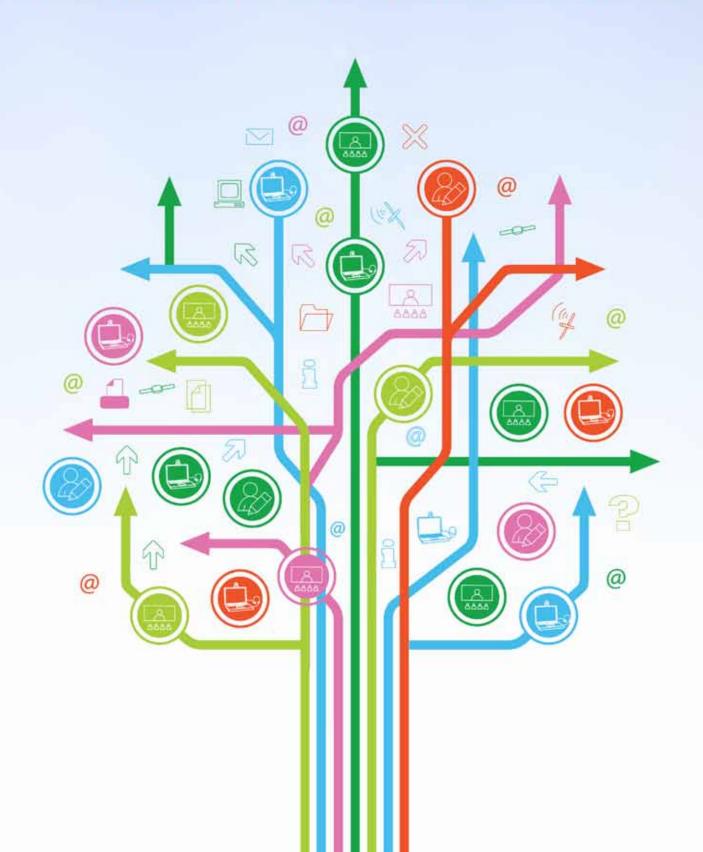


## Delivering Results SHAPING THE FUTURE OF GROWTH



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## CORPORATE PROFILE

Established in 1991, we are a leading provider of IT consultancy services based in Hong Kong. We were the first company in Hong Kong to be appraised at the highest level (Level 5) of the CMMI-SW model in November 2003. This is a strong endorsement of our commitment to achieving best practice processes and maintaining high quality standards for our IT solutions and services.

Under our IT services segment, we design and implement a broad range of IT software and systems, as well as develop and integrate various software programmes of IT systems to fulfill the outsourcing needs of our customers.

We also provide a vast spectrum of maintenance and support services. In addition, we are engaged in business process outsourcing (BPO). One of our milestone achievements is having won the first business outsourcing project from the Hong Kong Government – covering IT process, IT maintenance and support, as well as office operations and support services.

We have a solid track record of completing over 100 projects for more than 40 Government departments, as well as over 20 projects for the private sector in Hong Kong. While our strength has traditionally been in the public sector, we continue to develop our business on the regional commercial front.

We have an experienced management team, supported by a core group of highly competent and skilled IT professionals. Together, we are committed to continuously engineer innovative IT solutions and deliver excellent IT services.

Our established quality assurance systems, working methodologies and processes allow for a seamless integration of operations across multiple locations. Our software development centres are based in the Philippines and China, where lower costs of operations in these countries enable us to maintain competitive pricing for our tenders, without compromising the quality of our work.



## CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

Mr Lee Wan Lik (Managing Director)
Ms Lam Pui Wan (Executive Director)
Mr Michael Yap Kiam Siew (Independent Director)
Mr Koji Miura (Independent Director)
Professor Chan Ching Chuen (Independent Director)

#### **SENIOR MANAGEMENT**

Ms Peggy Sam (Group Financial Controller)
Ms Mary Rose T. Tan (President of Azeus Philippines)
Mr Rene Toling Lindio (Chief Technology Officer)
Mr Jerry Chua (Director of Azeus Philippines)

#### **AUDIT COMMITTEE**

Mr Koji Miura (Chairman) Mr Michael Yap Kiam Siew Professor Chan Ching Chuen

#### **REMUNERATION COMMITTEE**

Mr Michael Yap Kiam Siew (Chairman) Mr Koji Miura Professor Chan Ching Chuen

#### NOMINATING COMMITTEE

Professor Chan Ching Chuen (Chairman) Mr Michael Yap Kiam Siew Mr Lee Wan Lik

#### **JOINT COMPANY SECRETARIES**

Mr Yap Wai Ming Mr Lean Min-tze

#### **REGISTERED OFFICE**

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda Tel: 441 295 1443

Fax: 441 295 9216

#### PRINCIPAL OFFICE

33/F, Cambridge House Taikoo Place, 979 King's Road Quarry Bay, Hong Kong

#### BERMUDA SHARE REGISTRAR AND SHARE TRANSFER AGENT

Appleby Management (Bermuda) Ltd Canon's Court 22 Victoria Street Hamilton 12 Bermuda

#### SINGAPORE SHARE TRANSFER AGENT

Boardroom Corporate & Advisory Services Pte Ltd 50 Raffles Place #32-01 Singapore Land Tower Singapore 048623

#### **AUDITORS**

PricewaterhouseCoopers LLP
Public Accountants and Certified Public Accountants
8 Cross Street
#17-00 PWC Building
Singapore 048424

Ms Rebekah Khan Partner-in-charge since financial year ended March 31, 2009

#### PRINCIPAL BANKERS

Dah Sing Bank Limited 34th Floor Dah Sing Financial Centre 108 Gloucester Road Hong Kong

Hang Seng Bank Limited 83 Des Voeux Road Central Central, Hong Kong

#### PRINCIPAL LEGAL ADVISER

Stamford Law Corporation 10 Collyer Quay #27-00 Ocean Financial Centre Singapore 049315

#### INVESTOR RELATIONS CONTACT

Citigate Dewe Rogerson i.MAGE Pte Ltd 55 Market Place #02-01 Singapore 048941

Tel: (65) 6534 5122 Fax: (65) 6534 4171

## FINANCIAL HIGHLIGHTS

Revenue (HK \$'000)	FY 2009	76,370
	FY 2010	93,517
	FY 2011	85,929
	FY 2012	111,886
	FY 2013	116,738
Profit Before Tax (HK \$'000)	FY 2009	1,658
	FY 2010	13,012
	FY 2011	4,280
	FY 2012	12,835
	FY 2013	38,438
Net Profit (HK \$'000)	FY 2009	778
	FY 2010	10,417
	FY 2011	3,422
	FY 2012	10,425
	FY 2013	31,126
Earnings Per Share (HK CENTS)	FY 2009	0.26
Earnings Per Share (HK CENTS)	FY 2009 FY 2010	3.47
Earnings Per Share (HK CENTS)		
Earnings Per Share (HK CENTS)	FY 2010	3.47

## **OUR SERVICES**

1

## **IT Consultancy Services**

Azeus offers clients with consultancy services in developing comprehensive business and technology strategies to ensure long-term business growth and success.

2

#### **Maintenance & Support Services**

Our extensive scope of maintenance and support services includes software upgrades, problems resolution and bug fixing, disaster recovery planning and disaster recovery drill, and system technical support.

3

## **Business Process Outsourcing (BPO)**

Our extensive experience and expertise in rendering business process management and providing business technology solutions offer a total solution to meet your business process outsourcing needs.

# Connecting Globally, Developing Seamlessly

In our quest for global expansion, the Group will continue to bid for more public sector projects overseas, and in particular, United Kingdom. The Group has a strong track record in successfully completing many projects, both in the private and public sector, and is confident in extending its expertise both overseas and at home in Hong Kong.



## MANAGING DIRECTOR'S MESSAGE

Our Group has scored a **positive performance** in FY2013, with encouraging growth reported across all segments.

#### Dear Valued Shareholders,

On behalf of the Board of Directors, I am pleased to report that Azeus achieved another year of a solid growth in the financial year ended March 31, 2013 ("FY2013").

This marks another year in which the Group continued to deliver high quality services and solutions to satisfied local and international clients. Our pace of growth is underpinned by the initiatives driven through various governments and enterprises world-wide, which seek to leverage innovation and information technology as a means to improve productivity and enhance overall organisational competitiveness. As the first IT consultancy company in Hong Kong to have been accredited with CMMI Level 5, the highest level of the industry standard that measures the maturity of an organisation's ability to deliver IT services, Azeus continues to be a strategic partner of choice.

#### **Financial Highlights of FY2013**

Azeus has three core revenue streams – IT Services, Maintenance and Support Services and Business Process Outsourcing ("BPO"). Overall, Azeus achieved revenue of HK\$116.7 million in FY2013, a steady growth from HK\$111.9 million in FY2012 on the back of higher turnover from the IT Services and BPO business segments.

The IT Services segment remained as the Group's major revenue contributor, accounting for HK\$58.2 million or 49.9% of Group revenue. Revenue from IT Services was 7% higher compared to FY2012 as more contracts were secured and implemented in FY2013.

The BPO segment, which accounted for 11.2% of Group revenue, grew 11% with the successful renewal of a BPO contract for another three years in December 2011 at higher chargeable rates and outsourced headcount.

Contribution from the Maintenance and Support Services segment remained almost unchanged at HK\$45.4 million in FY2013 as compared to HK\$45.6 million in FY2012, and accounted for 38.9% of Group revenue.

In line with business growth, cost of sales increased by HK\$7.2 million to HK\$77.0 million in FY2013, mainly due to an increase in consultancy fee and an increase in headcount and salaries.

In March 2013, Azeus won an arbitration case and received a compensation of HK\$40.9 million for the claims of the disputed items including interest. (This arbitration win contributed largely to the Group's other income, which rose from HK\$0.5 million to HK\$41.2 million in FY2013.)

Separately, selling and marketing expenses rose 14% to HK\$5.5 million in FY2013, largely due to marketing activities organised for overseas expansion, particularly in the United Kingdom.

Overall, Azeus achieved a net margin of 26.7% in FY2013. The Group's net profit also tripled from HK\$10.4 million in FY2012 to HK\$31.1 million in FY2013.



#### Strong Balance Sheet and Healthy Cash Flow

Earnings per share rose from 3.48 HK cents to 10.38 HK cents. Net asset value per share also rose to 45.83 HK cents in FY2013 from 38.93 HK cents in FY2012.

The Group has no bank borrowings and debt securities and maintained a strong balance sheet with cash and cash equivalents of HK\$48.6 million as at March 31, 2013.

Shareholder's equity for FY2013 was HK\$20.7 million higher as compared to FY2012, due to profit generated from operations of HK\$31.1 million in FY2013, offset by the payment of FY2012 final dividend of HK\$10.48 million.

#### **Rewarding Our Shareholders**

The Board would like to thank our loyal shareholders for their continued support and confidence in Azeus, by declaring a first and final dividend of 10.38 HK cents per ordinary share, a record payout to our shareholders.

#### **Key Corporate Developments and Outlook**

With our strong reputation and proven ability to deliver, Azeus secured two contracts worth a cumulative one-off value of approximately HK\$135 million during the year. Work on these projects commenced in FY2013 and the revenue will be recognized over the coming financial years.

Since our business expansion into the United Kingdom in 2010, we are pleased to have made good progress in the United Kingdom, securing several small public sector contracts in FY2013.

On the research and development front, Azeus plans to invest in the development of expertise and intellectual property in cloud technology. We will also increase our investment in sales and marketing, and will step up efforts to grow our customer base in markets in which we operate.

#### **Words of Appreciation**

I would like to express my appreciation to the Board for their vision, leadership and strategic counsel, which have shaped our growth path and taken Azeus to greater heights. I would also like to thank our management team and staff for their passion and unwavering dedication to Azeus. Most of all, I would like to thank our valued shareholders, customers, bankers and business associates for the support that you have given us through the years.

Yours sincerely,

#### Lee Wan Lik

Founder and Managing Director

## **BOARD OF DIRECTORS**

#### Mr Lee Wan Lik

#### **Managing Director**

Appointed to our Board on May 12, 2004, Mr Lee Wan Lik is responsible for overseeing the Group's overall management and operations, including project management and the provision of consultancy services.

Prior to founding Azeus in 1991, he was a Manager in Oracle Systems (Hong Kong) Limited. In 1990, Mr Lee was a Project Team Leader at the Versant Object Technology Corp. (now Versant Corporation). He was also a Researcher at the Microelectronics and Computer Technology Corporation in the United States from 1987 to 1990.

Mr Lee holds a Bachelor of Science in Computer Science and Engineering and a Bachelor of Science in Mathematics from the Massachusetts Institute of Technology (MIT). He also has a Master of Science in Computer Sciences from the University of Texas. Mr Lee is a fellow member of the Hong Kong Institution of Engineers and past Chairman of its IT division. He is also a Fellow of the British Computer Society and the Institution of Engineering and Technology.

