$'000	USD HK\$'000	SGD HK\$'000	GBP HK\$'000	Others HK\$'000	Total HK\$'000
<b>2017</b>						
<b>Financial assets</b>						
Cash and cash equivalents	23,134	3,025	443	9,423	5,080	41,105
Unbilled revenue on service contracts	18,000	222	–	794	–	19,016
Trade and other receivables	12,176	873	–	4,771	2,551	20,371
Refundable deposits	979	–	–	–	419	1,398
Receivables from subsidiaries	53,633	661	–	36,795	214	91,303
	107,922	4,781	443	51,783	8,264	173,193
<b>Financial liabilities</b>						
Other financial liabilities	(1,985)	(688)	(1,037)	(911)	(1,037)	(5,658)
Payables to subsidiaries	(53,633)	(661)	–	(36,795)	(214)	(91,303)
	(55,618)	(1,349)	(1,037)	(37,706)	(1,251)	(96,961)
<b>Net financial assets/(liabilities)</b>	52,304	3,432	(594)	14,077	7,013	76,232
Less: Net financial (assets)/liabilities denominated in the respective entities' functional currencies	(52,291)	181	–	23,182	(5,934)	(34,862)
<b>Currency exposure on financial assets/(liabilities) denominated in the respective entities' functional currencies</b>	13	3,613	(594)	37,259	1,079	41,370



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (a) Market risk (continued)

#### (i) Currency risk (continued)

	HKD HK\$'000	USD HK\$'000	SGD HK\$'000	GBP HK\$'000	Others HK\$'000	Total HK\$'000
<b>2016</b>						
<b>Financial assets</b>						
Cash and cash equivalents	54,013	2,950	2,335	5,214	3,839	68,351
Unbilled revenue on service contracts	20,352	–	–	2,266	–	22,618
Trade and other receivables	3,963	820	–	4,900	2,287	11,970
Refundable deposits	–	–	–	–	388	388
Receivables from subsidiaries	56,463	–	–	31,373	931	88,767
	<u>134,791</u>	<u>3,770</u>	<u>2,335</u>	<u>43,753</u>	<u>7,445</u>	<u>192,094</u>
<b>Financial liabilities</b>						
Other financial liabilities	(1,722)	(954)	(1,035)	(1,029)	(1,440)	(6,180)
Payables to subsidiaries	(56,463)	–	–	(31,373)	(931)	(88,767)
	<u>(58,185)</u>	<u>(954)</u>	<u>(1,035)</u>	<u>(32,402)</u>	<u>(2,371)</u>	<u>(94,947)</u>
<b>Net financial assets</b>	<u>76,606</u>	<u>2,816</u>	<u>1,300</u>	<u>11,351</u>	<u>5,074</u>	<u>97,147</u>
Less: Net financial (assets)/liabilities denominated in the respective entities' functional currencies	<u>(74,829)</u>	<u>–</u>	<u>–</u>	<u>20,155</u>	<u>(3,645)</u>	<u>(58,319)</u>
<b>Currency exposure on financial assets denominated in the respective entities' functional currencies</b>	<u>1,777</u>	<u>2,816</u>	<u>1,300</u>	<u>31,506</u>	<u>1,429</u>	<u>38,828</u>

As at 31 March 2017 and 2016, the net financial assets/(liabilities) denominated in a currency other than the respective functional currencies of the Group entities are mainly in USD, SGD and GBP. Since HKD is pegged to USD, no significant change in the net financial assets/(liabilities) position is expected from any changes on the exchange rate between the HKD and USD at the Group and Company level.

At 31 March 2017, if the GBP had strengthened/weakened by 5% (2016: 7%) against the HKD with all other variables including tax rate being held constant, the loss after tax of the Group would have been lower/higher by HK\$1.7 million (2016: HK\$2.0 million) as a result of currency translation gains/losses on the remaining GBP-denominated financial instruments.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

(a) Market risk (continued)

(i) Currency risk (continued)

The Company's currency exposure based on the information provided to key management is as follows:

	HKD HK\$'000	USD HK\$'000	SGD HK\$'000	GBP HK\$'000	Others HK\$'000	Total HK\$'000
<b>2017</b>						
<b>Financial assets</b>						
Cash and cash equivalents	19	58	331	163	73	644
Trade and other receivables	51,915	–	–	–	–	51,915
	51,934	58	331	163	73	52,559
<b>Financial liabilities</b>						
Other financial liabilities	(219)	–	(1,038)	–	–	(1,257)
	(219)	–	(1,038)	–	–	(1,257)
<b>Net financial assets/ (liabilities)</b>	51,715	58	(707)	163	73	51,302
Less: Net financial assets denominated in the Company's functional currency	(51,715)	–	–	–	–	(51,715)
<b>Currency exposure on financial assets/(liabilities) net of those denominated in the Company's functional currency</b>	–	58	(707)	163	73	(413)

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (a) Market risk (continued)

#### (i) Currency risk (continued)

	HKD HK\$'000	USD HK\$'000	SGD HK\$'000	GBP HK\$'000	Others HK\$'000	Total HK\$'000
<b>2016</b>						
<b>Financial assets</b>						
Cash and cash equivalents	13	39	2,219	111	–	2,382
Trade and other receivables	54,854	–	–	–	–	54,854
	54,867	39	2,219	111	–	57,236
<b>Financial liabilities</b>						
Other financial liabilities	(229)	–	(1,035)	–	–	(1,264)
	(229)	–	(1,035)	–	–	(1,264)
<b>Net financial assets</b>	54,638	39	1,184	111	–	55,972
Less: Net financial assets denominated in the Company's functional currency	(54,638)	–	–	–	–	(54,638)
<b>Currency exposure on financial assets net of those denominated in the Company's functional currency</b>	<b>–</b>	<b>39</b>	<b>1,184</b>	<b>111</b>	<b>–</b>	<b>1,334</b>

Management is of the view that the impact of the sensitivity analysis of SGD and GBP against the HKD is not significant at the Company level.

## 28. Financial risk management (continued)

### (a) Market risk (continued)

#### (ii) *Cash flow and fair value interest rate risks*

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group's and the Company's exposure to market risk for changes in interest rates relates primarily to the Group's cash and cash equivalents placed with banks and financial institutions in Hong Kong, United Kingdom and Singapore.

Most of the interest bearing deposits placed with the banks are short-term in nature (Note 11). Variation in short-term interest rate is not expected to have a material impact on the results of the Group.

The sensitivity analysis below have been determined based on the exposure to interest rates for cash and cash equivalents placed with banks and financial institutions in Hong Kong at the balance sheet date. 0.5% increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 0.5% higher/lower with all other variables held constant, the Group's loss for the year ended 31 March 2017 would decrease/increase by approximately HK\$9,000 (2016: increase/decrease in profit by approximately HK\$16,000).

No analysis is prepared at the Company level as the sensitivity is immaterial.

### (b) Credit risk

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Group. The major classes of financial assets of the Group and of the Company are bank deposits and trade receivables. For trade receivables, the Group adopts the policy of only dealing only with customers of appropriate credit standing and history. For other financial assets, the Group adopts the policy of dealing only with high credit quality counterparties.

Credit risk is managed through the application of credit approvals, credit limits and monitoring procedures. Where appropriate, the Group obtains collateral from its customers. Cash terms, advance payments and letter of credits are required for customers of lower credit standing. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The Group's trade receivables comprise 8 debtors (2016: 6 debtors) with both United Kingdom's and Hong Kong's government sector collectively represented 78% (2016: 47%) of trade receivables.

As the Group and the Company do not hold any collateral, the maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet.

There is no credit risk exposure at the Company level.

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (b) Credit risk (continued)

The credit risk for trade receivables at the Group, based on the information provided to key management is as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
<u>By geographical areas</u>		
Hong Kong	10,284	877
United Kingdom	4,611	4,757
Other countries	1,058	872
	<b>15,953</b>	<b>6,506</b>
<u>By types of customers</u>		
Non-related parties		
- Public sector	12,798	3,087
- Other companies	3,155	3,419
	<b>15,953</b>	<b>6,506</b>

#### (i) Financial assets that are neither past due nor impaired

Bank deposits that are neither past due nor impaired are mainly deposits with banks with high credit-ratings assigned by international credit-rating agencies. Trade receivables that are neither past due nor impaired are substantially companies with a good collection track record with the Group and Company.