#### Ms Lam Pui Wan

#### **Executive Director**

Ms Lam Pui Wan was appointed to our Board on May 12, 2004. She is the Head of Human Resource and Administration and assists our Managing Director in managing Azeus Hong Kong as well as the Group's offshore development centres, Azeus Philippines and Azeus China. Prior to joining our Group, Ms Lam was a Teaching Assistant at the Chinese University of Hong Kong. She holds a Bachelor of Arts from the University of Minnesota.

#### Mr Michael Yap Kiam Siew

#### **Independent Director**

Mr Michael Yap Kiam Siew was appointed as an Independent Director of Azeus on September 14, 2004. He is Founder and Chairman of Skyvest International Limited. Prior, he was the Deputy Chief Executive Officer of the Media Development Authority of Singapore (MDA).

Prior to his position at MDA, Mr Yap was the Chief Executive Officer of Commerce Exchange Pte Ltd. Before that, he was the Chief Executive Officer of the National Computer Board and has served as a board member of various public organisations. He was also on the board of directors of various companies, including public listed ones in Singapore and Malaysia.

Mr Yap holds a Bachelor of Science and a Master of Science from the University of Maryland, College Park, United States. He has also completed the Stanford Executive Program from Stanford University. Mr Yap was named one of Business Week's 50 Stars of Asia for his significant contributions to the IT industry in Singapore in 1999. He was nominated by the World Economic Forum as one of the Top 100 Future Global Leaders in 2000.

#### Mr Koji Miura

**Independent Director** 

Mr Koji Miura was appointed as an Independent Director of Azeus on September 14, 2004. He is currently the Founder and Managing Director of Miura & Associates Management Consultants Pte Ltd.

Prior to that, Mr Miura worked as a Japanese Consultant in the Japanese Practice Department of Peat Marwick between 1986 and 1989, where he was responsible for servicing and expanding the Japanese clientele base of the firm. He started his career with Sato Kogyo Co. Ltd, a company listed in Japan.

Mr Miura holds a degree in Business Administration from the University of Aoyama Gakuin, Tokyo, Japan.

#### **Mr Chan Ching Chuen**

**Independent Director** 

Mr Chan Ching Chuen, joined Azeus Systems Holdings Board of Directors on February 1, 2008 as an Independent Director. Mr Chan is an Honorary Professor at Hong Kong University's Department of Electrical and Electronics Engineering. He was the head of the Department of Electrical and Electronics Engineering, University of Hong Kong from 1994 to 2000.

He is a Fellow of the Royal Academy of Engineering, U.K., the Chinese Academy of Engineering, the Ukraine Academy of Engineering Sciences and a Fellow and Vice President (2000-2003) of Hong Kong Academy of Engineering Sciences. He is also a Fellow of IEEE, IET and HKIE. He is lecturing on electric vehicles worldwide. He was awarded the IEE International Lecture Medal and Gold Medal of Hong Kong Institution of Engineers in 2000 and 2010 respectively.

In 2001, he was selected as one of Asia's Best Technology Pioneers by Asiaweek. During his career, Mr Chan has advised on various consultancy projects for large corporations as well as serving as advisor to government agencies.

Mr Chan graduated from Tsing Hua University in 1959 with an Master of Science in Electrical Engineering, later achieving his PhD in 1982 from University of Hong Kong. From 1959 through 1966, Mr Chan started his career lecturing at China University of Mining & Technology. From 1967 through 1976, Mr Chan engaged in the design of new electric machines in Shanghai.

## SENIOR MANAGEMENT

#### Ms Peggy Sam

**Group Financial Controller** 

Ms Peggy Sam has been with our Group since March 15, 2004. She is responsible for all financial activities of Azeus.

Between 1994 and 2003, Ms Sam was with Pricewaterhouse Coopers, including a two year secondment to Pricewaterhouse Coopers, Toronto, Canada. Her last position, prior to joining Azeus, was as Senior Manager of the assurance and business advisory service.

Ms Sam holds a Bachelor of Arts in Accountancy from the City University of Hong Kong. She is a fellow member of the Association of Chartered Certified Accountants and an associate member of the Hong Kong Institute of Certified Public Accountants. Ms Sam is also a member of Certified General Accountants Association of Canada since 2009.

#### Ms Mary Rose T. Tan

President of Azeus Philippines

Ms Mary Rose T. Tan joined Azeus Philippines in July 1996. She is in charge of the management of the Group's Philippines operations as well as human resource management. Ms Tan also heads the team that is responsible for conducting quality assurance review of project deliverables.

Between 1991 and 1996, she was with Ayala Systems Technology, Inc where she started as a Senior System Analyst and was later promoted to Project Manager and Senior Manager. She had also worked as an Analyst and Programmer at New York City Parks and Recreation Department and PCI Capital Corporation.

Ms Tan holds a Bachelor of Science in Industrial Management Engineering from De La Salle University, Taft, Manila and a Master of Science in Computer Science from Pace University, New York.

#### **Mr Rene Toling Lindio**

**Chief Technology Officer** 

Mr Rene Toling Lindio is responsible for providing strategic direction for the Group on matters related to technology, technical consultation on technical issues and technical project management for various projects.

Mr Lindio joined Azeus Philippines as a Junior Associate in April 1994 and was promoted to Chief Technology Officer in 2004. He holds a Bachelor of Science in Mathematics from the University of the Philippines – Los Banos.

#### **Mr Jerry Chua**

**Director of Azeus Philippines** 

Mr Jerry Chua joined Azeus Philippines in March 1995. He currently assists in the general management of the Group's Philippines operation.

Mr Chua holds a Bachelor of Science in Computer Science from Ateneo de Manila University and a Master of Business Administration from University of the Philippines.

The directors and the management of the Company are committed to maintaining a high standard of corporate governance and transparency in order to protect the interests of the shareholders of the Company. Processes and procedures have been instituted and are being constantly reviewed and revised to ensure effective corporate governance.

Rule 710 of the SGX-ST Listing Manual require an issuer to describe its corporate governance practices with specific reference to the principles of the Code of Corporate Governance 2005 (the "Code") in its annual report. An issuer is required to disclose any deviation from any guideline of the Code together with an appropriate explanation for such deviation in the annual report. This report outlines the Company's corporate governance processes and activities with specific reference to the Code. The Company has complied with the principles and guidelines as set out in the Code where appropriate.

#### **BOARD MATTERS**

#### Principle 1: Board's Conduct of its affairs

The Board supervises the management of the business and the affairs of the Company and the Group. Apart from its fiduciary duties and statutory responsibilities, it also focuses on formulating the strategic direction and policies, paying particular attention to the growth of the Group and its financial performance. It has delegated the formulation of business policies and day-to-day management to the Executive Directors.

The principal functions of the Board are:

- (a) to approve the Group's key business strategies and financial objectives;
- (b) to approve major investments and divestments, and funding proposals;
- (c) to oversee the process for evaluating the adequacy of internal controls; risk management, financial reporting and compliance; and
- (d) to assume overall responsibility for corporate governance.

The Board meets at least twice a year to review and deliberate on the key activities and business strategies of the Group, including reviewing and approving acquisitions and financial performance, and to endorse the release of the interim and annual results. Ad hoc meetings are held as and when circumstances require, such as to address significant transactions or issues. The Company's Bye-Laws provides for Directors to participate in Board and Board committee meetings by means of teleconference, video-conferencing and visual equipment.

To assist in the efficient implementation and execution of its responsibilities, the Board has established an Audit Committee, a Nominating Committee and a Remuneration Committee. Specific responsibilities have been delegated to each of the committees. The Board accepts that while these Committees have the authority to examine particular issues and will report to the Board their decisions and recommendations, the ultimate responsibility for the final decision on all matters lies with the entire Board.

The Board through the Nominating Committee ensures that it recruits to the Board only individuals of sufficient calibre, knowledge and experience to fulfill the duties of a Director appropriately. Newly appointed directors are briefed on the Group's business activities and governance practices and provided with information on their duties and obligations as a director under the Bermuda law.

During the financial year ended 31 March 2013, the number of meetings held by the Board and its committees and the details of the attendances are as follows:-

	Board of Directors	Audit Committee	Remuneration Committee	Nominating Committee
Number of Meetings held	2	2	1	1
Name		Number of Med	etings attended	
Lee Wan Lik (Executive Director) - spouse of Lam Pui Wan	2	_	_	1
Lam Pui Wan (Executive Director) - spouse of Lee Wan Lik	2	_	_	_
Michael Yap Kiam Siew (Independent Director)	2	2	1	1
Koji Miura (Independent Director)	2	2	1	_
Professor Chan Ching Chuen (Independent Director)	2	2	1	1

#### **Principle 2: Board Composition and Balance**

The Board currently comprises of 5 members, three of whom are independent non-executive directors. A brief profile of each Director is presented in the profile of Board of Directors section of this Annual Report and their shareholdings in the Company and its subsidiaries as at 31 March 2013 are disclosed in the Directors' Report of the Audited Financial Statements for the financial year ended 31 March 2013.

The Board has examined its size and is of the view that it is an appropriate size for effective decision-making, taking into account the scope and nature of the operations of the Company.

The Nominating Committee is responsible for reviewing the composition of the Board to ensure that the Board has the appropriate mix of expertise and experience, and collectively possess the necessary core competencies for effective functioning and informed decision-making. The Board in consultation with the Nominating Committee has reviewed its composition and is satisfied that such composition ensures that there is adequate representation in respect of potential issues and challenges, without compromising the Board's effectiveness and participation in decision-making. Objectivity on issues deliberated by the Board is assured, given the majority of non-executive directors who are independent of management and are also independent in terms of character and judgement.

#### Principle 3: Role of Chairman and Chief Executive Officer

The Group's Managing Director is Mr Lee Wan Lik, who is responsible for the day-to-day operations of the Group, as well as monitoring the quality, quantity and timeliness of the flow of information between the Board and the management. Mr Lee is the founder of the Group and has played a key role in developing the Group's business. He is being assisted by a group of Executive Directors and Executive officers in carrying out his executive duties and responsibility for the Group's operation and business. Through the Group's success and development in these few years, Mr Lee has demonstrated his vision, strong leadership and enthusiasm in this business.

The Board is of the opinion that the absence of the appointment of a Chairman to their Board does not affect the effective running of the Board.

#### **Principle 4: Board Membership**

The Nominating Committee ("NC") comprises Professor Chan Ching Chuen as Chairman, Mr Michael Yap Kiam Siew and Mr Lee Wan Lik as members.

The NC is responsible for:-

- (a) making recommendations to the Board on all board appointments;
- (b) the re-nomination of the Directors having regard to the Director's contribution and performance;
- (c) determining the independence of each Director on an annual basis; and
- (d) deciding whether a Director is able to and has been adequately carrying out his duties as Director.

Subject to the Board's approval, the NC will also decide on how the Board's performance is to be evaluated, and propose objective performance criteria which are dependent on how the Board has enhanced long-term shareholder value. Appointments to the Board are made on merit and against objective performance criteria.

To help build a culture of performance and stewardship amongst its Board members, the Group ensures that all the Directors step down and offer themselves for re-election at regular intervals of at least once every three (3) years. The Company's Bye-Laws provide that at least one-third of the directors for the time being (or if their number is not three or a multiple of three, then the number nearest to but not less than one third) shall retire from office by rotation.

A newly appointed Director will have to submit himself for retirement and election at an Annual General Meeting ("AGM") immediately following his appointment and thereafter, be subjected to retirement by rotation.

Each member of the NC shall abstain from voting on any resolution with respect to the assessment of his performance for re-nomination as a Director.

#### **Principle 5: Board Performance**

The NC will assess the effectiveness of the Board as a whole and the contribution of each Director to the effectiveness of the Board.

The NC, in considering the re-appointment of a Director, will evaluate the performance of the Director's contributions such as his or her attendance record at meetings of the Board and Board committees, active participation during these meetings and the quality of his or her contributions.

The NC has initiated the assessment of the effectiveness of the Board as a whole on an annual basis. The evaluation of the Board's performance is conducted by means of a questionnaire which is then collated and the findings analyzed and discussed. The result of the Board's performance assessment are reviewed and circulated to the Board for consideration. Recommendations to further enhance the effectiveness of the Board are implemented as appropriate.

#### **Principle 6: Access to Information**

To assist the Board in fulfilling its responsibilities, the management provides the Board with management reports containing complete, adequate and timely information prior to Board meetings and as and when the need arises. Papers containing relevant background or explanatory information required to support the decision-making process, are prepared for each Board meeting and are normally circulated in advance of the meeting.

The Board is also provided with updates on the relevant new laws, regulations and changing commercial risks in the Company's operating environment. Orientation to the Company's business strategies and operations is conducted as and when required.