The Group's trade receivables not past due does not include receivables that would have been past due or impaired if the terms were not re-negotiated during the financial year. Other financial assets that are neither past due nor impaired consist primarily of advances to employees that are collected through salary deductions and other receivable in which the Group has the right to collect in the next twelve months.

#### (ii) Financial assets that are past due and/or impaired

There is no other class of financial assets that is past due and/or impaired except for trade receivables.

The age analysis of trade receivables past due but not impaired is as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Past due < 3 months	1,331	3,639
Past due over 3 months	820	1,246
	<b>2,151</b>	<b>4,885</b>

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (b) Credit risk (continued)

#### (ii) Financial assets that are past due and/or impaired (continued)

The carrying amount of trade receivables individually determined to be impaired and the movement in the related allowance for impairment are as follows:

	Group	
	2017 HK\$'000	2016 HK\$'000
Past due from 0 to 3 months	–	334
Past due over 3 months	<b>3,323</b>	2,989
	<b>3,323</b>	3,323
Less: Allowance for impairment	<b>(3,323)</b>	(3,323)
	–	–
Beginning of financial year	<b>(3,323)</b>	(1,991)
Allowance made	–	(1,332)
End of financial year	<b>(3,323)</b>	(3,323)

### (c) Liquidity risk

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of fund. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group relies on its internal working capital to fund most of its operating and investing activities. The liquidity risk of the Group is minimal as it maintains sufficient liquid funds to meet their normal operating activities without using bank or other borrowings.

As at 31 March 2017 and 2016, all financial liabilities of the Group and Company have a maturity date of less than one year.

### (d) Capital risk

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain or achieve an optimal capital structure, the Group may adjust the amount of dividend payment, return capital to shareholders, issue new shares, buy back issued shares, obtain new borrowings or sell assets to reduce borrowings.

The Group employs shareholders' equity only and does not have any borrowings.



# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 28. Financial risk management (continued)

### (e) Financial instruments by category

The carrying amount of the different categories of financial instruments is disclosed as follows:

	Group		Company	
	2017	2016	2017	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Loans and receivables	81,890	103,327	52,559	57,236
Financial liabilities at amortised cost	5,658	6,180	1,257	1,264

## 29. Immediate and ultimate holding corporation

The Company's immediate and ultimate holding corporation is Mu Xia Ltd., incorporated in Bermuda.

## 30. Related party transactions

In addition to the information disclosed elsewhere in the financial statements, the following transactions took place between the Group and related parties at terms agreed between the parties:

### (a) Sales and purchases of goods and services

	Group	
	2017	2016
	HK\$'000	HK\$'000
Professional fees paid to director of a subsidiary	230	230

### (b) Key management personnel compensation

Key management personnel compensation is as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Salaries and other short-term employee benefits	4,505	4,400
Employer's contribution to:		
- defined contribution plans	70	54
- defined retirement benefits	249	168
	4,824	4,622

Included in the above is total compensation to directors of the Company amounting to HK\$1,263,000 (2016: HK\$1,262,000).

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 31. Segmental information

The Executive Committee (“Exco”) is the Group’s chief operating decision-maker. The Exco comprises the Managing Director, the Executive Director, and the Group Financial Controller. Management has determined the operating segments based on the reports reviewed by the Exco that are used to make strategic decisions, allocate resources, and assess performance.

Because of the significant increase in Azeus Products Sales and its selling and marketing expenses and assets, the Exco considers the Group to have 2 operating segments which are the provision of Professional Information Technology Services (“Professional IT Services”) and sale of proprietary products (“Azeus Products Sales”). There are 2 major revenue streams under Professional IT Services: “IT Services, including sales of project hardware and software” and “Maintenance and Support Services” as the services are similar in nature.

The segment information provided to the Exco for the reportable segments are as follows:

	Professional IT Services		Azeus Products Sales		Total	
	2017	2016	2017	2016	2017	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Sales to external customers	86,036	104,398	11,857	7,390	97,893	111,788
Segment results	30,975	35,529	(21,719)	(12,650)	9,256	22,879
Provision for impairment of trade receivables	–	(1,301)	–	(31)	–	(1,332)
Arbitration legal fee compensation	–	8,750	–	–	–	8,750
<b>Unallocated income/(expenses)</b>						
Other income	–	–	–	–	525	314
Other losses - net	–	–	–	–	(4,943)	(418)
Depreciation of property, plant and equipment	–	–	–	–	(400)	(356)
Legal and professional fee	–	–	–	–	(1,541)	(1,776)
Rental expense – operating lease	–	–	–	–	(6,519)	(5,944)
Retirement benefit expense	–	–	–	–	(1,481)	(1,495)
Fees on audit services	–	–	–	–	(1,427)	(1,371)
Administrative salaries	–	–	–	–	(5,832)	(5,812)
Insurance	–	–	–	–	(1,387)	(1,527)
Directors’ compensation	–	–	–	–	(1,263)	(1,262)
Other expenses	–	–	–	–	(6,273)	(7,820)
(Loss)/profit before tax	–	–	–	–	(21,285)	2,830
Income tax expense	–	–	–	–	(322)	(1,485)
(Loss)/profit attributable to equity holders of the Company	–	–	–	–	(21,607)	1,345

# NOTES TO THE FINANCIAL STATEMENTS

For the Financial Year ended 31 March 2017

## 31. Segmental information (continued)

	Professional IT Services		Azeus Products Sales		Total	
	2017	2016	2017	2016	2017	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
<b>Assets and liabilities</b>						
Segment assets	<b>33,692</b>	27,789	<b>21,526</b>	19,489	<b>55,218</b>	47,278
Unallocated assets	–	–	–	–	<b>51,496</b>	79,657
Total assets	–	–	–	–	<b>106,714</b>	126,935
Segment liabilities	<b>3,164</b>	5,388	<b>6,551</b>	4,593	<b>9,715</b>	9,981
Unallocated liabilities	–	–	–	–	<b>15,201</b>	13,993
Total liabilities	–	–	–	–	<b>24,916</b>	23,974

The revenue from external parties reported to the Exco is measured in a manner consistent with that in the statement of comprehensive income.

The Exco assesses the performance of the operating segments based on a measure of gross profit less selling and marketing expenses. Assets and liabilities are managed on a group basis and are not allocated to operating segments except for trade receivables, unbilled revenue on service contracts, intangible assets and advances received from customers, as they cannot be directly attributable to individual segments and it is impractical to arbitrarily allocate them to the segments.

### (a) Revenue from major products and services

Revenue from external customers are derived mainly from the provision of Professional IT Services and Azeus Products sales. Breakdown of the revenue is as follows:

	Group	
	2017	2016
	HK\$'000	HK\$'000
Professional IT Services	<b>86,036</b>	104,398
Azeus Products	<b>11,857</b>	7,390
Total	<b>97,893</b>	111,788

### (b) Geographical information

The Group's two business segments operate in the main geographical areas as follows:

	Sales for continuing operations	
	2017	2016
	HK\$'000	HK\$'000
Hong Kong	<b>80,497</b>	101,339
United Kingdom	<b>11,887</b>	9,324
Others	<b>5,509</b>	1,125
<b>Total</b>	<b>97,893</b>	111,788

## 31. Segmental information (continued)

### (b) Geographical Information (continued)

	Non-current assets	
	2017	2016
	HK\$'000	HK\$'000
Hong Kong	1,430	366
United Kingdom	65	60
Philippines	2,010	1,894
Bermuda (corporate)	15,491	13,243
<b>Total</b>	<b>18,996</b>	<b>15,563</b>

Non-current assets information presented above consists of property, plant and equipment, intangible assets, deferred income tax assets and refundable deposits as presented in the consolidated balance sheet.

## 32. New or revised accounting standards and interpretations

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 April 2017 and which the Group has not early adopted:

- (a) FRS 115 Revenue from contracts with customers (effective for annual periods beginning on or after 1 January 2018)

This is the converged standard on revenue recognition. It replaces FRS 11 Construction contracts, FRS 18 Revenue, and related interpretations. Revenue is recognised when a customer obtains control of a good or service. A customer obtains control when it has the ability to direct the use of and obtain the benefits from the good or service. The core principle of FRS 115 is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity recognises revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

FRS 115 also includes a cohesive set of disclosure requirements that will result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers.