All Directors have separate and independent access to senior management and to the Company Secretaries. The Company Secretaries administer, attend and prepare minutes of the Board meetings, and assist the Chairman in ensuring that the Board procedures are followed and reviewed so that the Board functions effectively. The Company Secretaries also advise the Board on governance matters, and assist the Board on compliance with the Company's Bye-Laws and relevant rules and regulations, including requirements of the Listing Manual of the Singapore Exchange Securities Trading Limited (SGX-ST).

#### REMUNERATION MATTERS

#### **Principle 7: Procedures for Developing Remuneration Policies**

The Remuneration Committee ("RC") comprises Mr Michael Yap Kiam Siew as Chairman and Mr Koji Miura and Professor Chan Ching Chuen as members.

The RC is responsible for:-

- (a) recommending to the Board a remuneration framework for the Board and Key Executive Officers, and determining a specific remuneration package for each Executive Director and the Managing Director (or executive of equivalent rank). The RC will consider all aspects of remuneration, including but not limited to Directors' fees, salaries, allowances, bonuses, options and benefits-in-kind; and
- (b) reviewing and administering the Company's compensation schemes such as our employee share option scheme and other remuneration packages of the Company from time to time. As part of its review, the RC shall ensure that all aspects of the various schemes are comparable to other similar companies within the industry.

The key executive Directors do not receive director's fee. The remuneration for the executive directors and the key senior executives comprises a basic salary component and a variable component which is the annual bonus, based on the performance of the Group as a whole or their individual performance.

#### **Principle 8: Level and Mix of Remuneration**

#### **Principle 9: Disclosure on Remuneration**

#### **Directors' remuneration**

Remuneration band and name of Directors	Salary	Bonus	Director's fees	Incentive and other benefits	Total
<\$\$200,000					
Lee Wan Lik	98%	_	_	2%	100%
<\$\$100,000					
Mr Michael Yap Kiam Siew	_	_	100%	_	100%
Mr Koji Miura	_	_	100%	_	100%
Professor Chan Ching Chuen	_	_	100%	_	100%
Ms Lam Pui Wan	100%	_	_	_	100%

#### **Executives' remuneration**

There are only 4 key executives who are not also directors.

Remuneration band and name of 4 key executives	Salary	Bonus	Incentive and other benefits	Total
<\$\$200,000				
Ms Mary Rose T. Tan	74%	18%	8%	100%
Mr Rene Toling Lindio	74%	18%	8%	100%
Mr Jerry Chua	71%	17%	12%	100%
Ms Peggy Sam	100%	_	_	100%

The remuneration of the Non-Executive Directors and Independent Directors is in the form of a fixed fee. The fees of the Directors will be subject to shareholders' approval at the AGM.

Mr Lee Wan Lik has entered into a service agreement (the "Service Agreement") with the Company. The Service Agreement is valid for a term of one year with effect from 3rd September 2004, and thereafter continues from year to year unless terminated in accordance with the provisions of the Service Agreement. The Service Agreement can be terminated by either party giving not less than three months' notice provided that the Company shall have the option to pay three months' salary in lieu of any required period of notice. Except for such payment in lieu of notice as provided for under the Service Agreement, no compensation or damages are payable by the Company to Mr Lee Wan Lik in respect of his termination in accordance with the terms of the Service Agreement.

There are no employees who are immediate family members of a Director whose remuneration exceeded \$\$150,000 in the financial year ended 31 March 2013.

#### Share option scheme

The Company has a share option scheme known as the Azeus Employee Share Option Scheme (the "Scheme"), which was approved by shareholders of the Company. The Scheme complies with the relevant rules as set out in Chapter 8 of the Listing Manual. The Scheme will provide eligible participants with an opportunity to participate in the equity of the Company, so as to incentivise and motivate them towards better performance through increased dedication and loyalty. The Scheme is administered by the RC. No option has been granted to controlling shareholders, key management or employees of the Company and its subsidiaries or their associates since the inception of the Scheme.

#### **ACCOUNTABILITY AND AUDIT**

#### **Principle 10: Accountability**

The Board is accountable to the shareholders while the management is accountable to the Board.

The Board provides the shareholders with a detailed and balanced explanation and analysis of the Company's performance, position and prospects on a half-yearly basis.

In order to keep the Board informed about the developments in the Company, the management provides the Board with appropriately detailed management accounts of the Group's performance, position and prospects on a half-yearly basis. The management also provides the Board with timely, accurate and complete information on all matters requiring the Board's decision.

#### Principle 11: Audit committee ("AC")

The AC comprises three independent non-executive directors, with Mr Koji Miura as Chairman, and Mr Michael Yap Kiam Siew and Professor Chan Ching Chuen as members.

The AC will meet periodically to, inter alia:

- (i) review the audit plans and reports of the Company's internal and external auditors;
- (ii) review the financial statements of the Company before submission to the Directors and shareholders;
- (iii) review and evaluate the independence and performance of the external auditors;
- (iv) review any major interested person transactions;
- (v) review the effectiveness and adequacy of internal accounting and financial control procedures;
- (vi) review the adequacy of the business risk management process; and
- (vii) review the appointment / re-appointment of the external / internal auditors and the audit fees

Apart from the above functions, the AC will also commission and review the findings of internal investigations into matters where there is any suspected fraud or irregularity, failure of internal controls, or infringement of any law, rule or regulation which has or is likely to have a material impact on our Company's operating results or financial position. Each member of the AC will abstain from voting in respect of matters in which he is interested.

The AC is empowered to investigate any matter relating to the group's accounting, auditing, internal controls and/or financial practices brought to its attention, with full access to records, resources and personnel, so as to enable it to discharge its functions properly.

The AC, having reviewed the volume of non-audit services to the Company by the external auditors, is satisfied that the nature and extent of such services will not prejudice the independence and objectivity of the external auditors.

The AC has accordingly recommended to the Board that the auditor, PricewaterhouseCoopers LLP, be nominated for re-appointment as auditor at the forthcoming Annual General Meeting of the Company.

In line with the Code of Corporate Governance 2005, a private session between the AC with the external auditor and the internal auditor was held to discuss any issues without the presence of the Management.

#### **Principle 12: Internal Controls**

The Board, with the concurrence of the Audit Committee, is of the opinion that the Group's internal controls are adequate in addressing financial, operational and compliance risks in the Group's current business environment based on:

- (a) review of internal controls established and maintained by the Group;
- (b) review and assessment of risks; and
- (c) reports issued by the internal and external auditors.

The Board's responsible for ensuring that there is a system of internal financial controls, operational and compliance controls, and risk management policies and reviewing its adequacy and effectiveness. The management is responsible for internal control and for ensuring compliance therewith. The Audit Committee assists the Board in discharging its internal control review responsibilities. The Board takes continuous effort to embed internal control into the operations of the businesses and to deal with area for improvement which come to the attention of the management and the Board.

#### **Principle 13: Internal Audit**

The Company has not established an internal audit function but the Company has appointed BDO as its internal auditor to review the effectiveness of the Company's material internal controls subject to the scope of work agreed with the AC and the resulting report issued by the internal auditor is reported to the Chairman of AC and is reviewed in detail by the AC in conjunction with management.

For FY2013, the Board is of the view that based on the reports from the internal auditor, the system of internal controls that has been maintained by the management throughout the financial year is adequate to meet the needs of the Company. The Board shall consider expanding its internal audit resources as and when the need arises.

#### **COMMUNICATION WITH SHAREHOLDERS**

#### **Principle 14: Communication with Shareholders**

The Company engages in regular, effective and fair communication with shareholders. The Board is mindful of the obligations to provide timely information and full disclosure of material information to shareholders in accordance with the statutory requirement and the listing manual of the SGX-ST. Information is communicated to shareholders on a timely basis. All material information and financial results are released through SGXNET.

Notice of Annual General Meeting ("AGM") and Annual Reports are issued to all shareholders of the Company. The Notice of AGM is also advertised in newspaper and announced via SGXNET. Information on major new initiatives of the Company is also disseminated via SGXNET, news release and made available on the Company's website.

Regular meetings are held with investors, analysts, fund managers and the press. The Group also has a corporate web-site (www.azeus.com) where shareholders and members of the public are able to access up-to-date corporate information and new events related to the Group.

#### Principle 15: Greater shareholders participation

The Annual General Meeting of the Company represents the principal forum for dialogue and interaction with all shareholders. At each Annual General Meeting, the Board welcomes questions from shareholders who have an opportunity to raise questions or share their views regarding the proposed resolutions and the Company's business and affairs, either informally or formally before or at the AGM.

The Chairman of the Board Committees, Directors, senior management and external auditors will be present and available at the general meeting to attend to the queries/questions from shareholders.

#### **Code of Business Conduct**

The Directors, officers and employees are required to observe and maintain high standards of integrity, as are in compliance with law and regulations and the Company's policies.

#### **Dealings in Securities**

The Company have adopted an internal code of practice for securities transactions by all Directors, officers and employees of the Group in compliance with Rule 1207(18) of the Listing Manual of SGX-ST.

In compliance with the above-mentioned Rule, Directors, officers and employees of the Group have been advised not to trade in the listed securities of the Company when in possession of unpublished price-sensitive information or on short-term considerations. Directors, officers and employees are also not to trade in the Company's securities during the period commencing one month before the announcement of the Company's half year and full year financial results and ending on the day of the announcement of the relevant results. All directors, officers and managers are also required to file with the Company regular reports on all their dealings in the listed securities of the Group during the financial year.

#### **Material Contracts**

There were no material contracts (including loans) of the Company or its subsidiaries involving the interests of the chief executive officer, directors or controlling shareholders which subsisted at the end of the financial year or have been entered into since the end of the previous financial year.

#### **Risk Management**

The Company does not have a Risk Management Committee. However, management regularly reviews the Group's business and operational activities to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. The management reviews all significant control policies and procedures and highlights all significant matters to the Board and the AC.

#### **Interested Person Transactions**

The Group has adopted an internal policy in respect of any transactions with interested persons and established procedures for the review and approval of such transactions.

An interested person transactions will be properly documented and submitted to the AC for half-yearly review to ensure that they are carried out on an arm's length basis, on normal commercial terms and will not be prejudicial to the interests of the Company and its minority shareholders.

There were no significant interested person transactions during the financial year.

#### **Whistle Blowing Policy**

The whistle blowing policy of the Group serves to encourage and provide a good channel to employees to report and to raise, in good faith and in confidence, concerns about possible improprieties in financial reporting, criminal activities, failure to comply with the laws and regulations, any suspected wrongdoing of fraud or other matters. A well-defined process ensures independent investigation of such matters and the assurance that employees will be protected to the extent possible from reprisals. Under the policy, employees may report their concerns to either the human resource department or even approach the Independent Directors.

## UPDATE ON THE USE OF PROCEEDS RAISED FROM INITIAL PUBLIC OFFERING OF THE COMPANY PURSUANT TO RULE 1207(19) OF THE LISTING MANUAL OF SGX-ST

The Company has raised approximately HK\$68.3 million (equivalent to approximately S\$14.7 million) from its initial public offering ("IPO") through issuance of 75,000,000 new shares at S\$0.22 each on 22 October 2004 (after deducting IPO expenses as disclosed on page 45 of the Company's Prospectus dated 13 October 2004).

As at the date of the Annual Report, the total amount utilised were as follows:

Intended use	Amount Allocated HK\$'000	Re-allocation HK\$'000	Amount Utilised HK\$'000	Balance HK\$'000
Expansion of Philippines and China Operation	5,576	_	(5,576)	_
Sales and marketing activities	5,576	_	(5,576)	_
Strategic business investments and acquisitions	16,262	(13,939)	(2,323)	_
Commercial exploitation and development of intellectual property rights	11,151	-	(11,151)	_
General working capital	29,736	13,939	(43,675)	_
_	68,301	-	(68,301)	_

The unutilised amount for strategic business investments and acquisitions of HK\$13,939 was allocated for general working capital use. As of 31 March 2013, the whole IPO proceeds were fully utilised.

#### **DIRECTORS' REPORT**

For the financial year ended 31 March 2013

The directors present their report to the members together with the audited financial statements of the Group for the financial year ended 31 March 2013 and the balance sheet of the Company as at 31 March 2013.