## 32. New or revised accounting standards and interpretations (continued)

- (a) FRS 115 Revenue from contracts with customers (effective for annual periods beginning on or after 1 January 2018) (continued)

Management is currently assessing the effects of applying the new standard on the Group's financial statements and has identified the following areas that are likely to be affected:

- (i) Rights of return – FRS 115 requires separate presentation on the balance sheet of the right to recover the goods from the customer and the refund obligation; and
- (ii) Accounting for certain costs incurred in fulfilling a contract – certain costs which are currently expensed may need to be recognised as an asset under FRS 115.

At this stage, the Group is not able to estimate the impact of the new rules on the Group's financial statements. The Group will make more detailed assessment of the impact over the next twelve months.

- (b) FRS 109 Financial instruments (effective for annual periods beginning on or after 1 January 2018)

The complete version of FRS 109 replaces most of the guidance in FRS39. FRS 109 retains the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through Other Comprehensive Income (OCI) and fair value through Profit or Loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI.

While the Group has yet to undertake a detailed assessment of the classification and measurement of financial assets, debt instruments currently classified as available-for-sale (AFS) financial assets would appear to satisfy the conditions for classification as at fair value through OCI and hence there will be no change to the accounting for these assets.

The other financial assets held by the Group include:

- (i) equity instruments currently classified as AFS for which fair value through OCI election is available;
- (ii) equity investments currently measured at fair value through profit or loss which would likely to continue to be measured on the same basis under FRS 109; and
- (iii) debt instruments classified as held-to-maturity or loans and receivables and measured at amortised cost appear to meet the conditions for classification at amortised cost under FRS 109.

Accordingly, the Group does not expect the new guidance to have a significant impact on the classification of its financial assets.

For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in OCI, for liabilities designed at fair value through profit or loss. There will be no impact on the Group's accounting for financial liabilities as the Group does not have any such liabilities.

## 32. New or revised accounting standards and interpretations (continued)

- (b) FRS 109 Financial instruments (effective for annual periods beginning on or after 1 January 2018) (continued)

FRS 109 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually use for risk management purposes. While the Group is yet to undertake a detailed assessment, it would appear that the Group's current hedge relationships would qualify as continuing hedges upon the adoption of FRS 109. Accordingly, the Group does not expect a significant impact on the accounting for its hedging relationships.

There is now a new expected credit losses model that replaces the incurred loss impairment model used in FRS 39. It applies to financial assets classified at amortised cost, debt instruments measured at fair value through OCI, contract assets under FRS 115 Revenue from contracts with customers, lease receivables, loan commitments and certain financial guarantee contracts. While the Group has not yet undertaken a detailed assessment of how its impairment provisions would be affected by the new model, it may result in an earlier recognition of credit losses.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

- (c) FRS 116 Leases (effective for annual periods beginning on or after 1 January 2019)

FRS 116 will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not change significantly.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of \$10,146,000 (Note 27). However, the Group has yet to determine to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.

Some of the commitments may be covered by the exception for short-term and low-value leases and some commitments may relate to arrangements that will not qualify as leases under FRS 116.

## 33. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Azeus Systems Holdings Ltd on 16 June 2017.



AUTHORISED NUMBER OF SHARES	:	40 MILLION SHARES
AUTHORISED SHARE CAPITAL	:	US\$8 MILLION (HK\$62.4 MILLION)
ISSUED AND FULLY PAID-UP CAPITAL	:	US\$6 MILLION (HK\$46.8 MILLION)
NUMBER OF ISSUED SHARES	:	29,999,993 SHARES
CLASS OF SHARES	:	ORDINARY SHARE
VOTING RIGHTS	:	ONE VOTE PER SHARE

## DISTRIBUTION OF SHAREHOLDINGS

SIZE OF SHAREHOLDINGS	NO. OF SHAREHOLDERS	%	NO. OF SHARES	%
1 - 99	2	0.40	100	0.00
100 - 1,000	260	52.21	130,290	0.43
1,001 - 10,000	170	34.14	725,331	2.42
10,001 - 1,000,000	63	12.65	4,412,140	14.71
1,000,001 AND ABOVE	3	0.60	24,732,132	82.44
<b>TOTAL</b>	<b>498</b>	<b>100.00</b>	<b>29,999,993</b>	<b>100.00</b>