#### **Directors**

The directors of the Company in office at the date of this report are as follows:

Mr Lee Wan Lik Ms Lam Pui Wan Mr Koji Miura Mr Michael Yap Kiam Siew Professor Chan Ching Chuen

#### Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### Directors' interests in shares or debentures

(a) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations, except as follows:

		Holdings registered in name of director or nominee		which director ave an interest
	At 31.3.2013	At 1.4.2012	At 31.3.2013	At 1.4.2012
Company				
(No. of ordinary shares)				
Mr Lee Wan Lik Ms Lam Pui Wan	80,321,326 <sup>(1)</sup> 14,000,000 <sup>(1)</sup>	80,321,326 <sup>(1)</sup> 14,000,000 <sup>(1)</sup>	153,000,000 <sup>(2)</sup> 153,000,000 <sup>(2)</sup>	153,000,000 <sup>(2)</sup> 153,000,000 <sup>(2)</sup>

- (1) Ms Lam Pui Wan is the spouse of Mr Lee Wan Lik. Hence, both Ms Lam Pui Wan and Mr Lee Wan Lik are deemed to be interested in the shareholdings held by each other.
- (2) Mr Lee Wan Lik and Ms Lam Pui Wan are also each deemed to be interested in these shares held by Mu Xia Ltd by virtue of them holding equity interest of 10% and 90% respectively in Mu Xia Ltd.
- (b) According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had interests in the options to subscribe for ordinary shares of the Company granted pursuant to the Azeus Employee Share Option Scheme.
- (c) The directors' interests in the share capital of the Company as at 21 April 2013 remained unchanged from those as at 31 March 2013.

#### **DIRECTORS' REPORT**

For the financial year ended 31 March 2013

#### Directors' contractual benefits

Since the end of the previous financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest, except as disclosed in the accompanying financial statements and in this report, and except that Mr Lee Wan Lik and Ms Lam Pui Wan have employment relationships with a subsidiary and have received remuneration in those capacities.

#### **Share options**

#### Azeus Employee Share Option Scheme

On 14 September 2004, the shareholders at a Special General Meeting approved an employee share option scheme known as the "Azeus Employee Share Option Scheme" (the "Scheme") to grant share options to eligible employees, including executive and non-executive directors of the Company and its subsidiaries. However, qualified persons who are also the Company's controlling shareholders or their associates may not participate in the Scheme. The options grant the right to the holder to subscribe for new ordinary shares of the Company at a discount to the market price of the share (subject to a maximum limit of 20%) or at a price equal to the average of the last dealt prices of the shares on the Singapore Exchange Securities Trading Limited ("SGX-ST") for the three consecutive Market Days immediately preceding the date of the grant of the option.

The Scheme is administered by the Remuneration Committee which comprises the following three directors:

- 1. Mr Michael Yap Kiam Siew (Chairman)
- 2. Mr Koji Miura
- 3. Professor Chan Ching Chuen

The committee has been authorised to determine the terms and conditions of the grant of the options.

No option has been granted to controlling shareholders, key management or employees of the Company and its subsidiaries or their associates since the inception of the Scheme.

#### Independent auditor

The independent auditor, PricewaterhouseCoopers LLP, has expressed its willingness to accept reappointment.

On behalf of the directors	
Lee Wan Lik Director	Lam Pui Wan Director

21 June 2013

## STATEMENT BY THE DIRECTORS

For the financial year ended 31 March 2013

In the opinion of the directors,

- (a) the balance sheet of the Company and the consolidated financial statements of the Group as set out on pages 25 to 63 are drawn up so as to give a true and fair view of the state of affairs of the Company and of the Group as at 31 March 2013 and of the results of the business, changes in equity and cash flows of the Group for the financial year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

On behalf of the directors	
Lee Wan Lik Director	Lam Pui Wan Director

21 June 2013

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Azeus Systems Holdings Ltd.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Azeus Systems Holdings Ltd (the "Company") and its subsidiaries (the "Group") set out on pages 25 to 63, which comprise the consolidated balance sheet of the Group and the balance sheet of the Company as at 31 March 2013, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows of the Group for the financial year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements of the Group and the balance sheet of the Company are properly drawn up in accordance with the Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Group and of the Company as at 31 March 2013, and the results, changes in equity and cash flows of the Group for the financial year ended on that date.

PricewaterhouseCoopers LLP
Public Accountants and Certified Public Accountants

Singapore, 21 June 2013

## **CONSOLIDATED INCOME STATEMENT**

		Group	
		2013	2012
	Note	HK\$'000	HK\$'000
Sales	4	116,738	111,886
Cost of sales		(77,001)	(69,830)
Gross profit		39,737	42,056
Other income	7	41,191	469
Other gains/(losses) - net	8	40	(479)
Expenses - Selling and marketing - Administrative		(5,505) (37,025)	(4,849) (24,325)
Share of loss of a joint venture		_	(37)
Profit before income tax		38,438	12,835
Income tax expense	9	(7,312)	(2,410)
Net profit		31,126	10,425
Profit attributable to: Equity holders of the Company	,	31,126	10,425
Earnings per share for profit attributable to equity holders of the Company (HK cents per share)			
- Basic	10	10.38	3.48
- Diluted	10	10.38	3.48

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Group	
	2013	2012
	HK\$'000	HK\$'000
Profit for the year	31,126	10,425
Other comprehensive income:		
Financial assets, available-for-sale		
- Reclassification	_	17
Currency translation differences arising on consolidation	59	21
Other comprehensive income for the year, net of tax	59	38
Total comprehensive income for the year	31,185	10,463
Total comprehensive income attributable to:		
Equity holders of the Company	31,185	10,463

## **BALANCE SHEETS**

		Group		Com	mpany	
	Note	2013	2012	2013	2012	
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	
ASSETS						
Current assets						
Cash and cash equivalents	11	55,780	69,614	430	302	
Trade and other receivables	12	14,712	13,587	83,554	59,401	
Unbilled revenue on service contracts	14	63,233	43,351	_	_	
Inventories	15	29,419	8,028	_	_	
Current income tax assets	9	44	42	_	_	
Amount due from a joint venture		_	126	_	_	
		163,188	134,748	83,984	59,703	
Non-current assets						
Refundable deposits		352	293	_	_	
Investments in subsidiaries	16	_	_	50,460	50,477	
Property, plant and equipment	17	895	515	_	_	
Deferred income tax assets	20	196	192	_	_	
		1,443	1,000	50,460	50,477	
Total assets	_	164,631	135,748	134,444	110,180	
LIABILITIES						
Current liabilities						
Trade and other payables	18	19,631	15,958	1,384	1,294	
Current income tax liabilities	9	5,669	1,324	_	_	
	•	25,300	17,282	1,384	1,294	
Non-current liability						
Provision for retirement benefit	19	1,843	1,683		_	
Total liabilities		27,143	18,965	1,384	1,294	
NET ASSETS		137,488	116,783	133,060	108,886	
EQUITY						
Capital and reserves attributable to equity holders of the Company						
Share capital	21	46,800	46,800	46,800	46,800	
Share premium		56,489	56,489	56,726	56,726	
Foreign currency translation reserve		156	97	_	_	
Other reserves	22	1,328	1,328	_	_	
Retained profits	23	32,715	12,069	29,534	5,360	
Total equity	•	137,488	116,783	133,060	108,886	

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

		← Attributable to equity holders of the Company   Foreign  currency					
	Note	Share capital HK\$'000	Share premium HK\$'000	translation reserve HK\$'000	Other reserves HK\$'000	Retained profits HK\$'000	Total equity HK\$'000
2013							
Beginning of financial year		46,800	56,489	97	1,328	12,069	116,783
Dividend relating to 2012 paid	24	_	_	_	_	(10,480)	(10,480)
Total comprehensive income for the year		-	_	59	-	31,126	31,185
End of financial year		46,800	56,489	156	1,328	32,715	137,488
2012							
Beginning of financial year		46,800	56,489	76	1,311	5,066	109,742
Dividend relating to 2011 paid	24	_	_	-	_	(3,422)	(3,422)
Total comprehensive income for the year		_	_	21	17	10,425	10,463
End of financial year		46,800	56,489	97	1,328	12,069	116,783

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

		Group	
	•	2013	2012
	Note	HK\$'000	HK\$'000
Cash flows from operating activities			
Net profit		31,126	10,425
Adjustments for:			
- Income tax expense		7,312	2,410
- Retirement benefit plan		385	628
- Depreciation of property, plant and equipment		375	278
- Interest income		(139)	(469)
- Net loss on disposal of available-for-sale financial assets			3
- Share of loss of a joint venture		_	37
- Unrealised currency translation losses		122	17
,	•	39,181	13,329
Change in working capital		•	,
- Trade and other receivables		(1,125)	(4,452)
- Unbilled revenue on service contracts		(19,882)	(30,756)
- Amount due from a joint venture		126	(110)
- Refundable deposits		(59)	(17)
- Inventories		(21,391)	(7,869)
- Trade and other payables		3,673	5,205
- Pledged bank deposits		(46)	(2,904)
Cash generated from/(used in) operations		477	(27,574)
		(- (-)	(55.1)
Contributions to retirement fund		(313)	(384)
Income tax (paid)/refunded		(2,961)	29
Net cash used in operating activities		(2,797)	(27,929)
Cash flows from investing activities			
Proceeds from disposal of available-for-sale financial assets		_	779
Purchases of property, plant and equipment		(742)	(177)
Proceeds from disposal of property, plant and equipment		_	13
Interest received		139	469
Net cash (used in)/provided by investing activities		(603)	1,084
Cash flows from financing activities			
Dividends paid to equity holders of the Company	24	(10,480)	(3,422)
Net cash used in financing activities		(10,480)	(3,422)
Net decrease in cash and cash equivalents		(13,880)	(30,267)
Cash and cash equivalents at beginning of financial year		62,506	92,773
Cash and cash equivalents at end of financial year	11	48,626	62,506

For the financial year ended 31 March 2013

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

#### 1. General information

Azeus Systems Holdings Ltd. (the "Company") is incorporated as an exempt company with limited liability under the Companies Act 1981 of Bermuda with registered offi ce at Canon's Court, 22 Victoria Street, Hamilton HM1, Bermuda. The principal place of business of the Company is 33rd Floor, Cambridge House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

The Company is listed on the Singapore Exchange.

The principal activity of the Company is that of an investment holding company. The principal activities of the subsidiaries are set out in Note 16.

#### 2. Significant accounting policies

#### 2.1 Basis of preparation

These financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Group's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 3.

#### Interpretations and amendments to published standards effective in 2013

On 1 April 2012, the Group adopted the new or amended FRS and Interpretations of FRS ("INT FRS") that are mandatory for application for annual periods commencing after 1 April 2012. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of the new or amended FRS and INT FRS did not result in any substantial change to the Group's accounting policies nor any significant impact on the financial statements.

#### 2.2 Revenue recognition

Sales comprise the fair value of the consideration received or receivable for the sale of goods and rendering of services in the ordinary course of the Group's activities. Sales are presented, net of value-added tax, rebates and discounts, and after eliminating sales within the Group.

For the financial year ended 31 March 2013

#### 2. Significant accounting policies (continued)

#### 2.2 Revenue recognition (continued)

The Group recognises revenue when the amount of revenue and related cost can be reliably measured, it is probable that the collectibility of the related receivables is reasonably assured and when the specific criteria for each of the Group's activities are met as follows:

#### (a) Service contracts

A service contract is a contract specifically negotiated for the provision of IT services, including sales of hardware and software products as required under the relevant contract terms.

When the outcome of a service contract can be estimated reliably, contract revenue for the provision of IT services is recognised by using the stage of completion method. The stage of completion is measured by reference to the percentage of actual time costs incurred to date to estimated total time costs. When the outcome of a service contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that are likely to be recoverable.

Contract costs are recognised when incurred. When it is probable that total contract cost will exceed total contract revenue, the expected loss is recognised as an expense immediately. Costs incurred during the financial year in connection with future activity on a contract are excluded from costs incurred to date when determining the stage of completion of a contract and are presented as inventories or unbilled revenue on service contracts depending on their nature.

The aggregate of the costs incurred and the profit/loss recognised on each contract is compared against the progress billings up to the year end. Where costs incurred and recognised profits (less recognised losses) exceed progress billings, the balance is shown as unbilled revenue on service contracts in the balance sheet. Where progress billings exceed costs incurred plus recognised profits (less recognised losses), the balance is shown as amount due to customers on service contracts.

#### (b) Maintenance fees

Maintenance fees are recognised pro-rata over the period of maintenance. Fees relating to future periods are treated as advances from customers within "trade and other payables" in the balance sheet.

(c) Support services fees and business process outsourcing fees

Support service fees and business process outsourcing fees are recognised when the services are rendered.

(d) Interest income

Interest income is recognised using the effective interest method.

(e) Dividend income

Dividend income is recognised when the right to receive payment is established.

For the financial year ended 31 March 2013

#### 2. Significant accounting policies (continued)

#### 2.3 Group accounting

#### (a) Subsidiaries

#### (i) Consolidation

Subsidiaries are entities (including special purpose entities) over which the Group has power to govern the financial and operating policies so as to obtain benefits from its activities, generally accompanied by a shareholding giving rise to a majority of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date on which control ceases.

In preparing the consolidated financial statements, transactions, balances and unrealised gains on transactions between group entities are eliminated. Unrealised losses are also eliminated but are considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests are that part of the net results of operations and of net assets of a subsidiary attributable to the interests which are not owned directly or indirectly by the equity holders of the Company. They are shown separately in the consolidated statement of comprehensive income, statement of changes in equity and balance sheet. Total comprehensive income is attributed to the non-controlling interests based on their respective interests in a subsidiary, even if this results in the non-controlling interests having a deficit balance.

#### (b) Disposals of subsidiaries or businesses

When a change in the Company's ownership interest in a subsidiary results in a loss of control over the subsidiary, the assets and liabilities of the subsidiary including any goodwill are derecognised. Amounts recognised in other comprehensive income in respect of that entity are also reclassified to profit or loss or transferred directly to retained earnings if required by a specific Standard.

Any retained interest in the entity is remeasured at fair value. The difference between the carrying amount of the retained investment at the date when control is lost and its fair value is recognised in profit or loss.

Please refer to the paragraph 2.5 "Investments in subsidiaries" for the accounting policy on investments in subsidiaries in the separate financial statements of the Company.

11. . 6 1 12

For the financial year ended 31 March 2013

#### 2. Significant accounting policies (continued)

#### 2.4 Property, plant and equipment

#### (a) Measurement

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses.

The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### (b) Depreciation

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their depreciable amounts over their estimated useful lives as follows:

	<u>Useful lives</u>
Leasehold improvements and furniture and fixtures	3 - 5 years
Office equipment	2 - 5 years
Computer equipment	3 years

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

#### (c) Subsequent expenditure

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance expenses are recognised in profit or loss when incurred.

#### (d) Disposal

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss.

#### 2.5 Investments in subsidiaries

Investments in subsidiaries are carried at cost less accumulated impairment losses in the Company's balance sheet. On disposal of investments in subsidiaries, the difference between disposal proceeds and the carrying amounts of the investments are recognised in profit or loss.

For the financial year ended 31 March 2013

#### 2. Significant accounting policies (continued)

#### 2.6 Impairment of non-financial assets

Property, plant and equipment Investments in subsidiaries

Property, plant and equipment and investments in subsidiaries are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the CGU to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount.

The difference between the carrying amount and recoverable amount is recognised as an impairment loss in profit or loss.

An impairment loss for an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortisation or depreciation) had no impairment loss been recognised for the asset in prior years.

A reversal of impairment loss for an asset is recognised in profit or loss.

#### 2.7 Financial assets

#### (a) Classification

The Group classifies its financial assets in the following categories: loans and receivables and available-for-sale. The classification depends on the nature of the assets and the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those expected to be realised later than 12 months after the balance sheet date which are presented as non-current assets. Loans and receivables are presented as "trade and other receivables", "cash and cash equivalents" and "unbilled revenue on service contracts" on the balance sheet.

#### (ii) Financial assets, available for sale

Financial assets, available-for-sale are non-derivatives that are either designated in this category or not classified in any of the other categories. They are presented as non-current assets unless management intends to dispose of the assets within 12 months after the balance sheet date.

For the financial year ended 31 March 2013

### 2. Significant accounting policies (continued)

### 2.7 Financial assets (continued)

### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date – the date on which the Group commits to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount in the fair value reserve relating to that asset is reclassified to profit or loss.

### (c) Initial measurement

Financial assets are initially recognised at fair value plus transaction costs.

### (d) Subsequent measurement

Financial assets, available-for-sale are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Interest and dividend income on financial assets, available-for-sale are recognised separately in income. Changes in the fair values of available-for-sale debt securities (i.e. monetary items) denominated in foreign currencies are analysed into currency translation differences on the amortised cost of the securities and other changes; the currency translation differences are recognised in profit or loss and the other changes are recognised in the fair value reserve. Changes in fair values of available-for-sale equity securities (i.e. non-monetary items) are recognised in the fair value reserve, together with the related currency translation differences.

#### (e) Impairment

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exists.

#### (i) Loans and receivables

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy, and default or significant delay in payments are objective evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.

For the financial year ended 31 March 2013

## 2. Significant accounting policies (continued)

### 2.7 <u>Financial assets</u> (continued)

- (e) Impairment (continued)
  - (i) Loans and receivables (continued)

The allowance for impairment loss account is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the asset previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

(ii) Financial assets, available-for-sale

In addition to the objective evidence of impairment described in Note 2.7(e)(i), a significant or prolonged decline in the fair value of an entity security below its cost is considered as an indicator that the available-for-sale financial asset is impaired.

If any evidence of impairment exists, the cumulative loss that was recognised in the fair value reserve is reclassified to profit or loss. The cumulative loss is measured as the difference between the acquisition cost (net of any principal repayments and amortisation) and the current fair value, less any impairment loss previously recognised as an expense. The impairment losses recognised as an expense on equity securities are not reversed through profit or loss.

#### 2.8 Inventories

Inventories comprise hardware and software products to be used in IT projects under the relevant contract terms and are carried at the lower of cost and net realisable value. Cost is determined using the first-in, first-out method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

### 2.9 Trade and other payables

Trade and other payables are initially recognised at fair value, and subsequently carried at amortised cost using the effective interest method.

### 2.10 Fair value estimation of financial assets and liabilities

The fair values of financial instruments traded in active markets (such as exchange-traded and over-the-counter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices; the appropriate quoted market prices for financial liabilities are the current asking prices.

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Where appropriate, quoted market prices or dealer quotes for similar instruments are used. Valuation techniques, such as discounted cash flow analyses, are also used to determine the fair values of the financial instruments.

For the financial year ended 31 March 2013

### 2. Significant accounting policies (continued)

### 2.10 Fair value estimation of financial assets and liabilities (continued)

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

#### 2.11 Operating lease payments

Leases of assets where substantially all risks and rewards incidental to ownership are retained by the lessors are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessors) are recognised in profit or loss on a straight-line basis over the period of the lease.

### 2.12 Income taxes

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction.

A deferred income tax liability is recognised on temporary differences arising on investments in subsidiaries and joint venture, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

#### Deferred income tax is measured:

- (i) at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (ii) based on the tax consequence that will follow from the manner in which the Group expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities.

Current and deferred income taxes are recognised as income or expense in profit or loss, except to the extent that the tax arises from a business combination or a transaction which is recognised directly in equity. Deferred tax arising from a business combination is adjusted against goodwill on acquisition.

For the financial year ended 31 March 2013

### 2. Significant accounting policies (continued)

### 2.13 Employee compensation

Employee benefits are recognised as an expense, unless the cost qualifies to be capitalised as an asset.

### (a) Employee leave entitlements

Employee entitlements to annual leave and long-service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long-service leave as a result of services rendered by employees up to the balance sheet date.

### (b) Pension benefits

The Group operates both defined benefit and defined contribution post-employment benefit plans.

Defined contribution plans are post-employment benefit plans under which the Group pays fixed contributions into separate entities such as the provident fund scheme in Hong Kong on a mandatory, contractual or voluntary basis. The Group has no further payment obligations once the contributions have been paid. The Group's contributions are recognised as employee compensation expense when they are due.

Defined benefits plans are post-employment benefit pension plans other than defined contribution plans. Defined benefit plans typically define the amount of benefit that an employee will receive on or after retirement, usually dependent on one or more factors such as age, years of service and compensation.

The Group has a pension plan for the employees of its subsidiary in accordance with the local conditions and practices in the Philippines. The plan is generally funded through payments to trustee-administered funds as determined by periodic actuarial calculations.

The liability recognised in the balance sheet in respect of a defined benefit pension plan is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets, together with adjustments for unrecognised past-service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and have tenures approximating to that of the related post-employment benefit obligations.

Cumulative actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in excess of the greater of 10% of the value of plan assets or 10% of the defined benefit obligation are recognised in profit or loss over the employees' expected average remaining working lives.

Past service costs are recognised immediately in profit or loss, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortised on a straight-line basis over the vesting period.

For the financial year ended 31 March 2013

### 2. Significant accounting policies (continued)

### 2.13 Employee compensation (continued)

### (c) Share grant

A controlling shareholder has implemented a share grant incentive scheme for certain key employees. Under this incentive, the managing director and controlling shareholder will transfer ordinary shares from his personal shareholding to such employees from time to time. The number of shares to be transferred and the terms of such transfers will be in his absolute discretion, and entitled employees will be providing no, nominal or discounted consideration for such transfers.

The fair value of the employee services received in exchange for the grant of the shares from the controlling shareholder is recognised as an expense in profit or loss with a corresponding increase in the reserve on the date of grant. The fair value of the employee services received is determined from the quoted market value of the shares granted in consideration of the services performed at the date of the grant. The shares vest immediately upon being granted.

#### (d) Termination benefits

Termination benefits are those benefits which are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

### 2.14 <u>Currency translation</u>

### (a) Functional and presentation currency

Items included in the financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The financial statements are presented in Hong Kong Dollar, which is the functional currency of the Company.

### (b) Transactions and balances

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates at the dates of the transactions. Currency translation differences resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at the balance sheet date are recognised in profit or loss.

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined.

For the financial year ended 31 March 2013

## 2. Significant accounting policies (continued)

### 2.14 Currency translation (continued)

(c) Translation of Group entities' financial statements

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) Assets and liabilities are translated at the closing exchange rates at reporting date;
- (ii) Income and expenses are translated at average exchange rates (unless the average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated using the exchange rates at the dates of the transactions); and
- (iii) All resulting currency translation differences are recognised in the foreign currency translation reserve.

Goodwill and fair value adjustments arising on the acquisition of foreign operations on or after 1 April 2005 are treated as assets and liabilities of the foreign operations and translated at the closing rates at the reporting date. For acquisitions prior to 1 April 2005, the exchange rates at the dates of acquisition are used.

### 2.15 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the executive committee whose members are responsible for allocating resources and assessing performance of the operating segments.

### 2.16 Cash and cash equivalents

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents include cash on hand and deposits with financial institutions which are subject to an insignificant risk of change in value.

### 2.17 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares are deducted against the share capital account.

### 2.18 <u>Dividends to Company's shareholders</u>

Interim dividends are recognised when they are declared payable. Final dividends are recognised when the dividends are approved for payments.

For the financial year ended 31 March 2013

### 3. Critical accounting estimates and judgements

Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Revenue recognition

The Group recognises contract revenue for provision of IT services based on the percentage-of-completion method. The stage of completion is measured by reference to the contract costs incurred to date compared to the estimated total costs for the contract.

Significant assumptions are required to estimate total contract costs and the recoverable variation works that affect the stage of completion and the contract revenue respectively. In making these estimates, management has relied on past experience and the work of specialists.

If the estimated total costs for the contract differ by 10% from management's estimates, the Group's profit will increase/decrease by approximately HK\$9.4 million and HK\$8.2 million respectively.

### 4. Sales

	Group	
	2013	2012
	HK\$'000	HK\$'000
IT services, including sales of hardware and software	58,214	54,473
Maintenance and support services	45,384	45,623
Business process outsourcing	13,140	11,790
Total sales	116,738	111,886

For the financial year ended 31 March 2013

## 5. Expenses by nature

	Group	
	2013	2012
	HK\$'000	HK\$'000
Purchases of hardware and software (Note 15)	123	179
Depreciation of property, plant and equipment (Note 17)	375	278
Employee compensation (Note 6)	75,928	72,813
Rental expense on operating leases	4,486	4,567
Legal and professional fees	16,566	4,206
Repairs and maintenance expenses	5,759	5,001
Remuneration paid/payable to the auditors of the Company <sup>(1)</sup>		
- for auditing the financial statements	568	681
Remuneration paid/payable to other auditors		
- for auditing the financial statements(2)	420	406
- for other services	77	71
Other expenses	15,229	10,802
Total cost of sales, selling and marketing and administrative expenses	119,531	99,004

<sup>(1)</sup> PricewaterhouseCoopers LLP, Singapore

## 6. Employee compensation

	Group	
	2013	2012
	HK\$'000	HK\$'000
Wages and salaries	71,572	67,893
Employer's contribution to defined contribution plans	4,351	3,412
Retirement benefit cost (Note 19)	385	628
(Write-back)/provision for long-service payment	(380)	880
	75,928	72,813

### 7. Other income

	Group	
	2013	2012
	HK\$'000	HK\$'000
Arbitration award (Note 30)	40,909	_
Interest income	139	469
Sundry income	143	_
	41,191	469

<sup>(2)</sup> Comprises HK\$384,000 (2012: HK\$362,000) paid to the network of member firms of PricewaterhouseCoopers International Limited outside of Singapore and HK\$36,000 (2012: HK\$41,000) paid to other firms of auditors in respect of the audit of subsidiaries.