## TWENTY LARGEST SHAREHOLDERS

NO.	NAME	NO. OF SHARES	%
1	MU XIA LTD	15,300,000	51.00
2	LEE WAN LIK	8,032,132	26.77
3	LAM PUI WAN	1,400,000	4.67
4	KHOO TEIK LIANG	559,000	1.86
5	UOB KAY HIAN PRIVATE LIMITED	386,530	1.29
6	EST OF ONG KIM KIAT, DEC'D	319,000	1.06
7	EST OF LIM CHEE NEO LUCY @CAROL LIM, DEC'D	300,000	1.00
8	LIEW KUO HUEI	165,320	0.55
9	LIM & TAN SECURITIES PTE LTD	160,500	0.54
10	CHOOI SIEW THIM	125,100	0.42
11	NOMURA SINGAPORE LIMITED	124,500	0.42
12	OCBC SECURITIES PRIVATE LIMITED	120,800	0.40
13	LIM GUAN TECK	110,000	0.37
14	TAN JUI YAK	109,800	0.37
15	THAM WAI FONG	103,700	0.35
16	LAI WENG KAY	100,000	0.33
17	GUOK SING ONG JAMES	92,000	0.31
18	LIM GUAN CHIANG	85,000	0.28
19	TAO WING HONG	78,975	0.26
20	LEONG CHEE KENG	72,890	0.24
	<b>TOTAL</b>	<b>27,745,247</b>	<b>92.49</b>

## SUSTANTIAL SHAREHOLDERS

(as recorded in the Register of Substantial Shareholders)

NAME	NO. OF SHARES HELD AS DIRECT	%	NO. OF SHARES HELD AS DEEMED	%
Mr Lee Wan Lik	8,032,132	26.77	15,300,000	51.00
Ms Lam Pui Wan	1,400,000	4.67	15,300,000	51.00
Mu Xia Ltd.	15,300,000	51.00	—	—

Mr Lee Wan Lik and Ms Lam Pui Wan, holding shareholding interests of 10% and 90% respectively in Mu Xia Ltd., are deemed interested in the 15,300,000 shares held by Mu Xia Ltd.

## PUBLIC FLOAT

Based on the information available to the Company as at 1 June 2017, approximately 17.56% of the issued ordinary shares of the Company is held by the public. The Company has complied with Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited.

# NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of Azeus Systems Holdings Ltd. (the “Company”) will be held at Enterprise Room, Raffles City Convention Centre Level 4, 80 Bras Basah Road, Singapore 189560 on Monday, 10 July 2017 at 10.00 a.m., to transact the following business:

## As Ordinary Business

1. To receive and adopt the Audited Financial Statements of the Company for the financial year ended 31 March 2017, together with the Directors’ Report and the Auditor’s Report thereon.
2. To approve the payment of Directors’ Fees of S\$78,000 for the financial year ended 31 March 2017. [2016: S\$78,000].
3. To re-elect Mr Lee Wan Lik, a Director who retires pursuant to Article 104 of the Company’s Bye-Laws. **[See Explanatory Note (i)]**
4. To re-elect Mr Michael Yap Kiam Siew, a Director who retires pursuant to Article 104 of the Company’s Bye-Laws. **[See Explanatory Note (ii)]**
5. To re-appoint Messrs PricewaterhouseCoopers LLP as Auditors and to authorise the Directors to fix their remuneration.

## As Special Business

To consider and if deemed fit to pass the following Ordinary Resolution with or without modifications:-

### 6. Share Issue Mandate

THAT pursuant to Rule 806 of the Listing Manual of Singapore Exchange Securities Trading Limited (“SGX-ST”), authority be and is hereby given to the Directors of the Company to allot and issue whether by way of rights, bonus or otherwise (i) shares; (ii) convertible securities; (iii) additional convertible securities (where an adjustment to the number of convertible securities to which a holder is originally entitled to, is necessary as a result of any rights, bonus or other capitalization issues by the Company), notwithstanding that such authority may have ceased to be in force at the time such additional convertible securities are issued, provided that the adjustment does not give the holder of the convertible securities a benefit that a shareholder does not receive; and/or (iv) shares arising from the conversion of securities in (ii) and additional convertible securities in (iii) above, notwithstanding that such authority may have ceased to be in force at the time the shares are to be issued, and any such issue may be made at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit,