For the financial year ended 31 March 2013

## 8. Other gains/(losses) - net

	Gro	Group	
	2013	2012	
	HK\$'000	HK\$'000	
Currency translation gain/(loss) - net	40	(476)	
Financial assets, available-for-sale			
- Gain on disposal	_	14	
- Transfer from equity on disposal (Note 22(b)(i))	_	(17)	
	_	(3)	
	40	(479)	

### 9. Income taxes

### (a) Income tax expense

Tax expense/(credit) attributable to profit is made up of: - Current income tax - foreign - Deferred income tax (Note 20)	Group	
- Current income tax - foreign	2013	2012
- Current income tax - foreign	HK\$'000	HK\$'000
•		
Deferred income tay (Note 20)	7,318	2,257
- Deferred income tax (Note 20)	6	190
	7,324	2,447
Over provision in prior financial years		
- Current income tax - foreign	(12)	(37)
	7,312	2,410

The tax expense on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to profit/loss of the consolidated companies is as explained below:

	Group	
	2013	2012
	HK\$'000	HK\$'000
Profit before tax	38,438	12,835
Tax calculated at domestic tax rates applicable to profits in the respective countries	6,357	2,209
Effects of		
- expenses not deductible for tax purposes	65	31
- income not subject to tax	(22)	(76)
- temporary differences not recognised	900	285
- other	23	(2)
Tax charge	7,324	2,447

The weighted average applicable tax rate was 16.53% (2012: 16.4%).

For the financial year ended 31 March 2013

## 9. Income taxes (continued)

### (b) Movements in current income tax (assets)/liabilities

### (i) Current income tax assets

	Group		
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	(42)	(980)	
Currency translation difference	(2)	(2)	
Income tax refunded	_	940	
End of financial year	(44)	(42)	

### (ii) Current income tax liabilities

	Group		
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	1,324	13	
Over provision in prior financial years	(12)	(37)	
Income tax paid	(2,961)	(909)	
Tax expense	7,318	2,257	
End of financial year	5,669	1,324	

## 10. Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the financial year.

	Group	
	2013	2012
Net profit attributable to equity holders of the Company (HK\$'000)	31,126	10,425
Weighted average number of ordinary shares outstanding for basic earnings per share ('000)	300,000	300,000
Basic earnings per share (HK cents per share)	10.38	3.48
Diluted earnings per share (HK cents per share)	10.38	3.48

Diluted earnings per share is the same as basic earnings per share as there are no dilutive potential ordinary shares as at 31 March 2013 and 31 March 2012.

For the financial year ended 31 March 2013

### 11. Cash and cash equivalents

	Group		Company	
	2013	<b>2013</b> 2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cash at bank and on hand	7,717	22,245	430	302
Short-term bank deposits	48,063	47,369	_	_
	55,780	69,614	430	302

For the purpose of presenting the consolidated statement of cash flows, cash and cash equivalents comprise the following:

	Group	
	2013	2012
	HK\$'000	HK\$'000
Cash and bank balances (as above)	55,780	69,614
Less: Bank deposits pledged (Note)	(7,154)	(7,108)
Cash and cash equivalents per consolidated statement of cash flows	48,626	62,506

#### Note:

As at 31 March 2013, included in the cash and cash equivalents were bank deposits amounting to HK\$7,154,000 (2012: HK\$7,108,000) which were not freely available for use by the Group as they have been pledged as securities for the performance bonds and the bank guarantees issued by the banks on behalf of the Group.

Short-term bank deposits at the balance sheet date had an average maturity of 9 days (2012: 35 days) from the end of the financial year with the following weighted average effective interest rates:

	Gro	Group		Company	
	2013	2012	2013	2012	
	%	%	%	%	
Hong Kong Dollar	0.06	1.03	_		

### 12. Trade and other receivables

	Group		Company	
	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Trade receivables - Non-related parties	5,450	6,156	_	_
Amount due from subsidiaries - Non-trade (Note 13)	_	_	83,299	59,151
Other receivables and deposits	6,078	4,173	_	_
Prepayments	3,184	3,258	255	250
	14,712	13,587	83,554	59,401

For the financial year ended 31 March 2013

### 13. Amounts due from/to subsidiaries

The non-trade amounts due from/to subsidiaries are unsecured, interest-free and repayable on demand.

#### 14. Unbilled revenue on service contracts

	Group	
	2013	2012
	HK\$'000	HK\$'000
Aggregate contract costs incurred and profits recognised (less losses		
recognised) to date	98,257	52,945
Less: Progress billings	(35,024)	(9,594)
	63,233	43,351

### 15. Inventories

	Gro	Group	
	2013	2012	
	HK\$'000	HK\$'000	
Hardware and software	29,419	8,028	

The cost of inventories used for IT services recognised as an expense and included in "cost of sales" amounts to HK\$123,000 (2012: HK\$179,000).

### 16. Investments in subsidiaries

	Company		
	2013		
	HK\$'000	HK\$'000	
Equity investments at cost Beginning of financial year	54,509	54,509	
Allowance for impairment			
Beginning of Financial Year	(4,032)	(4,016)	
Impairment charge	(17)	(16)	
	(4,049)	(4,032)	
End of financial year	50,460	50,477	

Impairment charge of HK\$17,000 (2012: HK\$16,000) pertaining to the investment in a subsidiary, Azeus Systems Manila (BVI) Ltd., was included in "administrative expenses" in profit or loss of the Company. The impairment charge arose as the subsidiary incurred losses in the current financial year, causing its estimated recoverable amount to decrease below its carrying amount. The recoverable amount of the asset is its fair value less cost to sell. Fair value less cost to sell is determined by reference to the net amount receivable from the realisation of the subsidiary's assets and the settlement of its liabilities at the end of the financial year.

For the financial year ended 31 March 2013

## 16. Investments in subsidiaries (continued)

Details of the subsidiaries are as follows:

Name of subsidiary	Country of business/ incorporation	Principal activities		uity ding
			2013	2012
			%	%
Held by the Company				
Azeus Systems Limited (a)	Hong Kong	IT consulting, project management and systems implementation	100	100
Azeus Systems Manila BVI Ltd. (b)	British Virgin Islands	Investment holding	100	100
Azeus Systems Philippines Limited (e)	Philippines/N.A.	Software development	N.A	N.A
Azeus UK Limited (f)	United Kingdom	Provision of IT services	100	100
BIGontheNet Pte Ltd (b)	Singapore	Dormant	100	100
Held by the subsidiaries				
Azeus Systems Philippines, Inc. (c)	Philippines	Dormant	100	100
Azeus Systems (Dalian) Co., Ltd (d)	People's Republic of China	Software development	100	100

### N.A. = not applicable

- (a) Audited by PricewaterhouseCoopers, Hong Kong.
- (b) Not required to be audited under the laws of the country of incorporation.
- (c) Audited by PricewaterhouseCoopers, Philippines.
- (d) Financial year ends on 31 December and audited by Dalian Mingyike Certified Public Accountants Co., Ltd大连明亦科 会计师事务所有限公司, an audit firm in the People's Republic of China. There were no significant transactions or events occurring during the period 1 January to 31 March 2013.
- (e) Azeus Systems Philippines Limited is a branch of Azeus Systems Manila BVI Ltd., registered in Philippines, and is audited by PricewaterhouseCoopers, Philippines.
- (f) Audited by Wellden Turnbull LLP, United Kingdom

For the financial year ended 31 March 2013

## 17. Property, plant and equipment

	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Office equipment HK\$'000	Computer equipment HK\$'000	Total HK\$'000
Group 2013					
Cost Beginning of financial year	629	1,457	219	2,303	4,608
Currency translation differences	30	26	12	2,000	70
Additions	128	49	45	520	742
End of financial year	787	1,532	276	2,825	5,420
Accumulated depreciation					
Beginning of financial year	512	1,348	123	2,110	4,093
Currency translation differences	25	20	10	2	<b>57</b>
Depreciation charge (Note 5)	58	50	52	215	375
End of financial year	595	1,418	185	2,327	4,525
Net book value					
End of financial year	192	114	91	498	895
2012					
Cost					
Beginning of financial year	625	1,433	211	2,167	4,436
Currency translation differences	4	5	1	8	18
Additions	_	19	7	151	177
Disposals	_	_	_	(23)	(23)
End of financial year	629	1,457	219	2,303	4,608
Accumulated depreciation					
Beginning of financial year	461	1,294	74	1,982	3,811
Currency translation differences	3	4	_	7	14
Disposals	_	_	_	(10)	(10)
Depreciation charge (Note 5)	48	50	49	131	278
End of financial year	512	1,348	123	2,110	4,093
Net book value					
End of financial year	117	109	96	193	515
•					

## 18. Trade and other payables

	Group		Com	Company	
	2013	2013	2012	2013	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Advances received from customers	4,833	4,839	-	_	
Amount due to a subsidiary - non-trade (Note 13)	_	_	104	104	
Other accruals for operating expenses	14,798	11,119	1,280	1,190	
	19,631	15,958	1,384	1,294	

For the financial year ended 31 March 2013

#### **Provision for retirement benefit** 19.

The Group has a non-contributory retirement benefit plan (the "Plan") covering substantially all its regular employees in Philippines approved on 17 March 2007. Under the Plan, normal retirement age is 60 years. The retirement plan is intended to provide benefit payments to members with at least 3 years of credited service. The Plan provides a retirement benefit ranging from 175% to 225% of plan salary for every year of credited service.

The amount recognised in the balance sheets is determined as follows:

	Group	
	2013	2012
	HK\$'000	HK\$'000
Present value of funded benefit obligations	12,742	4,161
Fair value of plan assets	(4,669)	(3,430)
	8,073	731
Unrecognised actuarial (gains)/losses	(6,230)	952
Liability recognised in balance sheet	1,843	1,683

The movement in the defined benefit obligation is as follows:

	Gro	Group	
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	4,161	3,877	
Currency translation differences	374	23	
Interest cost	274	347	
Current service cost	314	393	
Actuarial gains/(losses)	7,619	(479)	
End of financial year	12,742	4,161	

The movement in the fair value of plan assets is as follows:

	Gre	Group	
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	3,430	2,585	
Currency translation differences	198	25	
Expected return on plan assets	185	112	
Contributions paid	313	384	
Actuarial gains	543	324	
End of financial year	4,669	3,430	

For the financial year ended 31 March 2013

## 19. Provision for retirement benefit (continued)

The amounts recognised in profit or loss are as follows:

	Gro	Group	
	2013	2012	
	HK\$'000	HK\$'000	
Current service cost	314	393	
Interest cost	274	347	
Expected return on plan assets	(185)	(112)	
Net actuarial gain recognized during the year	(18)	_	
Included in "administrative expenses"	385	628	

Experience adjustments on retirement benefit obligation and plan assets for the financial year ended 31 March 2013 amounted to a loss of HK\$938,000 (2012: HK\$643,000) and a gain of HK\$543,000 (2012: gain of HK\$324,000) respectively.

The movement in the provision for retirement benefit is as follows:

	Group		
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	1,683	1,439	
Currency translation differences	88	_	
Charged to profit or loss (Note 6)	385	628	
Contributions paid	(313)	(384)	
End of financial year	1,843	1,683	

The principal actuarial assumptions used were as follows:

	Group		
	2013	2012	
Discount rate	5%	6%	
Expected return on plan assets	5%	5%	
Future salary increases	5%	5%	
Average remaining working life in years	30.5	30.6	
Average years of past service	7.4	7.3	

The expected return on plan assets was determined by considering the expected returns used by the local Philippines banks on projected market yields of comparable investments.

The actual return on plan assets was HK\$728,000 (2012: HK\$435,000).

Expected contribution to the plan for the financial year ended 31 March 2013 is HK\$313,000 (2012: HK\$393,000).

For the financial year ended 31 March 2013

### 20. Deferred income taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The amounts, determined after appropriate offsetting, are shown on the balance sheets as follows:

	Group		
	2013	2012	
	HK\$'000	HK\$'000	
Deferred income tax assets:			
- to be recovered within one year	(53)	(60)	
- to be recovered after one year	(143)	(132)	
	(196)	(192)	

Movement in deferred income tax account is as follows:

	Group		
	2013	2012	
	HK\$'000	HK\$'000	
Beginning of financial year	(192)	(382)	
Currency translation differences	(10)	_	
Tax charged to profit or loss (Note 9)	6	190	
End of financial year	(196)	(192)	

Deferred income tax assets are recognised for tax losses carried forward to the extent that realisation of the related tax benefits through future taxable profits is probable. The Group has unrecognised tax losses of HK\$9,751,000 (2012: HK\$8,716,000) at the balance sheet date which can be carried forward and used to offset against future taxable income subject to meeting certain statutory requirements by the company with unrecognised tax losses in its country of incorporation. The tax losses have no expiry date.