PROVIDED THAT:-

- (i) the aggregate number of shares and convertible securities to be issued pursuant to this resolution shall not exceed 50% of the total number of the issued shares (excluding treasury shares) of the Company, of which the aggregate number of shares and convertible securities issued other than on a pro rata basis to existing shareholders of the Company shall not exceed 20% of the total number of the issued shares (excluding treasury shares) of the Company;
- (ii) subject to such manner of calculation as may be prescribed by the SGX-ST, for the purpose of this Resolution, the percentage of the issued share capital shall be based on the Company’s total number of the issued shares (excluding treasury shares) at the time this resolution is passed, after adjusting for:

# NOTICE OF ANNUAL GENERAL MEETING

- (a) new shares arising from the conversion or exercise of any convertible securities;
  - (b) new shares arising from exercise of share options or vesting of share awards outstanding or subsisting at the time of the passing of this Resolution, provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the SGX-ST; and
  - (c) any subsequent bonus issue, consolidation or subdivision of shares;
- (iii) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Bye-Laws for the time being of the Company; and
- (iv) (Unless revoked or varied by the Company in a general meeting) such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier. **[See Explanatory Note (iii)]**

## 7. **Authority to allot and issue shares under the AZEUS EMPLOYEE SHARE Option Scheme**

THAT the Directors of the Company be and are hereby authorized to offer and grant options in accordance with the provisions of the Azeus Employee Share Option Scheme (the “Scheme”) and to allot and issue from time to time such number of shares in the capital of the Company as may be required to be issued pursuant to the exercise of the options under the Scheme provided always that the aggregate number of shares to be issued pursuant to the Scheme shall not exceed fifteen per cent (15%) of the total number of the issued shares (excluding treasury shares) of the Company from time to time. **[See Explanatory Note (iv)]**

## 8. To transact any other business that may properly be transacted at an Annual General Meeting.

By Order of the Board

Yap Wai Ming  
Company Secretary  
Singapore, 23 June 2017

### **Explanatory Notes**

- (i) **Resolution 3**, Mr Lee Wan Lik, if re-elected, will remain as Managing Director and a Member of the Nominating Committees.
- (ii) **Resolution 4**, Mr Michael Yap Kiam Siew, if re-elected, will remain as Chairman of the Remuneration Committee and a Member of the Audit and Nominating Committees. He will be considered independent for the purposes of Rule 704(8) of the Listing Manual of the SGX-ST.
- (iii) **Resolution 6**, if passed, will authorize the Directors of the Company to allot and issue shares and convertible securities in the capital of the Company up to an amount not exceeding 50% of the total number of issued shares of the Company (excluding treasury shares), of which up to 20% may be issued other than on a pro-rata basis to the shareholders of the Company. The Company cannot rely on the authority given under Resolution 6 for an issue of convertible securities if the maximum number of shares to be issued upon conversion cannot be determined at the time of issue of the convertible securities.

# NOTICE OF ANNUAL GENERAL MEETING

- (iv) **Resolution 7**, if passed, will authorize the Directors to offer and grant options in accordance with the provisions of the Azeus Employee Share Option Scheme (the “Scheme”) and to allot and issue shares under the Scheme up to an amount not exceeding 15% of the total number of issued shares (excluding treasury shares) of the Company from time to time.

## Notes:

1. A member entitled to attend and vote at the Annual General Meeting may appoint not more than two proxies to attend and vote on his behalf and where a member appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the Member Proxy Form. A proxy need not be a member of the Company. The instrument appointing a proxy must be deposited at the office of the Company's Singapore Share Transfer Agent, Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623 not less than 48 hours before the time set for the holding of the Annual General Meeting.
2. If a Shareholder being a Depositor whose name appears in the Depository Register wishes to attend and vote at the Annual General Meeting then he/she/it should complete the Proxy Form and deposit the duly completed Proxy Form at the office of the Singapore Share Transfer Agent, Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623 not later than 72 hours before the time set for the holding of the Annual General Meeting.

## PERSONAL DATA PRIVACY

Where a member of the Company submits an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, proxy lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the “Purposes”); (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes.

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Incorporated in Bermuda on 10 May 2004  
Registration Number: 35312