For the financial year ended 31 March 2013

## 20. Deferred income taxes (continued)

The movement in deferred income tax assets is as follows:

### Group

Deferred income tax assets

	Tax losses HK\$'000	Retirement benefits HK\$'000	Other HK\$'000	Total HK\$'000
2013				
Beginning of financial year	_	(132)	(60)	(192)
Currency translation differences	_	(4)	(6)	(10)
Charged / (credited) to profit or loss	_	(7)	13	6
End of financial year	_	(143)	(53)	(196)
2012				
Beginning of financial year	(43)	(108)	(231)	(382)
Charged / (credited) to profit or loss	43	(24)	171	190
End of financial year	_	(132)	(60)	(192)

### 21. Share capital

	Issued s	Issued share capital		
	No. of ordinary shares '000	HK\$'000		
Group and Company 2013 and 2012				
Beginning and end of financial year	300,000	46,800		

The total number of authorised ordinary shares is 400 million shares (2012: 400 million shares). All issued ordinary shares are fully paid.

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restriction.

For the financial year ended 31 March 2013

### 22. Other reserves

			Group		Com	pany
			2013	2012	2013	2012
			HK\$'000	HK\$'000	HK\$'000	HK\$'000
(a)	Com	position:				
( )		value reserve	_	_	_	_
	Emp	loyee share-based payment				
	rese		1,328	1,328	_	_
			1,328	1,328	_	_
(b)	Mov	ements:				
, ,	(i)	Fair value reserve Beginning of financial year Financial assets, available-for-				
		sale	_	(17)	_	_
		- Transfer to profit or loss on disposal (Note 8)	_	17	_	_
		End of financial year	_	_	_	_
	(ii)	Employee share-based payment reserve				
		Beginning and end of financial year	1,328	1,328	_	

## 23. Retained profits

Movement in retained profits for the Company is as follows:

	Company		
	2013		
	HK\$'000	HK\$'000	
Beginning of financial year	5,360	177	
Net profit	34,654	8,605	
Dividends paid (Note 24)	(10,480)	(3,422)	
End of financial year	29,534	5,360	

For the financial year ended 31 March 2013

### 24. Dividends

	<b>Group and Company</b>		
	2013	2012	
	HK\$'000	HK\$'000	
Ordinary dividends paid			
Final dividend paid in respect of the previous financial year of HK3.49			
cents (2012: HK1.14 cents) per share (Note 23)	10,480	3,422	

At the Annual General Meeting on 22 July 2013, a final dividend of HK10.38 cents per share amounting to a total of HK\$31,140,000 will be recommended. These financial statements do not reflect this dividend, which will be accounted for in shareholders' equity as an appropriation of retained earnings in the financial year ending 31 March 2014.

### 25. Commitments

Operating lease commitments

The Group leases office premises from non-related parties under non-cancellable operating lease agreements. The leases have varying terms and renewal rights.

The future minimum lease payables under non-cancellable operating leases contracted for at the balance sheet date but not recognised as liabilities, are as follows:

	Gro	Group		
	2013	2012		
	HK\$'000	HK\$'000		
Not later than one year	1,515	4,306		
Between one and five years	_	1,273		
	1,515	5,579		

### 26. Financial risk management

Financial risk factors

The Group's activities expose it to market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management strategy seeks to minimise adverse effects from the unpredictability of financial markets on the Group's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group. The management continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

For the financial year ended 31 March 2013

### 26. Financial risk management (continued)

The Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risk since the previous financial year.

The Group's exposures to financial risks are set out below.

### (a) Market risk

### (i) Currency risk

The Group operates in Asia and Europe with dominant operations in Hong Kong, the People's Republic of China, the Philippines and the United Kingdom. Entities in the Group regularly transact in currencies other than their respective functional currencies ("foreign currencies") such as the Hong Kong Dollar ("HKD"), Chinese Yuan or Renminbi ("RMB"), Philippine Peso ("PESO") and Great Britain Pound ("GBP").

Currency risk arises within entities in the Group when transactions are denominated in foreign currencies. The Group is exposed to currency risk on sales and purchases that are denominated primarily in United States Dollar ("USD"). In addition, the Group is exposed to currency translation risk on the net assets in foreign operations.

The Group manages currency risk by matching assets and liabilities in the same currency denomination and supplemented with appropriate financial instruments where necessary.

For the financial year ended 31 March 2013

## 26. Financial risk management (continued)

- (a) Market risk (continued)
  - (i) Currency risk (continued)

The Group's currency exposure based on the information provided to key management is as follows:

	HKD	USD	SGD	RMB	PESO	AUD	GBP	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
2013								
Financial assets								
Cash and cash								
equivalents	52,245	835	513	321	1,143	50	673	55,780
Unbilled revenue on								
service contracts	62,174	1,059	_	_	_	_	_	63,233
Trade and other receivables excluding prepayments and								
refundable deposits	8,098	877	_	38	2,791	_	76	11,880
	122,517	2,771	513	359	3,934	50	749	130,893
Financial lightities								
Financial liabilities	(11 010)	(000)	(4.000)	(0)	(4.047)		(400)	(4.4.700)
Other financial liabilities		(609)	(1,030)	(9)	(1,317)		(493)	
	(11,340)	(609)	(1,030)	(9)	(1,317)		(493)	(14,798)
Net financial assets	111,177	2,162	(517)	350	2,617	50	256	116,095
Less: Net financial assets denominated in the respective entities' functional currencies	l <u>(111,167)</u>	-	(111)	(350)	(2,617)	-	(270)	-
Currency exposure on financial assets/ (liabilities) net of those denominated in the respective entities' functional currencies	10	2,162	(628)	_	_	50	(14)	

For the financial year ended 31 March 2013

## 26. Financial risk management (continued)

- (a) Market risk (continued)
  - (i) Currency risk (continued)

	HKD HK\$'000	USD HK\$'000	SGD HK\$'000	RMB HK\$'000	PESO HK\$'000	AUD HK\$'000	GBP HK\$'000	Total HK\$'000
2012								
Financial assets								
Cash and cash equivalents	63,294	788	1,117	474	1,492	50	2,399	69,614
Financial assets, available-for-sale	_	_	_	_	_	_	_	_
Unbilled revenue on service contracts	42,857	494	_	_	_	_	_	43,351
Trade and other receivables excluding prepayments, amount due from joint venture, and refundable								
deposits	8,019	57	_	37	2,425	_	210	10,748
	114,170	1,339	1,117	511	3,917	50	2,609	123,713
Financial liabilities								
Other financial liabilities	(8,665)	_	(1,040)	(7)	(1,276)	_	(131)	(11,119)
	(8,665)	_	(1,040)	(7)	(1,276)	_	(131)	(11,119)
Net financial assets	105,505	1,339	77	504	2,641	50	2,478	112,594
Less: Net financial assets denominated in the respective entities' functional currencies	(105,623)	_	(746)	(504)	(2,641)	_	(2,473)	
Currency exposure on financial assets/ (liabilities) net of those denominated in the respective entities' functional								
currencies	(118)	1,339	(669)	_	_	50	5	

For the financial year ended 31 March 2013

## 26. Financial risk management (continued)

- (a) Market risk (continued)
  - (i) Currency risk (continued)

The Company's currency exposure based on the information provided to key management is as follows:

	HKD	USD	SGD	GBP	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
2013					
Financial assets					
Cash and cash equivalents	115	39	276	_	430
Trade and other receivables excluding					
prepayments	82,850	_	321	128	83,299
	82,965	39	597	128	83,729
Financial liabilities					
Other financial liabilities	(354)	_	(1,030)	_	(1,384)
	(354)	_	(1,030)	_	(1,384)
Net financial assets	82,611	39	(433)	128	82,345
Less: Net financial assets denominated in the					
Company's functional currency	(82,611)	_	_	_	
Currency exposure on financial assets/					
(liabilities) net of those denominated in the		00	(400)	100	
Company's functional currency	_	39	(433)	128	
2012					
Financial assets					
Cash and cash equivalents	16	39	247	_	302
Trade and other receivables excluding	F0 000	40	0.40	407	E0 4E4
prepayments	58,368	16 55	640 887	127 127	59,151
	58,384	33	007	121	59,453
Financial liabilities					
Other financial liabilities	(254)	_	(1,040)	_	(1,294)
	(254)	_	(1,040)	_	(1,294)
Net financial assets	58,130	55	(153)	127	58,159
Less: Net financial assets denominated in the					
Company's functional currency	(58,130)				
Currency exposure on financial assets/					
(liabilities) net of those denominated in the					
Company's functional currency		55	(153)	127	

For the financial year ended 31 March 2013

### 26. Financial risk management (continued)

### (a) Market risk (continued)

### (i) Currency risk (continued)

As at 31 March 2013 and 2012, the net financial assets/(liabilities) denominated in a currency other than the respective functional currencies of the Group entities are mainly in USD. Since HKD and USD are pegged, no significant change in the net financial assets/ (liabilities) position is expected from any changes on the exchange rate between the HKD and USD. Hence, the Group's and Company's currency exposure is insignificant and no foreign currency sensitivity analysis is performed accordingly.

### (ii) Cash flow and fair value interest rate risks

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group's and the Company's exposure to market risk for changes in interest rates relates primarily to the Group's cash and cash equivalents placed with banks and financial institutions in Hong Kong and Singapore.

Most of the interest bearing cash and cash equivalents placed with the banks are short-term in nature (Note 11). Variation in short-term interest rate is not expected to have a material impact on the results of the Group.

The sensitivity analysis below have been determined based on the exposure to interest rates for cash and cash equivalents placed with banks and financial institutions in Hong Kong and Singapore at the balance sheet date. A 0.5% increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 0.5% higher/lower with all other variables held constant, the Group's profit for the year ended 31 March 2013 would increase/decrease by approximately HK\$201,000 (2012: increase/ decrease by approximately HK\$198,000). No analysis is prepared at the Company level as the sensitivity is immaterial.

### (b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The major classes of financial assets of the Group and of the Company are bank deposits and trade receivables. The Group adopts the policy of only dealing with creditworthy counterparties to mitigate the risk of financial losses from default.

Credit risk is managed through the application of credit approvals, credit limits and monitoring procedures. Where appropriate, the Group obtains collateral from its customers. Cash terms, advance payments and letter of credits are required for customers of lower credit standing. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The Group's trade receivables comprise 6 debtors (2012: 5 debtors) with Hong Kong's government sector.

For the financial year ended 31 March 2013

### 26. Financial risk management (continued)

### (b) Credit risk (continued)

As at year-end, the Group does not hold any collateral. The maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet.

The credit risk for trade receivables based on the information provided to key management is as follows:

	Group	
	2013	2012
	HK\$'000	HK\$'000
By geographical areas		
Hong Kong	5,420	5,945
Other countries	30	211
	5,450	6,156
By types of customers		
Non-related parties		
- Public sector	4,981	6,128
- Other companies	469	28
	5,450	6,156

### (i) Financial assets that are neither past due nor impaired

Bank deposits that are neither past due nor impaired are mainly deposits with banks with high credit-ratings assigned by international credit-rating agencies. Trade receivables that are neither past due nor impaired are substantially companies with a good collection track record with the Group.

The Group's trade receivables not past due does not include receivables that would have been past due or impaired if the terms were not re-negotiated during the financial year. Other financial assets that are neither past due nor impaired consist primarily of advances to employees that are collected through salary deductions and other receivable in which the Group has the right to collect in the next twelve months.

For the financial year ended 31 March 2013

### 26. Financial risk management (continued)

### (b) Credit risk (continued)

### (ii) Financial assets that are past due and/or impaired

There is no other class of financial assets that is past due and/or impaired except for trade receivables.

The carrying amount of trade receivables individually determined to be impaired and the movement in the related allowance for impairment are as follows:

	Gro	Group	
	2013		
	HK\$'000	HK\$'000	
Gross amount	_	231	
Less: Allowance for impairment	_	(231)	
	_	-	
Beginning of financial year	_	_	
Allowance utilised	_	(231)	
End of financial year	_	_	

### (c) Liquidity risk

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of fund. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group relies on its internal working capital to fund most of its operating and investing activities. The liquidity risk of the Group is minimal as it maintains sufficient liquid funds to meet their normal operating activities without using bank or other borrowings.

As at 31 March 2013 and 2012, all financial liabilities of the Group and Company have a maturity date of less than one year.

### (d) Capital risk

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain or achieve an optional capital structure, the Group may issue new shares, obtain new borrowings or sell assets to reduce borrowings.

The Group employs shareholders' equity only and does not have any borrowings.

### 27. Immediate and ultimate holding corporation

The Company's immediate and ultimate holding corporation is Mu Xia Ltd., incorporated in Bermuda.

For the financial year ended 31 March 2013

### 28. Related party transactions

In addition to the information disclosed elsewhere in the financial statements, the following transactions took place between the Group and related parties at terms agreed between the parties:

Key management personnel compensation

Key management personnel compensation is as follows:

	Group	
	2013	2012
	HK\$'000	HK\$'000
Salaries and other short-term employee benefits	3,450	3,912
Post-employment benefits	207	280
	3,657	4,192

Included in the above is total compensation to directors of the Company amounting to HK\$1,428,000 (2012: HK\$1,306,000).

### 29. Segmental information

Management has determined the operating segments based on the reports reviewed by the Executive Committee ("Exco") that are used to make strategic decisions. The Exco comprised the Chief Executive Officer and the Group Financial Controller.

The Exco considers the Group as a single operating segment which is primarily engaged in the provision of information technology ("IT") services. The services are similar in nature and these are based on the same backbone infrastructure. The costs are mainly staff costs incurred to provide IT services to customers. There are 3 major revenue streams: "IT services, including sales of hardware and software", "Maintenance and Support Services" and "Business Process Outsourcing".

IT services, including sales of hardware and software: This includes revenue arising from contract specifically negotiated for the provision of IT services, including sales of hardware and software products as required under the relevant contract terms.

Maintenance and Support Services: This includes revenue arising from provision of maintenance and support services to customers.

Business Process Outsourcing: This includes revenue arising from outsourcing of headcount for provision of IT support services to customers.

The composition of the Group's revenue by sales is the same as that disclosed in Note 4.

As the reports reviewed by the Exco have been prepared on the same basis as the financial statements, there are no reconciling items to be disclosed.

The holding company is domiciled in Bermuda with no revenue arising from the country of domicile. Majority of the Group's revenues from external customers are attributed to business activities in Hong Kong.

Revenues of HK\$114,600,000 (2012: HK\$108,851,000) from external customers are derived from the provision of IT services to the public sector of Hong Kong Government.

For the financial year ended 31 March 2013

### 30. Contingent Events and Liabilities

In November 2007, the Group secured an IT service contract for an one-off implementation of an IT system worth HK\$60.7 million. The systems were delivered and accepted by the customer in FY 2011. There were disputes due to different interpretation of the requirements within the contracts which were subsequently brought to arbitration in the previous financial year, at the agreement of both the Group and the customer. On 21 March 2013, the arbitrator made an interim award of HK\$40.9 million, including accrued interest, in favour of the Group. The compensation award has been recognised and received during the financial year. All the project costs had been recognised in prior years and legal fee expenses has also been recognised as and when incurred. The ruling of payment responsibilities of the legal fee is still subject to final award to be determined by the arbitrator.

## 31. New or revised accounting standards and interpretations

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Group's accounting periods beginning on or after 1 April 2013 or later periods and which the Group has not early adopted:

- FRS 19 (revised 2012) Employee Benefits (effective for annual periods beginning on or after 1 January 2013)
- FRS 112 Disclosure of Interests in Other Entities (effective for annual periods beginning on or after 1 January 2013)
- FRS 113 Fair Value Measurement(effective for annual periods beginning on or after 1 January 2013)

The management anticipates that the adoption of the above FRSs, INT FRSs and amendments to FRS in the future periods will not have a material impact on the financial statements of the Group and of the Company in the period of their initial adoption.

## 32. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Azeus Systems Holdings Ltd. on 21 June 2013.

# STATISTICS OF SHAREHOLDINGS

As at 14 June 2013

AUTHORISED SHARE CAPITAL : HK\$400 MILLION ISSUED AND FULLY PAID-UP CAPITAL : HK\$46,800,000 NUMBER ISSUED SHARES : 300 MILLION CLASS OF SHARES : ORDINARY SHARE

CLASS OF SHARES : ORDINARY SHARE VOTING RIGHTS : ONE VOTE PER SHARE

### **DISTRIBUTION OF SHAREHOLDINGS**

NO. OF **SHAREHOLDERS** % **NO. OF SHARES** % **SIZE OF SHAREHOLDINGS** 1 - 999 2 3 0.36 0.00 1,000 - 10,000 305 54.56 1,531,000 0.51 10,001 - 1,000,000 236 42.22 24,929,671 8.31 1,000,001 AND ABOVE 16 2.86 273,539,326 91.18 **TOTAL** 559 100.00 300,000,000 100.00

### TWENTY LARGEST SHAREHOLDERS

NO.	NAME	NO. OF SHARES	%
1	MU XIA LTD	153,000,000	51.00
2	LEE WAN LIK	80,321,326	26.77
3	LAM PUI WAN	14,000,000	4.67
4	KHOO TEIK LIANG	5,590,000	1.86
5	LIM CHEE NEO	3,417,000	1.14
6	EST OF ONG KIM KIAT, DECEASED	3,190,000	1.06
7	TSAO SAN	2,265,000	0.76
8	NOMURA SINGAPORE LIMITED	1,900,000	0.63
9	LIM & TAN SECURITIES PTE LTD	1,730,000	0.58
10	CHOOI SIEW THIM	1,251,000	0.42
11	TAN JUI YAK	1,243,000	0.41
12	LIM GUAN TECK	1,212,000	0.40
13	UOB KAY HIAN PTE LTD	1,183,000	0.39
14	LIEW KUO HUEI	1,144,000	0.38
15	HE JIANZHONG	1,056,000	0.35
16	THAM WAI FONG	1,037,000	0.35
17	LIM GUAN CHIANG ALBERT	850,000	0.28
18	TAO WING HONG	789,751	0.26
19	LING KIM CHYE	741,000	0.25
20	SUE YAP SOH MOOI	714,000	0.24
	TOTAL	276,634,077	92.20

# STATISTICS OF SHAREHOLDINGS

As at 14 June 2013

### SUBSTANTIAL SHAREHOLDERS

(as recorded in the Register of Substantial Shareholders)

	NO. OF SHARES		NO. OF SHARES		
NAME	HELD AS DIRECT	%	HELD AS DEEMED	%	
Mr Lee Wan Lik	80,321,326	26.77	153,000,000	51.00	
Ms Lam Pui Wan	14,000,000	4.67	153,000,000	51.00	
Mu Xia Ltd.	153,000,000	51.00	_	_	

Mr Lee Wan Lik and Ms Lam Pui Wan, holding shareholding interests of 10% and 90% respectively in Mu Xia Ltd., are deemed interested in the 153,000,000 shares held by Mu Xia Ltd.

### **PUBLIC FLOAT**

Based on the information available to the Company as at 14 June 2013, approximately 17.56% of the issued ordinary shares of the Company is held by the public. The Company has complied with Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited.

## NOTICE OF ANNUAL GENERAL MEETING

**NOTICE IS HEREBY GIVEN** that the Annual General Meeting of the Company will be held on Monday, 22 July 2013 at 10 a.m. at Enterprise Room, Level 4, Raffles City Convention Centre, 80 Bras Basah Road, Singapore 189560 to transact the following business:

### **As Ordinary Business**

- 1. To receive and adopt the Audited Financial Statements of the Company for the financial year ended 31 March 2013, together with the Reports of the Directors and Auditors thereon.
- 2. To declare a First & Final dividend of 10.38 HK cents per ordinary share for the financial year ended 31 March 2013. [2012: 3.48 HK cents]

[See Explanatory Note (i)]

- 3. To approve the payment of Directors' Fees of S\$75,000 for the financial year ended 31 March 2013. [2012: S\$75,000]
- 4. To re-elect Ms Lam Pui Wan, a Director who retires pursuant to Article 104 of the Company's Bye-Laws. [See Explanatory Note (ii)]
- 5. To re-elect Professor Chan Ching Chuen, a Director who retires pursuant to Article 104 of the Company's Bye-Laws.

[See Explanatory Note (iii)]

6. To re-appoint Messrs PricewaterhouseCoopers LLP as Auditors and to authorize the Directors to fix their remuneration.

### **As Special Business**

To consider and if deemed fit to pass the following Ordinary Resolution with or without modifications:-

### 7. Share Issue Mandate

THAT pursuant to Rule 806 of the Listing Manual of Singapore Exchange Securities Trading Limited ("SGX- ST"), authority be and is hereby given to the Directors of the Company to allot and issue whether by way of rights, bonus or otherwise (i) shares; (ii) convertible securities; (iii) additional convertible securities (where an adjustment to the number of convertible securities to which a holder is originally entitled to, is necessary as a result of any rights, bonus or other capitalization issues by the Company), notwithstanding that such authority may have ceased to be in force at the time such additional convertible securities are issued, provided that the adjustment does not give the holder of the conversion of securities a benefit that a shareholder does not receive; and/or (iv) shares arising from the conversion of securities in (ii) and additional convertible securities in (iii) above, notwithstanding that such authority may have ceased to be in force at the time the shares are to be issued, and any such issue may be made at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit, PROVIDED THAT:-

(i) the aggregate number of shares and convertible securities to be issued pursuant to this resolution shall not exceed 50% of the total number of the issued shares (excluding treasury shares) of the Company, of which the aggregate number of shares and convertible securities issued other than on a pro rata basis to existing shareholders of the Company shall not exceed 20% of the total number of the issued shares (excluding treasury shares) of the Company;

# NOTICE OF ANNUAL GENERAL MEETING

- (ii) subject to such manner of calculation as may be prescribed by the SGX-ST, for the purpose of this Resolution, the percentage of the issued share capital shall be based on the Company's total number of the issued shares (excluding treasury shares) at the time this resolution is passed, after adjusting for:
  - (a) new shares arising from the conversion or exercise of any convertible securities;
  - (b) new shares arising from exercise of share options or vesting of share awards outstanding or subsisting at the time of the passing of this Resolution, provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the SGX-ST; and
  - (c) any subsequent bonus issue, consolidation or subdivision of shares;
- (iii) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST ) and the Bye-Laws for the time being of the Company; and
- (iv) (Unless revoked or varied by the Company in a general meeting) such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier. [See Explanatory Note (iv)]
- 8. Authority to allot and issue shares under the AZEUS EMPLOYEE SHARE Option Scheme

THAT the Directors of the Company be and are hereby authorized to offer and grant options in accordance with the provisions of the Azeus Employee Share Option Scheme (the "Scheme") and to allot and issue from time to time such number of shares in the capital of the Company as may be required to be issued pursuant to the exercise of the options under the Scheme provided always that the aggregate number of shares to be issued pursuant to the Scheme shall not exceed fifteen per cent (15%) of the total number of the issued shares (excluding treasury shares) of the Company from time to time. [See Explanatory Note (v)]

9. To transact any other business that may properly be transacted at an Annual General Meeting.

By Order of the Board

Yap Wai Ming / Lean Min-Tze Joint Company Secretaries

Singapore, 3 July 2013

## NOTICE OF ANNUAL GENERAL MEETING

### **Explanatory Notes**

- (i) **Resolution 2**, the Company intends to pay the dividend before 31 December 2013 and will announce the books closure date closer to such payment date.
- (ii) Resolution 4, Ms Lam Pui Wan, if re-elected, will remain as Executive Director.
- (iii) **Resolution 5**, Professor Chan Ching Chuen, if re-elected, will remain as Chairman of the Nominating Committee and a Member of the Audit Committee and a member of the Remuneration Committee.
- (iv) **Resolution 7**, if passed, will authorize the Directors of the Company to allot and issue shares and convertible securities in the capital of the Company up to an amount not exceeding 50% of the total number of issued shares of the Company (excluding treasury shares), of which up to 20% may be issued other than on a pro-rata basis to the shareholders of the Company. The Company cannot rely on the authority given under Resolution 7 for an issue of convertible securities if the maximum number of shares to be issued upon conversion cannot be determined at the time of issue of the convertible securities.
- (v) **Resolution 8**, if passed, will authorize the Directors to offer and grant options in accordance with the provisions of the Azeus Employee Share Option Scheme (the "Scheme") and to allot and issue shares under the Scheme up to an amount not exceeding 15% of the total number of issued shares (excluding treasury shares) of the Company from time to time.

#### Notes:

- 1. A member entitled to attend and vote at the Annual General Meeting may appoint not more than two proxies to attend and vote on his behalf and where a member appoints more than one proxy, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the Member Proxy Form. A proxy need not be a member of the Company. The instrument appointing a proxy must be deposited at the office of the Company's Singapore Share Transfer Agent, Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623 not less than 48 hours before the time set for the holding of the Annual General Meeting.
- 2. If a Shareholder being a Depositor whose name appears in the Depository Register wishes to attend and vote at the Annual General Meeting then he/she/it should complete the Proxy Form and deposit the duly completed Proxy Form at the office of the Singapore Share Transfer Agent, Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623 not later than 48 hours before the time set for the holding of the Annual General Meeting.



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Incorporated in Bermuda on 10 May 2004 Registration Number: 35312